# **HireArt Software versus Service**

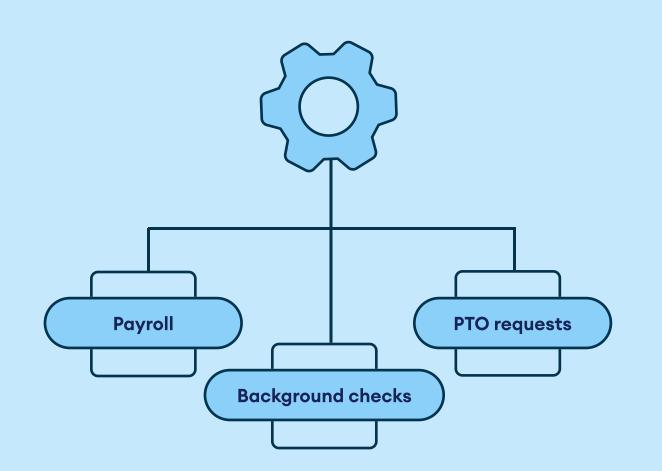
## Why technology out-performs dedicated service models for employment of record

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Dedicated service models are still widely prevalent in the contract workforce management industry. When it comes to employment and staffing, success can often be the result of having a truly dedicated account manager.

However, if having great service depends on the ability, passion, and availability of a partner's staff, there may be risks. Great professionals get promoted or move on to the next stages of their careers, leaving open the possibility of lapses in service quality for customers.

When it comes to dependability, consistency, and continuity from an employer of record, technology shines in many areas where service falls short. Here are a few reasons why.



#### **Automation over Effort**

Modern software streamlines day-to-day tasks such as payroll processing, background checks, PTO requests, and more.

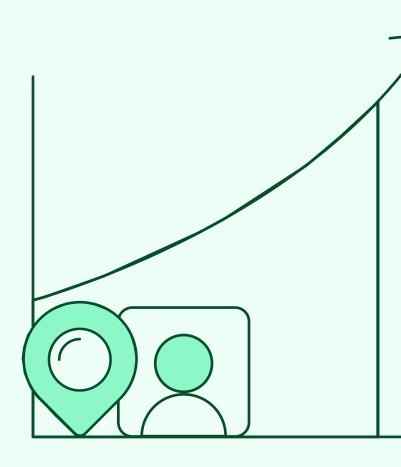
The reduction of driving these tasks manually not only provides the benefits of increased efficiency, it lessens the possible risk of human error in performing them.



#### **Compliance and Risk**

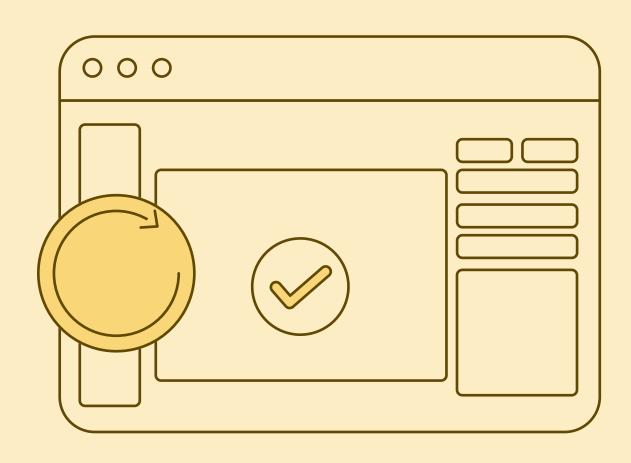
Contingent work is highly regulated, with compliance requirements occuring at federal, state, and local levels. Software can be updated to respond to the latest round of pertinent regulations.

Technology can be leveraged to track and manage risks associated with employment, such as worker misclassification or jurisdictional requirements.



#### **Scalability**

Technology is better suited to facilitate growth and expansion. As businesses scale, supporting more workers and locations without compromising service quality comes easier.



### Continuity

With technology, service is less reliant on individual contributors. It ensures that service quality does not differ, even when structural changes within the agency occur.

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