

## **SRASA BOARD OF DIRECTORS MEETING**

**MEETING:** Board Meeting Monday 1 February 2016

**LOCATION:** 5.30pm, The Southern Bar Gaming Bistro, 1303 South Road, St Marys

### **1 ATTENDANCE**

#### **1.1 Present:**

S. Abishara (SA) (Chair) Eleni Chrisakis (EC) B. Cochrane (BC) H. Martin (HM)  
M. Naisby (MN) P. Sinnott (PS) M. Schmidt (MS) D. Whan (DW)

#### **1.2 Guests:**

Amie Horner – Community Engagement Manager, Darlington Upgrade Corridor  
Ben Lock – Design Manager, Darlington Upgrade Corridor

#### **1.3 Apologies:**

G. DeVizio (GD)  
T. Melingakos (TM)  
K. Murray (KM)  
P. Stevens (PSt)

#### **Staff Key (for actions):**

Nyssa Bushby (NB) Grant Norman (GN) James Rogers (JR) Michelle Sterry (MS)  
Tanya Virgens (TV)

Ben and Amie from the Darlington Upgrade Project gave an overview of the project, which is currently nearing the end of the final design stages. In the current design, The Southern will have service road access when heading south. Patrons will need to turn onto the service road early to access The Southern, instead of heading down onto the lowered motorway. There will be no right turn access for citybound traffic until further down South Road past The Southern (and Tonsley Hotel). Currently there is no direct access from Tonsley to The Southern. The project will take two and a half year to construct, with the demolition phase already progressing. Amie explained that there will be no compensation for businesses, only land acquisitions.

The North South motorway is planned to replace South Road from Seaford to Gawler. The side service roads will be constructed first, then dig down for the central motorway. There will be open days being held over the next few months for residents and businesses to explain the project.

SA thanked Ben and Amie for their time.

The Board discussed the ramifications of the Darlington Upgrade on The Southern. Concerns about if restricted access will affect patrons. BC spoke that North Adelaide Football Club were in a situation where government decisions would impact on their income, they lobbied with Council (John Rau MP) and were awarded permission to move their gaming license to a new venue. BC to investigate options. Student accommodation could still work on this site, or general office buildings. DL suggested a risk assessment and feasibility study.

**Action: Confirm in writing SRASA requirements for pedestrian and vehicle access to Brookman Avenue, Quinlain Avenue and direct access from Tonsley Park.**

**PS to prepare a lobbying strategy**

**2. CONFIRMATION OF THE MINUTES**

Minutes of the Board Meeting held on 23 November 2015 were confirmed as a true and accurate record by the Board.

**Moved: Helen Martin**

**Seconded: Matt Naisby**

**3. ITEMS ON AGENDA (Reports Circulated Electronically Prior to Meeting)**

**3.1 The Southern Committee (HM)**

PS reported on the Southern Committee meeting held 18 January 2016.

**Board to adopt the minutes and outcomes of The Southern Committee meeting held on 18 January 2016.**

**Moved: Dave Whan**

**Second: Bill Cochrane**

**3.2 Squash and Racquetball Committee (PSt)**

PS reported on the squash and racquetball committee meeting held 16 December 2015.

**Board to adopt the minutes and outcomes of Squash and Racquetball Committee meeting held on 16 December 2015.**

**Moved: Dave Whan**

**Second: Bill Cochrane**

**3.3 Finance and Risk Committee (SA)**

SA reported on the Finance and Risk Committee meeting held 16 December 2015.

- Gaming income results were good for December achieved budget (18% up on last year's results and 1.2% up on budget)
- Bar sales for December exceeded budget with the operating profit up 29% on last year and 11% up on budget
- Bistro sales met budget for December although the overall profit was down against a budget

2015/16 Budget reforecasts, maintains an ambitious budget to achieve \$235,000 turnaround from 2014/15.

**Board to adopt: Financial Reports, 2015/16 Budget Reforecasts and Minutes and outcomes of the meeting held on 21 January 2016.**

**Moved: Bill Cochrane**

**Seconded: Matt Naisby**

**3.4 Strategic Plan**

**3.4.1 The Southern Marketing Plan**

Postpone to next meeting.

### **3.4.2 Business Plan**

PS briefly explained the distributed Business Plan and how the 'Strategy' column is taken direct from the Strategic Plan with 'Tasks' on how to achieve our strategic actions. Next Board Meeting the Board to discuss in detail Governance strategy. Squash & Racquetball Committee to look at Strategic Focus Areas Two to Five at meeting to be held on 25 February 2016.

### **3.4.3 President's Meeting**

SA spoke of the upcoming 2 day conference being held by Squash Australia 13-14 February 2016, to improve relationships between Squash Australia and its members. Squash Australia fund the conference, with 4 representatives from each State attending. SA, PS, DW and GN will be representing Squash SA. The conference will be facilitated by a third party.

*The Board endorse Sam Abishara, Phil Sinnott, Dave Whan and Grant Norman to attend the Squash Australia conference on SRASA's behalf.*

*Moved: Matt Schmidt*

*Seconded: Bill Cochrane*

### **3.4.4 Glass Squash Court**

Maxton Insurance Group are awaiting a report from the loss adjusters. PS to meet with Maxton next week to discuss why we have not received funds from the claim upfront. Board suggested reviewing their contract, and potentially a new insurance broker.

### **3.4.5 Tonsley Park**

PS spoke on \$45,000 special funding received from ORS to assist with the start up of Tonsley Squash Space. Renewal SA have yet to respond to SRASA's revised lease offer. The new tenancy plan shows population.

*The Board agreed to sign off ORS funding, asking for an extension if required.*

*Moved: Matt Schmidt*

*Seconded: Dave Whan*

### **3.4.6 Squash and Racquetball Participation Review**

Postpone, SA to talk to Will Gray, Tom Melingakos and Kim Murray to progress.

### **3.4.7 Marketing Plan**

PSt to discuss at next meeting.

## **4. GENERAL BUSINESS**

PS spoke to recent successes. Campbelltown to host SA Open and the SRASA AGM and Awards Ceremony. SA Open dates to be confirmed.

Ps to progress debt collection discussions with GN.

### **4.1 Platinum Membership**

The Southern Platinum Membership cards were distributed to the Board, to a value \$250. The Board are encouraged to attend The Southern for meals with their family, and offer feedback on their experience.

PS and MS to prepare policy for circulation to the Finance and Risk Committee.

5. **POLICY**

No new policies to note.

6. **CONFIDENTIAL BUSINESS (HELD IN CAMERA)**

6.1 West Adelaide

6.2 The Southern Staff

6.3 South Adelaide/Masters Loan

7. **BOARD DIARY**

Next Meeting: 5.30pm, 4 April 2016 at The Southern, 1303 South Road St Marys.

8. **CLOSE MEETING**

Meeting closed at 7.50pm.