Lesson 1 Assessment

Feedback and Quiz:

1. In Scenario 1, Audra continued to allocate her time and resources on the problem of Product 4. With Crude Rule of Thumb #1, which of the following would Audra do instead?

A. Try harder to figure out what is wrong with Product 4.

B. Focus on areas of opportunities with Product 4, where successful performance will have the greatest impact on results.

C. Talk to her boss about hiring more product developers to work on producing Product 4 at a faster rate.

D. Monitor her product development team each day for metrics to see how they are doing with speed of Products 3 and 4.

Answer: Letter B, Focus on areas of opportunities with Product 4, where successful performance will have the greatest impact on results.

2. If Audra were following Crude Rule of Thumb #2, her team would see her doing more of the following:

A. Concentrate on areas of effectiveness, instead of just efficiency.

B. Pay more attention to the tools and data to improve the efficiency of the product development team.

C. Use new metrics to measure how quickly her team is working.

D. Move the order of Product 4 and Product 1 in the line.

Answer: Letter A, Concentrate on areas of effectiveness, instead of just efficiency.

If Audra were following Crude Rule of Thumb #3, she would be asking herself the following question:

A. Why won't my product development team move Product 3 faster so Product 4 moves faster?

B. What can I contribute to positively affect my product development team and my entire organization?

C. Why won't the technical team help us solve this problem with Product 4?

D. What metric can I use today to learn more about solving the problem of Product 4?

Answer: Letter B, What can I contribute to positively affect my product development team and my entire organization?

Copyright, March 2018, Coaching Data Global, All Rights Reserved