

Please do not skip over the exercise. This will assist in the foundation of your entrepreneur mindset.

I. WHY do I do what I do?





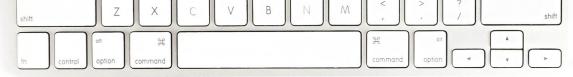
2. What is my true cause?





3. What is the real value of buying my products?





4. What meaning do customers associate with my products/service?





5. How will I ensure my customers will fall in love with my brand?

