

2014 - 2016 STRATEGIC AND OPERATIONAL PLAN



Version 2 as at March 2015

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Implementation of this Plan

For Q Squash to experience the full benefits of this Strategic and Operational Plan, it is imperative that the following occurs:

- The plan is adopted by the Board and Directors allocated portfolios to manage.
- All members of the Executive Board and volunteers involved have a copy of the plan and are aware of the aspects that relate to their role.
- The plan is promoted to members, prospective members, sponsors and stakeholders.
- All targets and actions are implemented utilising the operational components of this plan are monitored and reported on by the relevant Directors at Board meetings.
- The plan is reviewed and updated to reflect what has been achieved and where targets may change at the start and finish of each year.
- Recognise and celebrate when specific targets have been achieved.
- Have fun and enjoy the journey of putting your goals into action.

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Incorporation and ABN			
Incorporation No.	080 596 283	Incorporation Date	12 November 1997
ABN	59 080 896 283		
Registered for GST?	□ Yes	⊠ No	

Boarddetails			
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Squash in Australia

The following key aspects form the basis for 'Squash in Australia':

Vision Squash - I	Fun & Fitness, for anyone!
1. Participation	Strive to revive Squash as a suitable participant sport for all
2. People	Provide assistance to train operators and volunteers to be competent in delivering Squash to the public;
3. High Performance	Assist all players and teams to reach their best potential;
4. Marketing	Assist clubs where possible to enhance the squash profile, through media new technologies available;
5. Governance	Promote Squash to be well administered and focused on local delivery through a shared Australia wide vision.
Mission Goals To pro	ovide innovative leadership for Queensland Squash

Values

We are:

•	Collaborative	Bringing everyone together.
•	Innovative	Embracing change for future development.
•	Clear	Communicate objectives effectively.
•	Ethical	Ensuring a level playing field.

Coming together is the beginning. Keeping together is progress. Working together is success. Henry Ford

1. Participation

GOAL: Maintain Squash as a thriving participant sport for all Australians

- 1.1 Club Development Program
 - Strengthen relationships between Centres, Clubs and Q Squash through club development, education and programs.
 - Work with Regional bodies to identify funding to engage a Development Officer
- 1.2 Ensure that relevant events are provided at all levels to increase participation at a community level. (Corporate, FIFO)
 - Develop and promote a "State Events Calendar".
 - Explore modified versions of the game to promote the sport and increase participation.
 - Implement a Beginners Program, aimed at juniors with no or little prior knowledge of Squash and how to play the game.
- 1.3 Women in Squash
 - Promote and educate affiliates on methods for increasing female participation.

2. Facilities

GOAL: To maintain Squash Facilities professionally operated and financially sustainable

- 2.1 Assist Squash Centres to modernise their facilities and practices
 - Encourage Centres and Clubs to have a professional online presence
 - Provide training and education on the use of Matrix and Tournament Software
 - Encourage Centres and Clubs to implement effective volunteer management practices
 - Provide tools, resources and advice to clubs to attract and retain members

3. People

GOAL: Squash related personnel are a valued and crucial component of the sport;

- 3.1 Assist clubs and volunteers with varied skills to guide the strategic direction of Q Squash.
 - Identify opportunities for volunteers to attend subsidised conferences and/or courses including the use of Australia Sport Commission online courses to improve governance and volunteer development.
 - Implement an incentive scheme to encourage people to undertake volunteer roles
 - Implement training programs including CAPS (Challenge, Achievements, Pathways in Sport) to target senior players as prospective Administrators or Board Members.
- 3.2 Provide clinics, with training and mentoring programs on specific aspects of coaching and referring.
 - Provide assistance to enable clubs to conduct introductory programs, that include specific technique aspects, followed by specific games to practice then finish with
 - Conduct in-house training and meetings to keep volunteers motivated and updated.
 - Maintain regular communication with Coaches and Referees via a secure Group page on Facebook
 - Encourage each club to have an accredited coach and referee and promote Squash to the community
 - Appoint an appropriate member of the Board with good communication, to the role of Coach Coordinator.
- 3.3 Create partnerships with local education providers to assist students to gain skills and experience through volunteer roles
 - Create links with the high schools, TAFE or Universities to encourage older students to volunteer and gain experience that links with their curriculum

4. High Performance

GOAL: Australia's representative players and teams will be World Class

- 4.1 Refine and deliver a talented player Performance Pathway in coordination with Squash Australia promoted programs.
 - Promote talent identification opportunities for players.
 - Identify players with ability to advance to higher grades and encourage attendance at tournaments.
 - Encourage Senior and junior player buddies / mentors.
- 4.2 Create a high Performance Pathway which produces a pathway for all players to achieve their highest potential.
 - Develop and implement a High Performance Training Program for advanced players to attain inclusion in National Talent Squads
 - Develop & nurture relationships with junior players, and their families, coaches and court operator
 - Assist to gain funding to support junior athletes
 - Promote profile of athletes through media opportunities and website.
 - 4.3. Manage the National and State Junior competition circuit
 - Plan and administer a yearly calendar of events in coordination with Squash Australia
 - Work collaboratively with Squash Australia to coordinate the National and State Junior Circuit
 - Promote Regional tournaments through Matrix, the Website and Social Media.
 - 4.4. Work with Centres and Clubs to ensure there is the capability to deliver high quality events
 - Review every event and assist with improvements to the events program.

5. Marketing and Promotion

GOAL: Squash will enhance its profile, through media and new technologies;

- 5.1 Develop and implementa Communications and Engagement Plan
 - Communicate regularly and effectively with everyone connected to squash
 - Work with Regions, Centres and Clubs to implement a consistent look and feel.
- 5.2 Market squash to the wider community to inspire more people to play squash
 - Develop a marketing strategy to promote squash in collaboration with Regions, Centres and Clubs.
- 5.3. Assist clubs to create links with other sporting clubs, schools, businesses and events
 - Create partnerships with other sporting organisations to promote:
 - Social Squash opportunities for teams or clubs
 - Squash activities for fitness in their off season
 - Create partnerships with Councils to:
 - Include squash in corporate events and games
 - Promotion of events through Council stakeholder networks.
 - Promotion to Companies with Fly-in-Fly-out arrangements to assist with mental health and fitness of staff / contractors
- 5.4. Circulate regular updates that incorporate interesting and fun content using Facebook and Instagram
 - Monitor and update Facebook pages similarly diverting readers to the website for any new posts.
 - Identify contacts within each Club to assist with capturing game action on film to upload onto YouTube, or Instagram.
 - Explore other options, such as using a blog to promote game reviews or twitter to connect to a range of different people.

4. Governance

Goal: Squash will be well administered and focused on local delivery through a shared Australia wide vision.

- 6.1 Provide strong and capable governance
 - Review and modify the Q Squash Constitution and Regions to ensure consistency. (Consider membership categories for fee structures).
 - Send out a copy of the proposed C onstitution to members at least two weeks prior to being discussed and passed at the Annual General Meeting.
 - Within three months of passing the Special R esolution, the Secretary must:
 - Complete and lodge Associations Incorporation Form 8
 - Complete a Application to "register an amendment of rules" and pay applicable fee to the Office of Fair Trading.
- 6.2 Implement and monitor the strategic direction of Q Squash
 - Conduct well-structured and timely meetings to report on performance against the Strategic Plan and Operational Plan.
 - Prepare Annual Report including Financial Statement of Accounts, Board Reports and Board Members Reports to be presented at the Annual General Meeting.
 - Conduct a Members Satisfaction Survey make it quick and easy. Survey Monkey (<u>www.surveymonkey.co</u>) is a great online survey resource that's free!
 - Conduct a member's forum to review and amend plans to respond to stakeholders and market needs.
 - Maintain open communication with volunteers, players and supporters to obtain their views and ideas for how the organisation is progressing.

- 6.3 Implement Board Governance using best practice, procedures and practices
 - Review current Board Governance procedures including roles and accountabilities of committees
 - Document internal practices and procedure into an Operations Manual to assist with succession planning.
 - Ensure committees understand governance and financial accountability requirements of the Board
- 6.4 Source alternative revenue streams
 - Appoint a volunteer Grants Writer to assist with identifying and submitting quality applications on behalf of Q Squash and affiliated organisations.
 - Develop a professionally presented sponsorship package to approach businesses
 - Establish relationships with funding providers including State and Local Governments
- 6.5 Support goals & objectives of the National Body:-
 - Provide representatives for Squash Australia Committees
 - Provide Briefs to Board Members on goals and objectives of the National Body.
 - Squash Australia Members Service Agreement