SRASA BOARD OF DIRECTORS MEETING

MEETING: Board Meeting Monday 18 July 2011

LOCATION: 6pm for a 6.15pm start

Squash SA, 440 Goodwood Road at Cumberland Park

1 ATTENDANCE

1.1 Present:

M. Goldstone (MG) – Chair S. Abishara (SAb) G. DeVizio (GD)

A. Proctor (AP) P. Teale (PT)

Ex Officio:

P. Sinnott (PS) - General Manager

1.2 Apologies:

S. Allan (SA) L. Franzi (LF) C. Johnstone (CJ) A. Ryan (AR)

1.3 **Guests:** No guests

2. <u>CONFIRMATION OF THE MINUTES</u>

2.1 Confirmation of the Minutes of the Board of Directors Meeting held on 27 June 2011.

Moved: George DeVizio Seconded: Sam Abishara Carried.

3. <u>ITEMS ON AGENDA (Reports Circulated Electronically Prior to Meeting)</u>

3.1 Player Referee Accreditation format (JC)

PS tabled the suggested changes by the Referee Association and Pennant Committee to the Player Referee Accreditation format. Suggested to include racquetball in mid season sessions.

- 1.1.1 Footage for let/stroke dvd being reviewed and voice-overs being prepared. Good player feedback.
- 1.1.2 Letter to Referee Association, supportive of progress, keen to pursue online accreditation further.

Moved: Philip Teale Seconded: Alissa Proctor Carried.

3.2 Mike Corren Sponsorship (JC)

Opportunity to sponsor Mike Corren to be engaged to work/mentor the State Development Squad when Mike Corren is in South Australia. Up to \$3000 sponsorship funding per year with a 6 month trial period and include publicity and promotional activity.

Moved: Philip Teale Seconded: Sam Abishara Carried.

3.3 National Teams Update

PS advised the projected completion date of the Barossa Centre has been delayed, and completion will now be November. Squash SA to host NTC in 2012 as opposed to 2011. Need to allocate \$5000 for NTC team to travel away, as previously travel wasn't required as it was being held locally.

Chateau Tanunda keen to continue sponsorship with SA Open. They have now built 65 bed backpacker accommodation, which would prove useful for SA Open.

Important to maintain long term relationship with Chateau Tanunda.

Opportunity to source regional tourism funding.

Move: Alissa Proctor Seconded: Sam Abishara Carried.

3.4 Facility Enhancement Grant (PW)

PS discussed the FEG panel meeting with Richard Mellon, and the FEG panels recommendations. Richard's input was appreciated – he suggested we let the Local Members of Parliament know about Squash SA's involvement with financially supporting local clubs.

Club	Allocated
Norwood Squash Centre	\$4,000.00
Millicent Squash Club Inc	\$5,500.00
South Adelaide Squash Centre	\$5,000.00
Walkerville YMCA	\$1,985.00
Gawler Squash Club	\$2,000.00
PAOC Squash Rackets Club Inc	\$8,250.00
Somerton Squash Centre	\$2,000.00
Loxton Squash Club	\$7,000.00
	\$35,735.00

A pallet of court paint has been purchased by Squash SA, which we are offering to Clubs at a reduced cost.

Gawler – GD suggested wet area needs improving (Active Club Program). MG to write to council to investigate if Council could support.

PAOC – GD concerned about community access to courts. Squash SA have had discussions, courts will be available to all after school hours.

PW to notify clubs by Friday.

Move: George DeVizio Second: Alissa Proctor Carried.

3.5 Racquets SA Refurbishment (PW)

PS tabled PW's briefing paper, explaining refurbishment ideas for Racquets SA.

Agree in principle the need to refurbish Racquets SA, maybe staged development – providing cash flow to support as opposed to borrowing money to fund the project.

Timeline needs to be developed on how the patrons will be affected, what can be done out of hours.

A business plan showing how the refurbished areas will increase patronage, needs to be approved by Board.

Move: Philip Teale Seconded: Sam Abishara Carried.

3.6 Squash Week Evaluation (NB)

NB commended on her report on Squash Week. Good to keep "Squash Week" once a year, but suggested to implement elements like having inflatable courts at different venues/regions eg. Westfields.

Board would like feedback on what areas the squash racquets went to, and if they have been collected.

Board to officially write to Nicole, thank her for her efforts.

Move: George DeVizio Seconded: Philip Teale Carried.

3.7 General Manager's Performance Appraisal (MG)

In camera discussions.

3.8 Coaching Advisory Group, Terms of Reference (JC)

PS tabled and discussed the Coaching Advisory Group Terms of Reference.

The Board adopted the Terms of Reference, effective immediately.

Move: Alissa Proctor Seconded: Philip Teale Carried.

4. <u>GENERAL MANAGER'S REPORT</u>

4.1 General Overview Report

4.1.1 Appointments

Des Panizza working 1 day/week until Barossa Valley Centre up and running.

4.1.2 OHS Report

No incidents to report No bullying

Mandy undertook OHS training Racquets lighting and new carpark base and improved OHS initiative.

4.1.3 Contractual Appointments

2011/2012 OAMPS insurance policy. \$4,700 to replace fire exit door at Racquets SA. \$35,000 interruption to trade – ceiling complications.

5. <u>FINANCE</u> (Reports Circulated Electronically)

5.1 Income Statement Racquets SA / Squash SA

Racquets \$643,000 operating profit. Budget \$738,000, YTD last year \$780,000. Need to consider other revenue options.

Squash SA operating to budget. No variations to note.

Board meeting and Finance Committee workshop to be held shortly, time TBA.

Review kitchen contract.

5.2 Bank Statement

PS tabled bank statement.

5.3 Financial Summary Report

As above.

Moved: Sam Abishara Seconded: George DeVizio Carried.

6. GENERAL BUSINESS

6.1 440 Goodwood Road, Cumberland Park

GD spoke on the valuation of 440 Goodwood Road, Cumberland Park. \$795,000 is the asking price. Youth Choir tenant at rear of building \$35,000/annum. GD could not see benefit of purchasing the building. PT discussed figures, and said worth discussing it further but to keep an eye out for other commercial properties.

6.2 Hendon Squash Centre (Open Discussion)

Valuation received for the Hendon Squash Centre, \$1.2 valuation plus oncosts. What would we use Hendon for? Is there a need in that area for courts? A business plan needs to be developed. Facilities strategy is for cluster, multi-use facilities. Do we get a return for our money on multi-use centres?

PT suggested to let the seller of Hendon know that Squash SA will help the new owner develop squash at the Centre and see if that helps potential buyers.

PS to meet with City of Charles Sturt Council.

Further discussions needed.

6.3 2011 AGM - Monday 12 September

Positions available – President and Board Members Stewart Allan, Cheryl Johnstone and Alissa Proctor. Notice of AGM out shortly. Chairs of Advisory Groups to contribute summary paragraph for the Annual Report. Staff to report of their areas, including graphs and pictures.

Postpone Board Planning/Strategy Day until after AGM, schedule for November.

6.4 2011 Board/Staff Social Function (27 August)

Board, Staff and partners function at The Tap Inn. Send invites via Outlook Calendar.

7. POLICY

No new policies.

8. <u>CORRESPONDENCE</u>

In

J Lee, Squash Australia – Governance Structure

<u>Out</u>

J Lee, Squash Australia – Governance Structure

9. <u>SQUASH AUSTRALIA</u>

9.1 Squash Australia Board President's Meeting

Ongoing discussions between Professional Coaches Association of Australia and Squash Australia.

Squash SA/MG to write a letter to Squash Australia to progress their Governance Review by independent group, and have the review Terms of Reference ratified by members prior to the AGM.

10. <u>NEW BUSINESS</u>

10.1 Racquetball By-laws (SAbishara)

Changes to the 2011 Racquetball by-laws.

Ratified by the Board.

Moved: Philip Teale Seconded: George DeVizio Carried.

10.2 Australian Open – Canberra

PS asked if any Board Members would like to attend. World Coaching Conference seminar on that weekend, Dani, James and Des to attend. PS to email all Board to see who would like to attend. PT and AP expressed interest.

11. <u>CONFIDENTIAL ITEMS</u>

11.1 Performance Appraisals/Bonuses

Held in camera

12. BOARD DIARY

Next meeting Monday 15 August at Squash SA, 440 Goodwood Road at Cumberland Park.

13. CLOSE MEETING

Meeting closed at 9.05pm.