

Nothing can guarantee success, but if you have a good helping of the following, alongside your story, you're going to be well on your way.

## Be Brave

Take calculated risks to do great things

## **Embrace failure**

Learn much more from the hiccups than the easy victories

## **Stay positive**

Nobody (customers, investors, staff, partners) wants to work with a moaner

# **Be Helpful**

Give liberally to people (advice, time, support, custom) and it will come back to you tenfold

# When in doubt, do

Even the best plans and strategy alone won't cut it without some action

Michael & Robbie

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