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How to Implement Live Webinar, Online Training & E-Learning in Your Business & Work

EvannaMiss8

True or False ?

Live Webinar, Online Training & E-Learning will be the FUTURE Moving Forward

False

Like Wifi

Live Webinar, Online Training & E-Learning are the BASIC in every business & work.

Background / History

Evanna's Experience

Online Training / E-Learning: 8 Years

Webinar: 7 Years

What's the Difference Between Live Webinar, Online Training & E-Learning

Difference

| Live Webinar | Online Training & E-Learning |
|-------------------------|---------------------------------|
| Real Time Live Audience | Rehearsed Recording |
| Two Way Interaction | One Way Interaction |
| | |



| Date | Activity | Live Webinar Technology | Online Training / e-Learning |
|--------------|---|----------------------------|---------------------------------|
| Oct 2011 | Rockwills Franchise Leader. Created Own Internal Training Platform | None | Google Sites |
| 1 Feb 2012 | Initiated Malaysia's First Ever Webinar with KC Lau. I am the trainer while KC Lau is the organizer and host. | GotoMeeting | Wordpress |
| 1 Feb 2013 | Partnered with KC Lau and started webinar business. Target Market: Entrepreneurs. (Broad) | | |
| Aug, 2016 | Switched Target Market to Professionals & Directors. (Niche) | | |
| Aug 26, 2018 | Implemented SSM MBRS Online Training. | WebinarJam | |
| 2019 | Groom, Train & Empower New Blood | | Teachable |

Approach

| Don't look at gains or loss. | Be Happy & Have Fun |
|---|---|
| Don't offer as service. | FREE or Profit Share Model. |
| Don't depend on contracts or relationships. | Go Direct to the Market. Bottom Up. |
| Don't network or socialize. | Roll up my sleeves & get the work done. |

Evanna's Personality - Ambivert

Online - Extrovert, Fast & Efficient (快, 狼, 准) Offline - Introvert, Slow Motion (慢生活)

Personality - Ambivert

可以合作,不会合群

Can collaborate & cooperate in work

but I prefer tranquility & space in personal life

Process

Research

Develop Online Product

- Live
- Recording
- Live + Recording

Develop Online Product

- Live Sell
- Recording
- Live + Recording
 Sell

Sell

Sell

Research

Sell

Online Education

Need Time & Energy Digest Need to Post Question & Get Answers

Trainer & Producer

Topic & Content

Presentation & Delivery

Database & Customer Service

Education

Sharing

Giving Back

Empowering Others



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What stage are you in currently ?

| Stages | Training Content | Database | Technology / Platform |
|-------------------|------------------|----------|--------------------------|
| #01: Seed | No | No | No |
| #02: Germination | Yes | No | No |
| #03: Growth | Yes | Yes | No |
| #04: Reproduction | Yes | Yes | Yes |

Powered by vs Produced by

| | | Powered By Learnabee | Produced By Learnabee |
|----|--|----------------------|-----------------------|
| 1 | Access to Webinar Room | YES | YES |
| 2 | Access to Learnabee | YES | YES |
| 3 | Provide Certificate of Attendance | YES | YES |
| 4 | Brainstorm & Strategize | YES | YES |
| 5 | Training, Guidance & Review | YES | YES |
| 6 | Analytics & Reporting | YES | YES |
| 7 | Brochure Design | NO | YES |
| 8 | Video Marketing | NO | YES |
| 9 | Sales & Marketing Process Implementation | NO | YES |
| 10 | Customer Service | NO | YES |
| 11 | Presentation Slides Beautification | NO | YES |
| 12 | Host Webinar | NO | YES |
| 13 | Post Webinar Video Editing | NO | YES |
| 14 | Upload to Learnabee | NO | YES |
| 15 | After Sales Service | NO | YES |

FREE

- Attend Live Webinar to learn How to Implement Live Webinar, Online Training & E-Learning for Your Business & Work
- Attend Live Webinar Online Training Q&A Session