How to do a **Pilot Launch**

NOTE: Please complete this course before you launch your pilot course

Step 1 Pick your course

Step 2 Plan out the minimum amount of course content

Step 3 Pick a launch date no more than 4 weeks away from when you start enrolling

Step 4 Create some course promo material including:

course benefits - pilot course details course sales page

- See email I use below this video -

Step 5 Set up an Online Payment System Stripe Checkout, PayPal, SamCart (\$10 per month)

Step 6 Invite existing contacts to enrol - email or telephone -(aim for 20 students @€95 each)

Step 7 Start creating your course ③