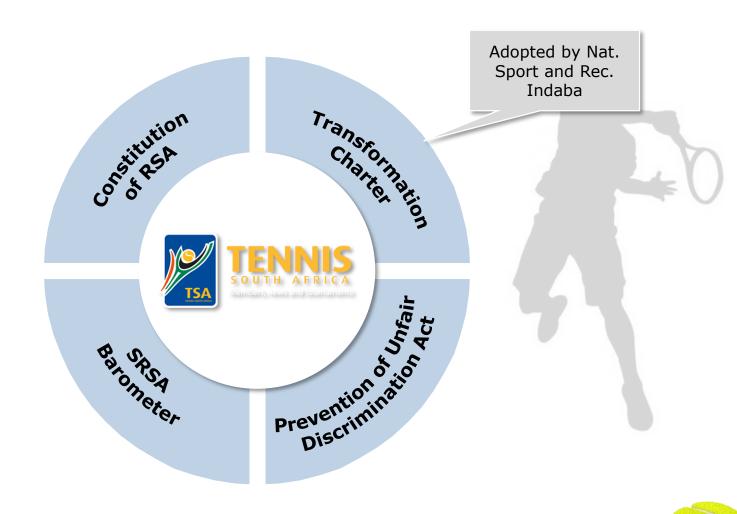


The Regulatory Framework



The Case for Transformation

- Transformation is both "the right thing to do" (the moral imperative) due to the impact of past social engineering initiatives on South African Society as well as a **strategic imperative** in an increasingly globalised and competitive world
- The white population group is the only group demonstrating a negative growth rate while 84% of all under 18-year-old South Africans are black African, with the remaining 16% being white, coloured or Indian. The strategic importance of focusing on black African represen**tation** as a component of sport's longer term human capital development strategy in order to build a sustainable competitive advantage is obvious
- The bar of excellence is rising relentlessly. We need to be more effective and creative in developing strategies, practices, processes, talent, and skills that will make us winners in a hyper-competitive world. Transformation, correctly defined and utilised, is a powerful tool not only to correct injustices of the past, but also to establish a sustainable competitive advantage targeted at enhancing overall competitiveness globally

EPG Status Report



Transformation is the key to longterm survival, prosperity and sustainable competitiveness.



"We are not asking for hand-outs... nor are saying that just as a white skin were a passport to

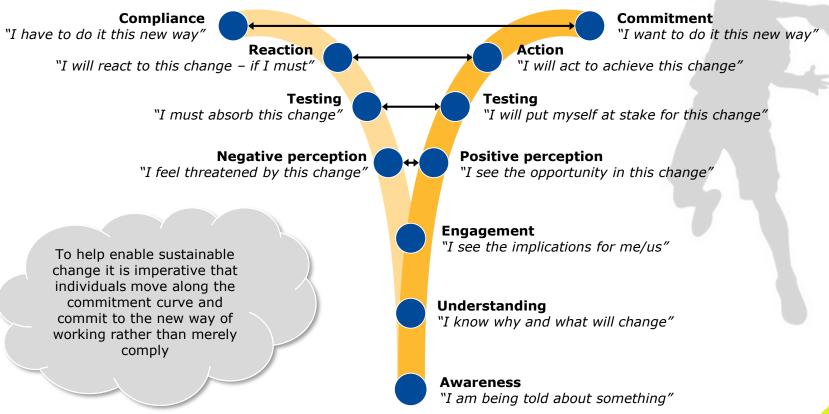
privilege in the past so a black skin should be the basis of privilege in the future.... What we are against is not the upholding of standards as such, but the sustaining of barriers to the attainment of standards"

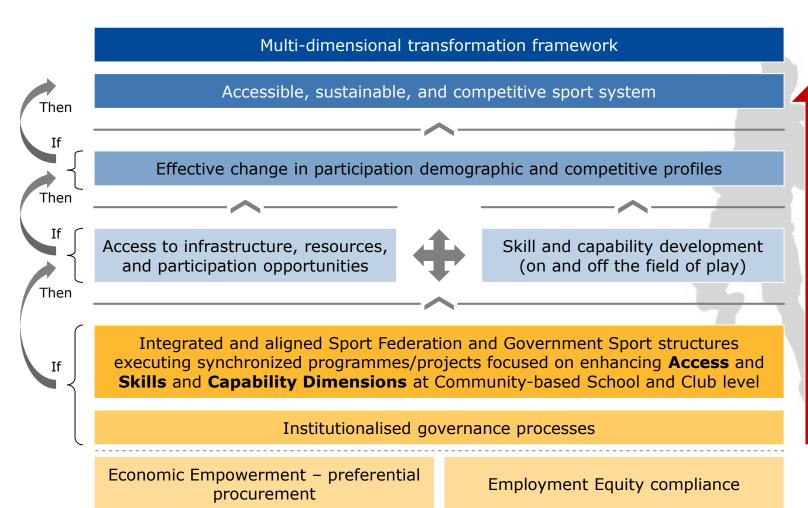
Principles of the TSA Transformation Strategy

- TSA's transformation strategy will be multi-dimensional and focused on changing demographic profiles on and off the field of play
- It will ensure equitable access, participation and resource availability through extensive community involvement
- It will develop skills and capability on and off the field
- It will build and shape relationships with future support and spectator base, future leaders, and decision-makers on the basis of broad-based community engagement
- As an organization, TSA is committed to practicing Employment Equity, Gender Equity, Preferential Procurement, and the Promotion of Disability Sport
- The Strategy will be underpinned by Good Governance
- It will uphold standards, while at the same time removing barriers to access, thus creating a system that is accessible, demographically representative, sustainable, and competitive
- The Strategy will seek to co-operate with government initiatives and to align its portfolio of programmes/projects with that of national, provincial, and local government and sport structures

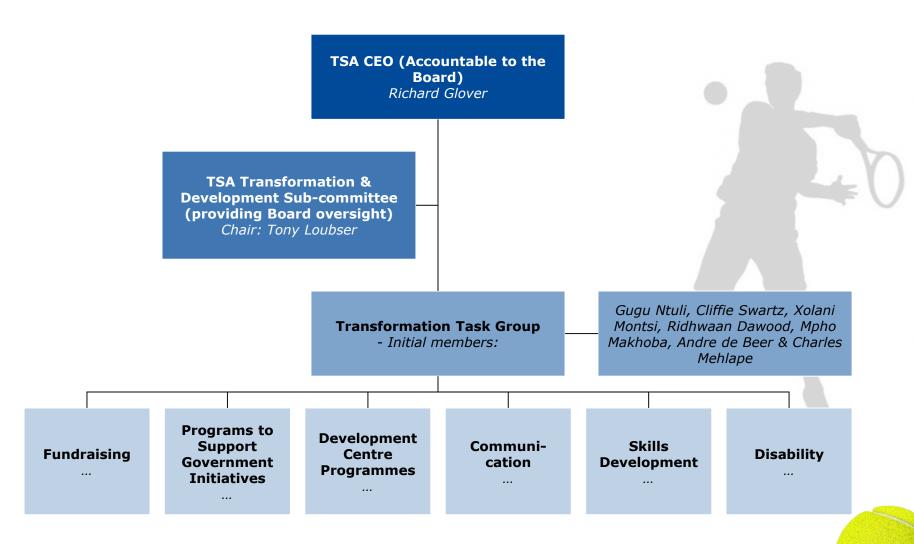
The Individual Change Journey

When organisations go through large scale organisational transformation, it is important to note that a considerable portion of change needs to happen at an individual level. The people who are charged with "transforming" the organisation need to move from merely complying with the new way of doing business to behaving in ways that show commitment and therefore ensure sustainability. The diagram below shows the individual change journey





Transformation Governance within TSA



Transformation Roadmap

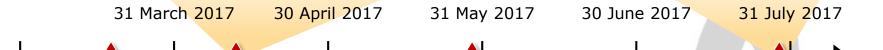
11 April 2017

Internal Transformation Conference

- Present Strategy
- Workshop aspects of policy (selection, on/off-court demographics, Definitions)
- Identify Charter Content
- Development Pathway

30 July 2017 **Public Launch**

- Strategy
- Policy
- Charter



16 March 2017

Draft Strategy

- Consult key Índividuals, Bodies
- Sub-committee & board approval

30 May 2017

Finalise Documentation

- Strategy
- Policy
- Charter

Key Transformation Focus Areas













Infrastructure and Participation Opportunities

Human Resource and Skills Development

Demographic Profile

Performance

Contribution to Government Priorities

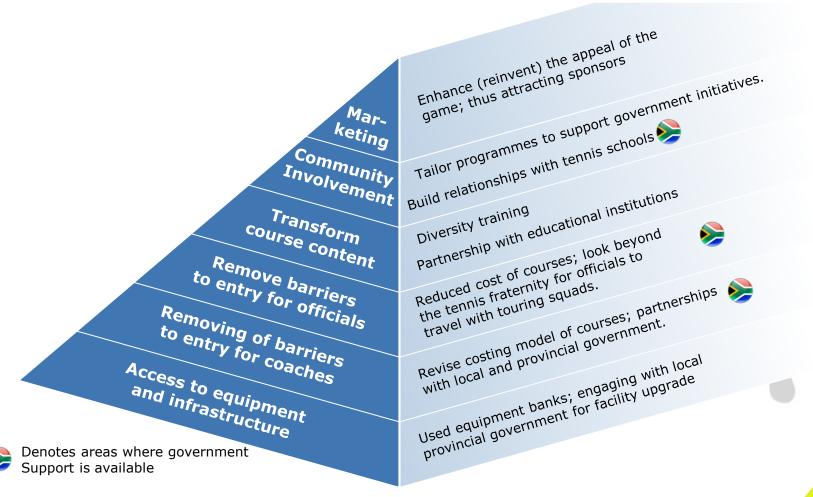
Good Governance

9

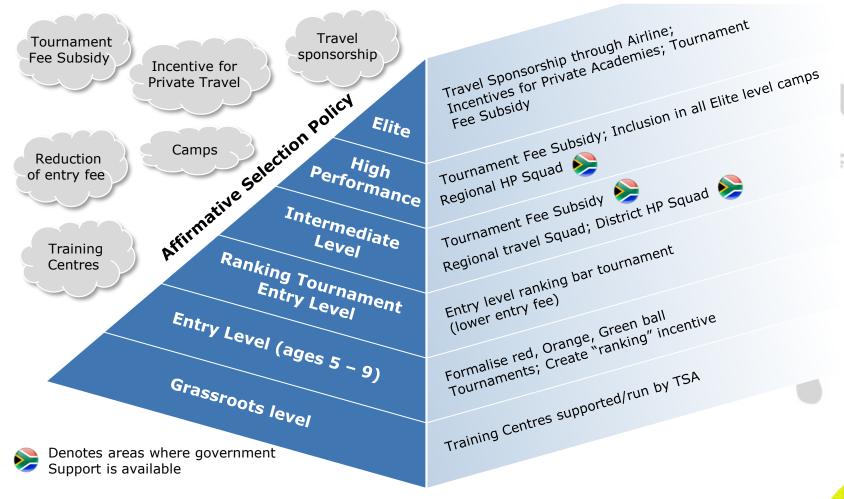
Key Principles for the Development Pathway

- The most important requirement for the success of the Development Programme is The Provision of Coaching and the Level of Coaching provided
- The Programme needs to start around existing initiatives and expand based on the success of these initiatives and the support of government and the corporate sector
- The Programme needs to be driven and managed centrally by TSA

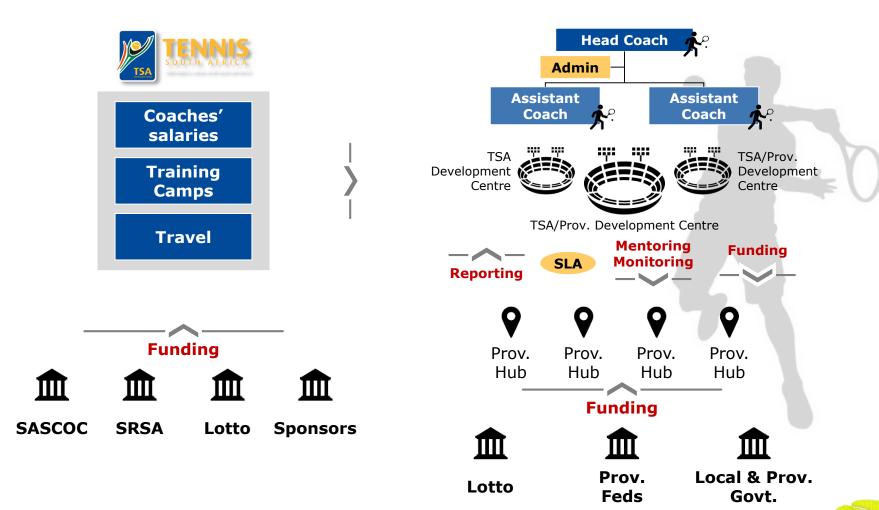
Development Pathway *Off Court*



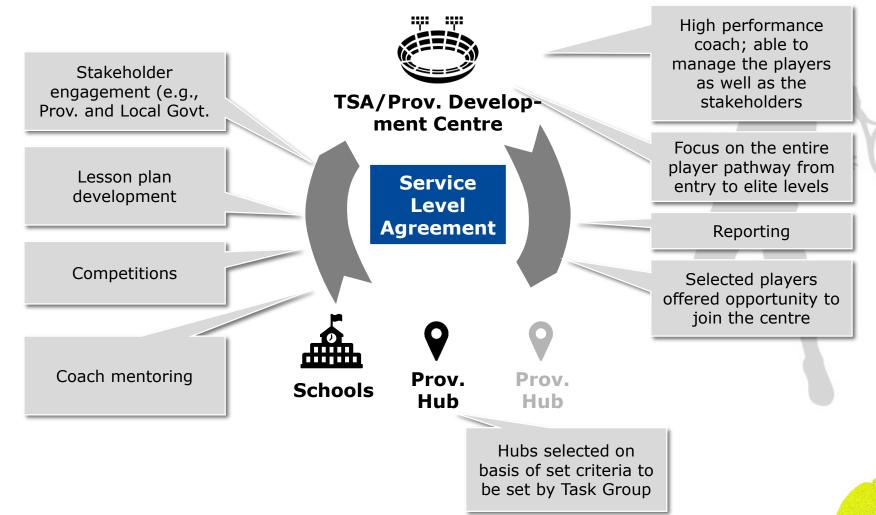
Development Pathway *On Court*



Development Pathway *Tier 1*



Development Centre A Closer Look



Questions

- 1. Who benefits from the T&D plan? (Definition of the beneficiary class)
 - PDI?
 - Development player?
 - Black player?
- 2. What is your view around whether we should have a quota system (or targets) in the selection of National teams
 - At all age groups? Or should it differ from junior to senior age groups?
- 3. What is your view around the inclusion of non-nationals in Junior National teams?

Tennis South Africa _______15