

## **MEMO**

To: Venue Operators & Coaches

From: James Rogers Date: February 2017

Subject: Changes to Junior Coaching Rebate for metro and country clubs

Please note the following changes to the Junior Coaching Rebate that will be piloted and trialled starting Term four 2015 until the end of term two 2017.

The change from a rebate system to an incentive system has been initiated to provide a more direct incentive for coaches and clubs to increase participation.

There is still a requirement to have a minimum average of 5 students for the term in order to be eligible to claim the rebate incentive.

Incentive payments will be made to the club for an accredited coach based upon the following:

PARTICIPATION INCENTIVE PAYMENT (5 + participants per week)	\$2 per person, per week
ONE OFF PAYMENT PER TERM TO CLUB	Total number of attendances X \$2 (max one attendance per person to be counted per week)

## **Conditions:**

- The incentive is not limited to one (1) regular program at each venue. However payment will only be made to multiple programs at the same venue once approved by the Development Manager.
- The incentive is paid to the Venue/Club. It is between the club and the coach as to how the incentive payment is passed on.
- The incentive is ONLY for approved afterschool/weekend junior programs conducted at affiliated venues.

## To receive the incentive the club must:

- Ensure that the coach is NCAS accredited through Squash Australia. If the coach is not accredited the club in not eligible for the rebate.
- Hand in all information to Squash SA by the last session of the Term.
- All information must be updated each term and entered into the following forms that will be provided.
  - o Attendance form (which acts as an invoice for office use)
  - Junior Information form (word document)
- Have a minimum average of 5 students/term.

If you have any questions regarding these changes please contact James Rogers or call Squash SA on 8277 2522

Regards, James Rogers