



SENIOR DIRECTOR OF DEVELOPMENT, COLLEGE OF ARTS AND SCIENCES
LOYOLA UNIVERSITY CHICAGO
Chicago, Illinois
[Loyola University Chicago](https://www.loyola.edu)



The Aspen Leadership Group is proud to partner with Loyola University Chicago in the search for a Senior Director of Development, College of Arts and Sciences.

The Senior Director of Development will plan and implement campaign fundraising and volunteer programs on behalf of the College of Arts and Sciences and will participate in the identification, cultivation, and solicitation of high-level annual fund and major gift prospects with a capacity of \$100K-\$5M. The Senior Director will set and achieve fundraising goals and metrics for CAS. The Senior Director will partner with the Dean of CAS and work closely with faculty and other CAS leadership to cultivate, solicit, and steward major and principal gifts from alumni and friends in the successful attainment of the goals for the College based on university priorities and campaign initiatives.

Founded in 1870, Loyola University Chicago—one of the largest Catholic universities in the nation—is Chicago's Jesuit Catholic university, a diverse community working to expand knowledge in the service of others. Loyola's mission is grounded in a commitment to the dignity of every person, the dynamic between faith and reason, and the responsibility to care for those who are suffering most in the world. Loyola invites those of all faith traditions who share this outlook to join in pursuing its goals.

PRIMARY RESPONSIBILITIES

The Senior Director of Development, College of Arts and Sciences will

- manage the total range of fundraising activities (identification, qualification, cultivation, solicitation, and stewardship) of an assigned portfolio of prospects and donors including directly soliciting and managing the solicitation of principal and major gift prospects for the College of Arts and Sciences;
- make a defined number of visits and solicitations per year designed to move prospects toward making a philanthropic commitment to the university;
- provide support to the Dean and Alumni Relations for the volunteer leadership for CAS, including the Dean's Advisory Board;
- write and edit correspondence, proposals, and reports to prospective donors and major/capital campaign gift donors;
- prepare contact reports on meetings and interactions with alumni;
- coordinate appointments and prepare any required materials for meetings, visits or phone calls with the Dean, President, alumni volunteers, or other senior administrators with alumni and friends within prospect pool; and
- work collaboratively to facilitate the qualification, cultivation, solicitation, and stewardship of prospects.

PREFERRED QUALIFICATIONS

Loyola University Chicago seeks a Senior Director of Development, College of Arts and Sciences with

- an appreciation for higher education and an understanding and respect for Loyola's Jesuit principles and traditions;
- strong knowledge of best practices in major gifts, annual giving, corporate/foundation relations fundraising, as well as prospect management and alumni affairs;
- a commitment to embracing diversity in hiring, managing, and collaborating with staff;
- an ability to work successfully in a complex, fast-paced organization serving multiple stakeholders and managing varied agendas;
- exceptional interpersonal communication skills and the ability to write persuasively and effectively for a variety of voices to a variety of audiences;
- an ability to handle sensitive matters with tact, discretion, and humanity;
- an ability to build consensus and make difficult decisions; and
- project management and organizational skills.

A bachelor's degree is required for this position, as it at least five years of fundraising experience preferably in a higher education environment.

LOYOLA UNIVERSITY CHICAGO'S COMMITMENT TO DIVERSITY AND SOCIAL JUSTICE

Loyola University Chicago fosters an academic and employment environment that honors diversity and social justice. This commitment comes from the Jesuit belief in and practice of core principles that embrace inclusivity, mutual respect, inherent freedoms, and the value of varying perspectives and lived experiences. Loyola is committed to hiring practices that exemplify these principles. Learn more about Loyola University's shared commitment to diversity, equity, and inclusion [here](#).

REPORTING RELATIONSHIPS

The Senior Director of Development, College of Arts and Sciences will report to the Associate Vice President for Development.

ADVANCEMENT DIVISION LEADERSHIP

Karen Paciero

Vice President for Advancement

Karen Paciero joined Loyola University Chicago as Vice President for Advancement in October 2019. She is leading an ambitious plan to help build and reinvigorate the Advancement Division, including preparing for the most ambitious comprehensive fundraising campaign in Loyola's history.

Paciero has a successful record of facilitating philanthropic investments and building strong and innovative teams to drive excellence in research, education, social justice, and patient care at a variety of institutions. Paciero's philosophy on philanthropy centers on building a community of volunteers and supporters from diverse backgrounds to develop innovative ideas and practices toward a common goal. She is passionate about the role philanthropy plays in solving complex problems, educating future leaders, and transforming lives and communities.

Paciero began her professional life as a social worker helping children and families navigate the juvenile justice, child protection, and social welfare systems. Her grounding in service to marginalized people is a primary motivation for joining Loyola's mission to advance Jesuit education, social justice, and collaboration with communities.

Paciero has worked at several exceptional organizations, including the University of Chicago Medicine, Feeding America, and St. Jude Children's Research Hospital. She earned a bachelor's degree from Michigan State University and a Master of Social Work in public policy and administration from the University of Michigan.

Sean Campbell

Chief Development Officer and Senior Associate Vice President

Sean Campbell joined Loyola University Chicago in September 2020 in a role that brings together the majority of Loyola's donor-facing fundraising staff and programs. With a deep-seated commitment to social justice and to the people of his adopted hometown of Chicago, Campbell is honored to be part of the Loyola Advancement team at this exciting time in its development and growth.

With 23 years of experience in fundraising, alumni relations, and communications in higher education, Campbell has built and led fundraising teams across all advancement functions. Prior to Loyola, he served as Vice President for Advancement at Skidmore College, where he led a \$200M campaign that resulted in \$229M in new gifts. Before Skidmore, he worked for 10 years at the University of Chicago, first managing major gifts fundraising and alumni programs in Chicago and 26 states across the Midwest and South. Later, he managed a fundraising unit at UChicago Medicine, leading a team responsible for raising millions of dollars annually for biomedical research and clinical care, Pritzker School of Medicine, Kovler Diabetes Center, and community health programs. Sean began his career at Bates College, where he worked for 10 years as Director of the Parents and Family Association, Leadership Giving Officer and finally as Director of Leadership Giving and Donor Programs. He holds a BA in journalism and communications from the University of Maine.

LOYOLA UNIVERSITY CHICAGO'S COLLEGE OF ARTS AND SCIENCES

History and Scope of the College of Arts and Sciences

The College of Arts and Sciences is the oldest of Loyola University Chicago's 14 schools, colleges, and institutes. More than 150 years since its founding, the College of Arts and Sciences is home to 18 academic departments and 26 interdisciplinary programs and centers, including the interdisciplinary Honors Program and the Hank Center for the Catholic Intellectual Heritage. It is also the academic home for more than 400 full-time faculty and nearly 8,000 students. The 2,000+ classes that it offers each semester span an array of intellectual pursuits, ranging from the natural sciences and computational sciences to the humanities, the social sciences, and the fine and performing arts. Its students and faculty are engaged internationally at campuses in Rome, Italy, and Ho Chi Minh City, Vietnam, as well as at dozens of university-sponsored study abroad and research sites around the world. Home to the departments that anchor the university's Core Curriculum, the College of Arts and Sciences seeks to prepare all of Loyola's students to think critically, to engage the world of the 21st century at ever deepening levels, and to become caring and compassionate individuals. Its faculty, staff, and students view service to others not just as one option among many, but as a constitutive dimension of their very being. In the truest sense of the Jesuit ideal, its graduates strive to be "men and women for others."

Mission and Goals of the College of Arts and Sciences

The central mission of the College of Arts and Sciences is supporting and celebrating teaching and research excellence to ensure the highest quality, Jesuit-inspired education for its students. This is the heart of what it does as a College.

Six specific goals under the leadership of Dean Peter J. Schraeder as the College of Arts and Sciences looks to the future:

1. Building interdisciplinary bridges within the College of Arts and Sciences, as well as between the College and all other schools at Loyola.
2. Nurturing innovative program development to ensure that the College remains at the forefront of emerging academic needs and challenges.
3. Expanding engagement with alumni and donors who wish to be more deeply involved in the life of the College.
4. Promoting the pursuit of external grants that fund faculty and student research on the major issues of the times.
5. Building international bridges to expand the numbers of students who study abroad, international students who study in the College, and faculty and staff who engage in international collaborations.
6. Promoting and celebrating a diverse community of faculty, staff, and students who are committed to social justice and equality for all individuals and groups, regardless of race, ethnicity, religion, class, gender, or sexual orientation.

College of Arts and Sciences Leadership

Peter J. Schraeder has served as Dean of the College of Arts and Sciences since July 2020, having served as a faculty member at Loyola University Chicago since 1990. He received his MA (1986) and PhD (1990) in International Studies from the University of South Carolina, after completing a double major in International Studies and French at Bradley University (1982), a degree in French Civilization and Language at the Sorbonne in Paris, France (1982), and a certificate in French from the Catholic Institute of Paris, France (1981). Dean Schraeder's academic home is the Department of Political Science at Loyola, where he has taught as part of the interdisciplinary African Studies and African Diaspora, Global Studies, Honors, and Islamic World Studies programs. He is the recipient of three of Loyola's highest honors: Faculty Member of the Year, Graduate Faculty Member of the Year, and Sujack Award for Excellence in Undergraduate Teaching.

LOYOLA UNIVERSITY CHICAGO'S HISTORY AND PRESIDENTIAL LEADERSHIP

Overview

Founded in 1870 as St. Ignatius College by the Society of Jesus, Loyola is one of the largest Catholic universities in the country and Chicago's only Jesuit, Catholic university. Since 2000, Loyola has experienced tremendous growth in virtually every dimension, including undergraduate enrollment, measures of student success, research, commitment to environmental sustainability, academic programs and service to the community. Motivated by its Jesuit commitment to social justice and transformative education, Loyola has earned recognition at the national level for its robust, mission-centered undergraduate experience, an array of quality graduate and professional programs and the University's research initiatives and engagement with the Chicago community.

Loyola enrolls approximately 17,000 students across four campuses: Lake Shore Campus (LSC), Water Tower Campus (WTC), Health Sciences Campus (HSC) and the John Felice Rome Center (JFRC) in Italy. The University is home to 14 schools, colleges and institutes, including the Quinlan School of Business, Marcella Niehoff School of Nursing, Stritch School of Medicine, College of Arts and Sciences, School of Communication, School of Continuing and Professional Studies, School of Education, School of Law, School of Social Work, Arrupe College and our newest school, the School for Environmental Sustainability.

U.S. News & World Report consistently ranks Loyola among the top national universities, and many of Loyola's schools and programs rank among the best in the nation. Loyola is among a select group of universities recognized for community service and engagement by prestigious national organizations such as the Carnegie Foundation and the Corporation for National and Community Service. The University has received the Presidential Award for Community Service and been named to the President's Community Service Honor Roll. Loyola is a national leader in graduating women in STEM fields, ranking #7 overall in the number of STEM graduates. Its holistic approach to sustainability and environmental issues has led it to be named a "Top 20 Green" university by the Sierra Club, and it is highly ranked as a university serving veterans. Loyola is also among 10 percent of all American colleges and universities to have a Phi Beta Kappa honor society chapter.

Presidential Leadership

Jo Ann Rooney, J.D., L.L.M., Ed.D., has led the University as its 24th president since August 2016, the first lay president of Loyola University Chicago. Under Dr. Rooney's leadership, Loyola continues to experience substantial growth in undergraduate enrollment and to position itself as a leading institution in Chicago, the nation and internationally.

Bringing a broad portfolio of experience in higher education, government, law and business to the presidency, Dr. Rooney is consolidating the gains of recent years, strengthening Loyola's position in environmental sustainability, business and entrepreneurship, law, education and social work. She is leading innovations in programs and curricula that work to address societal needs, as well as trends in the market.

She advocates on behalf of students and families to keep college affordable and accessible, and is engaged externally to build new and important relationships with religious and civic leadership in Chicago and with philanthropic and programmatic partners across the nation.

In the spirit of the Jesuit value of *cura personalis*, Dr. Rooney and Loyola are deeply committed to offering an education rooted in caring for the whole person — intellectually, morally, physically and spiritually. Loyola continues to live its Jesuit mission by translating ideals into actions, expanding knowledge in the service of humanity, and embracing diversity in all aspects of its work.

SALARY AND BENEFITS

Loyola University Chicago offers a competitive salary and comprehensive [benefits package](#).

LOCATION

This position is located in Chicago, Illinois.

APPLICATION INSTRUCTIONS

All applications must be accompanied by a cover letter and résumé. ***Cover letter should be responsive to the mission of Loyola University Chicago and the responsibilities and qualifications stated in the position prospectus.*** Review of applications will begin immediately and continue until the successful candidate has been selected.

To apply for this position, visit:

[Senior Director of Development, College of Arts and Sciences, Loyola University Chicago.](#)

To nominate a candidate, please contact Tim Child:

[timchild@aspenleadershipgroup.com.](mailto:timchild@aspenleadershipgroup.com)

All inquiries will be held in confidence.