

ASPEN • LEADERSHIP • GROUP

**DIRECTOR OF DEVELOPMENT
CHILDREN'S DIABETES FOUNDATION
Denver, Colorado**

<http://childrensdiabetesfoundation.org>



The Aspen Leadership Group is proud to partner with Children's Diabetes Foundation in the search for a Director of Development.

As it enters its fifth decade, the CDF now seeks to hire its first Director of Development who will increase CDF's ability to raise more funds to support its mission. The Foundation and Barbara Davis Center for Childhood Diabetes rely solely on fundraising and its endowments to provide unique facilities and resources for clinicians, clinical researchers, and scientists working to help patients with type 1 diabetes. The Director of Development will play a leadership role in articulating and implementing strategies that will enhance the Center's ability to provide state-of-the-art clinical diabetes care to 80% of children with diabetes in Colorado as well as 2,000 adults within the Rocky Mountain Region. The Children's Diabetes Foundation is dedicated solely to the support of research in diabetes and to provide the best possible clinical and educational programs for the Barbara Davis Center for Childhood Diabetes at the University of Colorado.

The Children's Diabetes Foundation was established by Barbara and Marvin Davis in 1977 in Denver, Colorado as a non-profit organization dedicated solely to the support of research in diabetes and to provide the best possible clinical and educational programs for people with the disease. The Foundation's mission is to raise funds to support the Barbara Davis Center for Childhood Diabetes, where thousands of patients of all ages from all over the world receive the finest diabetes care available. Since 1978, the Children's Diabetes Foundation has contributed \$100 million dollars to the Center.

The Barbara Davis Center for Childhood Diabetes provides a clinical service for children, adolescents, and young adults with type 1 diabetes (also known as childhood, juvenile or insulin-dependent diabetes). Additionally, the Center supports substantial clinical and basic science research programs to prevent and ultimately cure this chronic, life-threatening disease.

REPORTING RELATIONSHIPS

The Director of Development will report to the Executive Director.

PRINCIPAL OPPORTUNITIES

Millions of people worldwide are living with type 1 diabetes and this fact highlights the formidable challenges ahead for the Children's Diabetes Foundation. Given these challenges, it's an exciting time at the Foundation which is recognized for its many long-standing, successful fundraising events and public awareness programs.

The Director of Development will be a strategic thinker, able to develop and implement the Children's Diabetes Foundation's first comprehensive advancement plan. Partnering with CDF's Executive Director as well as colleagues at the Barbara Davis Center for Childhood Diabetes, the Director will increase private support for research in diabetes as well as clinical and educational programs for people with the disease. This is an extraordinary opportunity to enhance the Foundation's fundraising efforts and one that has great potential for growth with a nationally and internationally-recognized diabetes organization.

PRIMARY RESPONSIBILITIES

The Director of Development will

- be the chief philanthropic officer for the Children's Diabetes Foundation, working closely with the Executive Director, CDF colleagues, CDF Board of Directors, researchers, and clinical faculty to create, articulate, and implement fundraising goals and objectives that support the CDF's mission;
- establish and execute strategies that result in successfully meeting fundraising goals from individuals, corporations, and foundations;
- create and implement annual plans and long-term strategies to identify and engage new donors and maintain existing relationships to secure philanthropic support from individuals, foundations, and corporations;
- partner with colleagues at the CDF and the BDC to identify prospects and develop solicitation plans for planned giving, individual, corporate and foundation relations;
- work closely with the CDF's accounting manager to understand CDF's budget and to provide oversight on the accuracy and use of restricted and unrestricted funds;
- attend board committee meetings as requested;
- provide prospect/donor-related assessments to the Executive Director;
- manage correspondence, print and online development materials and document communications, solicitations and gift information in keeping with CDF protocols;
- protect confidential information; and
- be collegial and collaborative.

KEY COLLEAGUES



Barbara Davis

Chairman of the Board

Barbara Davis was born in New York City and graduated from Adelphi University in Garden City, Long Island in 1951. She married Marvin Davis the same year, and they moved to Denver, Colorado where they lived until 1985 when they moved to Beverly Hills, California. Mr. Davis passed away in 2004. Mrs. Davis has five children and 16 grandchildren, and one great-grandchild.

Barbara Davis, with her husband, Marvin Davis, established the Children's Diabetes Foundation in 1977 in Denver, Colorado, as a not-for-profit organization dedicated solely to research on childhood diabetes and to the provision of the best possible clinical and education programs for children with type 1 (insulin-dependent) diabetes. The Foundation's mission is to raise funds to support programs at the Barbara Davis Center for Childhood Diabetes where more than 6,000 children and young adults with type 1 diabetes from across America and around the world currently receive care. Since its inception, the Foundation has raised close to \$100 million to support diabetes programs and research through events such as The Carousel of Hope, chaired by Mrs. Davis.

Barbara Davis also serves on the board of the Joslin Diabetes Center (Boston, Massachusetts), Cedars-Sinai Medical Center (Los Angeles, California), Eisenhower Medical Center (Rancho Mirage, California), and is a member of the Blue Ribbon Panel of the Los Angeles Music Center. In November, 1992, Mrs. Davis was honored in New York with the Juvenile Diabetes Foundation International Promise Ball Humanitarian Award. In 1995, she received an Honorary Doctorate in Humane Letters from the University of Colorado. In 2004, she received the Juvenile Diabetes Research Foundation's Angel Award in Los Angeles (given in 2003 to Nancy Reagan). She has worked in unification with the major diabetes organizations throughout the United States to focus on care, education, prevention and the cure for diabetes.



Dana Davis

Executive Director

Dana Davis has spent most of her life as an activist, philanthropist, and educator, fueled in part through her own personal struggle with type 1 Diabetes with which she was diagnosed at age seven. She has been at the forefront of the renowned Children's Diabetes Foundation. Together with her family, she has raised close to \$100 million for diabetes research and wellness.

After graduating from the University of Southern California with a Master's Degree in Education, Dana began her career as an elementary school teacher. During these early teaching years, she became plagued by diabetes-related foot problems, exacerbated by long hours spent on her feet in the classroom. Throughout the next twelve years, she would undergo eight corrective foot surgeries until ultimately, she was advised to discontinue teaching and adopt a critical foot care program. Her disillusionment with the search for luxurious yet comfortable shoes inspired a desire to develop her own line.

In addition to being the Executive Director at CDF, Dana continues philanthropic efforts through her long involvement with The Mattel Children's Hospital at UCLA, and sits on the board of The Nancy Davis Center Without Walls, and the Children's Diabetes Foundation.

CANDIDATE QUALIFICATIONS AND QUALITIES

The ideal candidate for the position of Director of Development will have

- experience in a research-driven institution;
- experience as an independent, creative thinker with exceptional critical thinking skills and an entrepreneurial spirit;
- the skill and ability needed to be an engaged thought partner to the Executive Director;
- an understanding of and commitment to relationship building with donors and prospects;
- excellent written, oral, and interpersonal communication skills as well as strong attention to detail;
- strategic planning skills; and
- a sense of humor.

A bachelor's degree plus a minimum of five years of demonstrated success in non-profit fundraising is required for this position; a master's degree is preferred.

SALARY AND BENEFITS

Children's Diabetes Foundation offers a competitive benefits package.

LOCATION

This position is located in Denver, Colorado.

APPLICATION PROCESS

All applications must be accompanied by a cover letter and résumé. Before submitting your materials, please read them over for accuracy. Review of applications will begin immediately and continue until the successful candidate has been selected. Candidates are subject to background checks.

To nominate a candidate, contact Tim Child: timchild@aspenleadershipgroup.com.

All inquiries will be held in confidence.

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