### **SRASA BOARD OF DIRECTORS MEETING**

**MEETING:** Board Meeting Wednesday 27 June 2012

**LOCATION:** 6pm, Squash SA, 440 Goodwood Road, Cumberland Park

#### 1 ATTENDANCE

1.1 Present:

S. Abishara (SAb) G. DeVizio (GD) M. Goldstone (MG) (Chair)
C. Johnstone (CJ) A. Proctor (AP) A. Ryan (AR) arrived 7pm

**Ex Officio:** 

P. Sinnott (PS) - General Manager

1.2 Apologies: L. Franzi (LF) C. Psaromatis (CP) P. Teale (PT)

1.3 **Guests:** Grant Donovan (apology, deferred to July meeting)

James Rogers, Development Officer Metro, Performance Pathway Team Leader

### 2. CONFIRMATION OF THE MINUTES

Minutes of the meeting held on 30 May, 2012 were confirmed as a true and accurate record, noting amendment to page 3 'gowring' instead of 'growing'.

Moved: Sam Abishara Seconded: Mark Goldstone Carried.

PS presented the Indaily video promotion targeting youth and girls. The advertisement will be published on Thursday 5 July, 2012.

## 3. <u>ITEMS ON AGENDA</u> (Reports Circulated Electronically Prior to Meeting)

### 3.1 Performance Pathway Report (J. Rogers, P. Sinnott)

- 3.1.1 James spoke on EAS report.
- 3.1.2 Development Squad average attendance 19 juniors per session 2 x 2 hour sessions, 3 x per month. Current model and policy needs updating due to staffing restructure (Oct 2011). Introduce booking system whereby juniors notify attendance to squad training in advance. This will provide better efficiencies re: court and coaching costs.

PS reiterated the Board discussions in May 2012 that the JCAC and Squash SA will investigate a second tier to underpin the development squad.

#### Discussion

Set standards/criteria for juniors in talent squad. Techniques of some juniors need improvement. Coaching Pool does not teach technique due to policy governing techniques. This needs to be readdressed. The coaching pool supports the players preferred technique, as determined by the Players principal coach. If the player does not have a principal coach, Squash SA coaching pool Team Leader can determine the Player's technique.

The current coaching pool model will remain in place until the AJC. If changes to model are made, this will commence from January 2013.

Squash Australia are encouraging Squash SA to reconsider the current model and revert to a 'head coach' model. Current model has been in place for 2 years, and reviewed in October 2011 by players, parents, junior advisory, and Board.

3.1.3 Mike Corren would like to discuss with Squash SA funding opportunities. His Marketing Manager is currently putting together a proposal. Mike is in line to play the Commonwealth Games and 2013 World Championships – doubles. Mike is hoping to use these opportunities for added media exposure for Squash SA.

#### 3.2 Outcomes from Discussion

- 3.2.1 The coaching pool supports the Players preferred technique, as determined by the Players principal coach. If the player does not have a principal coach, Squash SA coaching pool Team Leader can determine the Player's technique.
- 3.2.2 The current coaching pool model will remain in place until the AJC. The State Development Squad and Coaching Pool Model will be reviewed by the JACC, Team Leader and General Manager. Recommendations will be provided to the September Board Meeting.
- 3.2.3 JCAC and Squash SA will investigate a second tier of feeder programs to underpin the State Development Squad. This investigation will form part of the State Development Squad / Coaching Pool Review, and recommendations provided to the September Board Meeting.
- 3.2.4 The General Manager will adjust the Talented Athlete Funding Policy.
- 3.2.5 The General Manager will invite the 2011/2012 Talented Athletes to present individual funding proposals (2012/2013), for the Boards consideration.

Action Items 3.2.1 to 3.2.5 were endorsed by the Board

#### 4. GENERAL MANAGER'S REPORT

### 4.1 General Overview Report

## 4.1.1 OHS Report

No accidents or incidents to be reported.

### 4.1.2 State Junior Coaching Positions

3 applications received for State Junior Team Coaching Positions - Junior Advisory Committee recommend the appointment of James Rogers (Head Coach) and Tanya Marlor (Assistant Coach). Endorsed by Board. Moved: Alissa Proctor Seconded: George DeVizio

### 4.1.3 General Report

Greg Fisher, Clubs SA has food services background. Greg has been invited to attend the next Board meeting to discuss food services contracts for Clubs in SA. Greg will provide advice on the current food services agreement for Racquets SA. PS and DH are continuing negotiations with Spring-A-Food Services.

Facility Enhancement Grant Project applications have closed. The Panel's recommendations will be tabled at the July Meeting.

PAOC courts due to open January 2013.

Walkerville YMCA looking at reverting one court from fitness studio back to a squash court (making a 4 court centre). Council recently replaced flooring on one court.

OAMPS Claim, Roof Collapse – advice from Solicitor is that it is not worth pursuing a further claim as the matter is likely to end up being drawn out and costly. Ombudsman is free, so will progress with this. Bradbrook Construction has agreed to provide the Club Manager with an independent report on the ceiling collapse.

Squash SA is currently in discussions with Maxton Insurance and OAMPS, and awaiting a quote (Circa. \$35K-\$45K pa).

Land Tax - Revenue SA, rezoned area – minutes from 1995 special general meeting, documenting SRASA purchased as a 'sporting organisation'. All information and claim has been provided to the Solicitor for their advice.

#### 5. FINANCE (Reports Circulated Electronically)

#### 5.1 Racquets SA

Racquets expenditure is under budget. Bar Trading - Platinum drinks and happy hour drinks, are shown in 2010/2011 but not 2011/2012 Income Statements and Budget – next meeting PS and DH will table Platinum drinks isolated from its current allocation. Overall roughly 3% drop YTD Bar net. Gaming is up from last year, but behind the projected stretch targets.

Board queried the capacity building the new car park has had. PS explained Racquets has implemented the strategies and actions identified in the efficiency and economy review in order to increase patronage to Racquets. The introduction of darts (Monday & Tuesdays) and Rock n Roll (Saturdays) has resulted in a marked increase in bar sales on those nights. Now able to hold multiple activities at one time without restricting access to gaming room due to increased number of parking bays.

#### 5.2 Squash SA

Barossa – interviewing a Barossa Year 12 student for possible traineeship, Des to mentor and train.

Year to date net operating subsidy, \$535,000 budgeted \$615,000. Last year \$660,000.

#### **ACTION**

The Board note the financial reports.

May Income Statements for Racquets SA and Squash SA – no abnormalities to note, tracking to current budget.

Move: Alissa Proctor

Second: Alex Ryan

Carried.

#### 5.3 Financial Summary Report (P. Teale)

Deferred.

### 5.4 2012 – 2013 Operating Budget (P. Teale)

Deferred.

## 6. **GENERAL BUSINESS**

#### 6.1 Tournaments and Gala Dinner Evaluation (PS)

A summary of all player feedback circulated and tabled with the Board.

#### 6.1.1 Tournaments

Squash SA staff have met to evaluate the Barossa Valley Open and SA Open Tournaments.

The current prize money attracts upcoming players and provides a pathway opportunity for national talent squads and juniors. It provides Squash SA an opportunity to celebrate and promote the sport to our squash community, but does not attract wide spread media attention.

A more targeted promotional strategy such as the VIP event extended to players/Clubs to bring a non-squash friend is an option for 2013. The addition of music, player bios, player interviews and digital video clips, would add to the SA Open event, making it more entertaining and a 'show experience.

Strategy is needed to connect with wider community during the Barossa event.

The Board adopted the following 2013 Tournament Guiding Principle:

The purpose of the Barossa and SA Open Tournaments is to provide a pathway opportunity for national talent squads and juniors and to promote the sport to our squash community; for players to introduce their friends to the sport.

Moved: Cheryl Johnstone Seconded: Alissa Proctor Carried.

#### 6.1.2 Gala Dinner

DJ instead of band was a positive, MCs role to introduce and make the night flow – maybe do this in house or use DJ.

The 2013 Gala Dinner format should remain as with the current format, and include the addition of Service Awards, and/or Player Hall of Fame and/or Life Membership Awards.

The Board recommended progressing with Awards Advisory Committee, for future Hall of Fame and Life Member inductees.

Moved: Cheryl Johnstone Seconded: Alissa Proctor Carried.

### 6.2 2012 AJO Appointment of Head Coach and Assistant Coach

Per item 4.1.2

## 6.3 Sale of GME (Trade Day 17 June 2012)

SRASA notified by Order of the Liquor and Gambling Commissioner advising the two SRASA Gaming Machine Entitlements did not sell on Trading Day. Next round of trading will be in September 2012.

### 7. POLICY

No policies to note.

#### 8. <u>CORRESPONDENCE</u>

<u>In</u>:

8.1 ORS 2012/13, 2013/14, 2014/15 Funding (as below).

	2012-13	2013-14*	2014-15*
Sport and Recreation Sustainability Program	\$40,000	\$40,000	\$40,000
Sport and Recreation Development and Inclusion	n Program		
Project 1 - 'Get Moving Outdoor Multi Court'	\$10,000		
Project 2 – 'Female Participation in Squash and Racquetball'	\$10,000	\$10,000	
TOTAL:	\$60,000	\$50,000	\$40,000

8.2 J Lee, President Squash Australia Apology 2012 Gala Dinner

Out

8.3 2012 Squash Australia Service Agreement

## 9. <u>SQUASH AUSTRALIA</u>

Presidents Meeting being held 14 July 2012 at no cost to Squash SA, MG will report at next Meeting.

# 10. <u>NEW BUSINESS</u>

Campbelltown Leisure Centre decision to be announced soon.

A Tribunal Panel will look into any appeals against a Pennant Committee decision. Mandy Neller and Peter Norman are looking at 60 page Tribunal document, have indicated they would serve on this panel.

## **Customer Satisfaction Survey – Communication Strategy**

Board Members to review Briefing Paper and provide feedback to PS. Squash SA to implement staff/administration outcomes.

### 11. CONFIDENTIAL ITEMS

## 12. BOARD DIARY

Next Meeting Wednesday 25 July 2012 Grant Donovan, President Referee's Association Greg Fisher, Clubs SA Membership Manager Damien Hill, Club Manager

## 13. CLOSE MEETING

Meeting closed at 8.45pm.