2017 Annual Report











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The Year in Review Message from the President and CEO

Over the past 12 months, the Board has been challenged by government policy that has had a significant impact on strategy and operational delivery. Among the significant challenges has been:

- The extension of the Darlington Corridor Upgrade by 1 kilometre adding a lowered motorway and taking the road corridor past The Southern and Tonsley Boulevard
- Changes to gaming legislation which affects the Association's ability to generate funds to put back into community squash and racquetball programs
- A reduction in government funding resulting in greater emphasis on sporting organisations to explore new commercial avenues and generate alternative revenues.

In February 2017, the Board hosted a Strategic Planning Forum which was attended by Directors, Advisory Committee Members, staff, and other invited stakeholders to renew the Strategic Plan. The Theme being: 'Pillars of Success that Challenge the Status Quo'. The agreed 2017-2020 Strategic Plan captures the sport's Vision and Goals.

Five pillars to measure success represent our strategic focus and the priorities that drive the work of the Board and staff. They are:

- 1. Organisational excellence
- 2. Club and venue development
- 3. Participation and pathways
- 4. Innovative technologies and events
- 5. Marketing and communication

The Association (as with other State Sporting Organisations) continues to explore new ways to innovate and create new programs that appeal to the changing trends of society. Through Squash SA's launch of 24/7 Squash @ Tonsley, Squash SA hope to introduce new programs such as Corporate Cup and explore innovative programs that use visual projections to modernise the way we play, appeal to wider populations, and increase the ability for one person play. The Annual Business Plan continues to deliver against the Strategic Plan, and quarterly updates keep the organisation on track to achieve its goals.

Strategies to guide The Southern through an unknown and unpredictable period during the Darlington Corridor Upgrade have been debated thoroughly. The Board is investigating the redevelopment of the 1303 South Road property, to include a new licensed club, State Squash Centre, fitness facilities and possible student accommodation.

During the year we welcomed Cindy Flower and Roger Sanderson to the Board. Cindy, Senior Manager with DEWNR, comes to the Board with a specialty in change management, and Roger brings his experience as former General Manager of the Mt Barker and Hahndorf Golf Club, and Victor Harbor Golf Club. The Board thank outgoing Directors, George DeVizio (6 years), Helen Martin (3 years), and Dave Whan (3 years) for their invaluable contribution during their tenure.

In closing, the Board and Finance and Risk Committee have been prudent in the financial management of the Association, especially given the impact the Darlington Corridor Upgrade has had on the operations at The Southern. Despite a fall in total revenue of over 10%, the Association, guided by our Finance and Risk Committee, and with the hard work of the Association staff, has managed expenses diligently to ensure a profit for 2016/17. A highlight was the Department of Treasury, Revenue SA granting land tax exemption to Squash SA for the 1303 South Road Property including a refund of taxes paid to date for the 2016/17 financial year.

Revenue for 2017/18 will continue to be affected as the intensity of roadworks increases on South Road. As a result, further tightening of the Association's expenses has been made for the coming 12 months, but we are confident this will not have any effect on our ability to maintain our existing level of service to the patrons at The Southern or the thousands of squash and racquetball players across the state.

Much of the success is due to the combined hard work of our paid staff and many volunteers who continue to offer their time, skills and expertise to support the development of Squash and Racquetball in South Australia.



Sam Abishara
SRASA President



Phil Sinnott SRASA CEO



Squash Rackets Association of SA Inc Governance

Squash SA

Chief Executive Officer **Phil Sinnott Member Communications** Michelle Sterry **Development Manager** James Rogers **Country Coordinator Grant Norman** Tanya Virgens **Competitions Coordinator** Finance Manager **Grant Norman** Finance Officer Michelle Sterry **Administrative Support** Madeleine Wakefield

Club Development Officer Network (CDON)

Barossa REX - Clive Naylor

Campbelltown Squash Club - Dale Walsh

Ingle Farm Squash Club - Grant Norman and Lucas Norman

Karadinga Squash Club - Justin Beard

South Adelaide Squash & 24/7 Squash @ Tonsley - David Harris

Volunteer Honorarium Positions

Daytime South Coordinator Des Whelan
Racquetball Coordinator Leonie Johnston

Auditor

Rod Shearing (FIPA)

Board of Directors

President Sam Abishara

Directors Eleni Chrisakis

Bill Cochrane

Cindy Flower (from May)
Helen Martin (to Feb)
Tom Melingakos
Matt Naisby

Roger Sanderson (from May)

Matt Schmidt Patrick Stevens Ross Wait

Dave Whan (to Nov)

Life Members

Wayne Aspinall **Hall of Fame Members** Len Atkins (OAM) Vicki Cardwell (Legend) Metze Bradey Chris Dittmar (Legend) **Grant Donovan** Doug Stephensen (Athlete) Judy Feltrin Ron Thomas (Athlete) Harry McMaster Marlene Tierney (Athlete) **Kaye Reeves Player Honour Role** William Spear (OAM) Bryce Allanson Dr Bruce Walker

Service to Squash and Racquetball Award Recipients

Dave Attwood Annie Boase Fred Howell Mike Nash Dave Whan Des Whelan

Awards Committee

George DeVizio Manfred Lang Des Panizza Phil Sinnott (Ex Officio)

The Southern

Chief Executive Officer Club Operations Mgr Finance Manager Finance Officer Venue Staff

Phil Sinnott Nyssa Bushby **Grant Norman** Michelle Sterry Tayla Bowie **Carly Bravington** Natasha Bromley Casey Green Ashlee Jolley Jennifer Jones Nathan Leak Susan Merchant Sam Morris **Emily Principe Robert Schomburgk** Cindy Treloar **Charlotte Vince** Susan Wendelborn Tayla Williams

SRASA Working Groups

The Southern Advisory Committee

Sam Abishara

Bill Cochrane (Chair from Feb)

John Goodes

Helen Martin (Chair to Feb)

Kym Rogers Dave Whan

Nyssa Bushby (Ex Officio) Phil Sinnott (Ex Officio)

Finance and Risk Advisory Committee

Sam Abishara (Chair) David Lipschitz Matt Naisby Dave Whan

Grant Norman (Ex Officio)
Phil Sinnott (Ex Officio)

Squash and Racquetball Advisory Committee

Sam Abishara Will Gray Lucas Norman Patrick Stevens (Chair) Dave Whan

James Rogers (Ex Officio)
Phil Sinnott (Ex Officio)

Squash Pennant Committee

Emerson Ciccarello Brian Richards Terry Swanton Tanya Virgens (Ex Officio)

Racquetball Pennant Committee

Sam Abishara (Chair) Steve Broughton Dianne Mattson Terry Racz Brian Richards

Leonie Johnston (Ex Officio)

2017-2020 Strategic Plan

Forum Attendees

Facilitator Presenters Tim White, ORS Consultant Carsten Dethlefsen, Renewal SA John Rava, Australian Club **Industry Consultancy**

Sam Abishara Bill Cochrane Tom Melingakos Matt Schmidt **Patrick Stevens** Ross Wait

Life Members

Wayne Aspinall **Kaye Reeves**

Committee Members

Kym Rogers Will Gray **David Lipschitz** Helen Martin Lucas Norman Dave Whan

Invited Guests

Dave Harris Andrew Edwards Mark Goldstone Wayne Keoghan Jason Mudge **Rod Shearing**

Staff

Nyssa Bushby **Grant Norman** James Rogers Phil Sinnott Michelle Sterry Tanya Virgens

2017 - 2020 Strategic Plan Overview

What we do now





Inputs

Staff 3xFT, 1xPT, 1xcasual Club Development Officer x 6 Contractors (coaches) Contractors (finance, country)

2016/17 budget Income (incl grants) \$178,095 Expenses \$680,415

Who is involved

- Affiliated clubs
- Coaches
- Referees / officials
- Plavers
- Parents
- Community recreation clubs
- Local government / council
- State government agencies Office for Recreation and
- Squash Australia
- Australian Sports Commission



Activities

Direct activities

- Program Development
- Competition coordination
- Elite sport pathways
- Facility development / improvement
- Increase participation
- Coach development
- Events / Tournaments

Indirect activities

- Member Communications
- Administration
- Governance
- Source grants and funding opportunities Commercial interests

Our Business and our approach

Our purpose is to secure, grow, administer, and showcase the sports of squash and racquetball.

Squash SA develops and delivers state wide squash and racquetball products and services to a membership that includes grass root participants through to elite professional players.

We work to a pyramid of strategic priorities that include:

- Organisational excellence
- Club and venue development
- Participation
- Pathways

Our vision is the squash and racquetball are flourishing sports for people of all ages in South Australia.

Objectives

To provide outstanding leadership and management. To grow all aspects of the organisation including increased commercial return and the capacity to invest in the sports so that they are in a better position at the end of the Plan than they were at the beginning.

Why we do it

To ensure the SA community has access to a wide range and mix of welcoming venues and quality services that will attract, engage and immerse people in the games of squash and racquetball

To grow participation by developing a suite of innovative, inclusive programs that bring people into and back to squash and racquetball

To grow the game from initial player engagement through to performance on the international stage. To support and deliver progressive pathways for the development of players, coaches and officials.

To use new technology to run innovative programs

To ensure Squash SA is a prominent, modern, progressive, professional organisation able to attract market interest, media attention and funding

To operate a profitable licenced Club (The Southern Bar Gaming Bistro) that provides revenue to administer and develop the sports across South Australia

ORGANISATIONAL EXCELLENCE

Strategy

Ensure best practice, governance and management, systems and structures

How we do it

- 2. Advocate for and attract funding
- To undertake a Constitutional review
- Investigate diversification of commercial

CLUB AND VENUE DEVELOPMENT

- To provide sustainable clubs with support to grow in strength and stature
- To establish new opportunities to partner with local government in multiuse sporting hubs
- To establish and develop 24/7 Squash @
- To advocate funding for chosen venues to achieve mutual objectives

PARTICIPATION

- To capture the interest of students through racquetball and squash
- 10. Introduce incentives that capture student and social participant information

PATHWAYS

- 11. To improve the quality of junior players
- 12. Promote a clear pathway for all abilities and categories
- 13. Provide regular industry workshops
- 14. Promote opportunities for Clubs to implement programs individualised for key demographics

INNOVATIVE TECHNOLOGY AND EVENTS

- 15. Develop innovative and products and participation programs for squash and racquetball
- Establish a strategy to attract corporate and business professionals

MARKETING AND COMMUNICATIONS 17. Develop effective marketing and

- communication strategies, incorporating website, social media, direct mail and other
- 18. Undertake a masterplan and business case for the redevelopment of 1303 South Road to include licenced Club, State Squash Facility and Accommodation
- 19. Prepare a business plan to optimise operations during South Road construction and property redevelopment.

Innovation

1303 South Road Property Redevelopment

The Board has committed to investigate a whole-of-asset redevelopment of the 1303 South Road property, currently home to the Association's Licensed Club, The Southern.

This commitment has been met with some urgency as a number of direct influences have the real potential to affect the ongoing income of the Association, including:

- Major road works on South Road and the future footprint of the Darlington South Road Corridor
- · Further changes to gaming legislation that will affect operations and profitability at The Southern
- Declining State Government funding in recreation and sport.

At the 2017 Strategic Planning Forum (held in February), an 85 page Redevelopment Feasibility and Economic Study was prepared and presented by the Australian Club Industry Consultancy. The Report provided a cost-benefit analysis for the redevelopment of the 1303 South Road site by identifying a number of redevelopment options aimed to maximise the return for The Southern. Each scenario was then discussed and reviewed at length by the delegates in attendance.

In brief, the most favourable option included the preparation of Community Titles so part of the site could be packaged for sale (and development) without affecting the ownership of the land that currently houses The Southern. Each of the components of the site were then valued independently of each other to maximise the return to the Association.

The lobbying of Mitcham Council for approval of the site as a multi-functional development has commenced in earnest. The Association is due to present a detailed submission when the new Local Area Planning Project (LAPP) is open for public consultation. This is expected to be in late 2017.

The Board is mindful that to meet the expectations of consumers and sporting participants, growth and innovation must be considered. The options being considered by the Board for the redevelopment of the 1303 property include, at the forefront, a new Licensed Club and Function Centre (ground floor), a proposed State Squash Centre (level one) and a Fitness Centre (level two mezzanine).

The site could also house Purpose Built Student Accommodation (PBSA), or residential apartments over the current 2200sqm car park. The latter will solely depend on the priorities of an external property investor / developer.

The new Southern venue and State Squash Centre would be funded through the sale of the 2200sqm of land currently allocated to car park, and a combination of a Local Government Association low interest loan facility, State Government funding and/or a Joint Venture Partnership. The inclusion of a Conference Centre introduces new revenue streams, while the residential apartments / PBSA (apart from much-needed finance for the redevelopment) introduces increased patronage to the site.



Innovation

1303 South Road Property Redevelopment continued

A great deal of time and energy has been invested into the project with preliminary research and lobbying over the past 12 months incorporating the:

- Establishment of an Expert Working Group (appointed by the Board)
- Comprehensive Feasibility and Economic Cost-Benefit Study
- Regular liaison and meetings with State and Local Government professionals to ascertain project support, project planning compliance requirements, potential financial assistance, funding and/or joint venture partnerships
- Ongoing negotiation with property developers and potential joint venture partners
- Property valuation and legal assistance with Community Strata Options, including Heads of Agreement and contractual terms advice
- Schematic drawings and architectural building design concepts to be lodged with the Mitcham Council Development Assessment Panel.

24/7 Squash @ Tonsley

24/7 Squash @ Tonsley is a project Squash SA was very proud to introduce in 2017. Not only does the project bring new innovative equipment to the sport, but also showcases the world's first permanent, 24/7 public access, glass squash court. Located within the Tonsley Innovation District, the court is available for use 24 hours a day, seven days a week.

The Tonsley Innovation District is the first innovation district in Adelaide, leading the way in sustainable design, technology, and practices. Situated on the former Mitsubishi site, Tonsley is also home to Flinders University and TAFE SA, as well as other industry, business and retail organisations. The district is located opposite The Southern Bar Gaming Bistro, making it the ideal place to introduce new technology and gain greater exposure to a new target market.

24/7 Squash @ Tonsley comprises a modern glass show court providing players of all levels with an experience normally reserved for the professionals. Squash SA believe that accessibility, innovation, and new programs will elevate the perception of the sport within the community.

The technology operating the court allows players to make a booking online through the Squash SA website. A secure code is then automatically generated and sent to the player's phone/email. The player enters the code upon arrival at the court where the lights automatically come on, a welcome message is played through the speaker and access to bluetooth is activated to stream music over the court's sound system.

Squash SA is using technology to modernise the way we play and to appeal to wider populations and the changing trends in lifestyle, sport and fitness.



Partnerships

State Government

There remains a compelling argument that capital investment is required to ensure The Southern remains competitive in an ever changing hospitality market. Finding a long term solution has become considerably more urgent due to the expected impact on operations during the Darlington Corridor Upgrade and the rapid development of the adjacent Tonsley Innovation District.

State Facility

Our primary message to Government has been:

- The Licensed Club is fundamental to the longevity of servicing the state-wide delivery of the sport. The
 Darlington Corridor Upgrade will have a catastrophic impact on our financial capacity, placing the sport and its
 development at risk
- The need for more and better places to participate and perform
- South Australia remains the only State without a State Squash Facility.

In partnership with State Government, Squash SA has investigated various alternative options for capital diversification and growth, including discussions with:

- The Office for Recreation and Sport to investigate the relocation of the Licensed Club to the Women's Memorial Playing Fields, St Marys. The Business Case determined this option as not viable
- Renewal SA to investigate the relocation of the Licensed Club to Tonsley Innovation District. This option was ruled out as a Licensed Gaming Facility is not conducive with the philosophy of the Tonsley Innovation District
- Stakeholders and Investment Groups to thoroughly investigate potential joint ventures that aid the success of any possible redevelopment of the 1303 South Road property.

The vision for redeveloping the property will address our primary message to Government and has resulted in lengthy discussions with investment groups and key stakeholders.

Tonsley Boulevard

Extensive lobbying with the Department of Planning for Transport and Infrastructure to address access to the 1303 South Road property and also link Tonsley Boulevard to Brookman Avenue has successfully resulted in a redesign of the Tonsley Boulevard Overpass. The new design will provide vehicle, pedestrian, and bicycle access to Brookman Avenue and will connect The Southern with both the Tonsley Innovation District and north bound vehicles travelling along South Road.



Local Government

New Squash Courts

Squash SA has been lobbying with Councils to ensure squash courts are included in future planning. Currently in progress:

- Pt Pirie Regional Council has committed to build three squash courts with movable walls at the new Squash and Gymnastics Centre, co-located to the Pt Pirie Sports Hub (concept plan pictured right)
- City of Port Lincoln has committed to build three squash courts with movable walls at the Pt Lincoln Aquatic Centre
- Broken Hill YMCA has undertaken to retain and upgrade three squash courts as part of a \$4M Leisure Centre redevelopment
- Copper Coast Council has included new squash courts as part of a \$10M Leisure Centre redevelopment.

Squash SA is also working with the City of Port Adelaide Enfield, Kangaroo Island Regional Council and the City of Mitcham to ensure squash courts are considered within the Council's sporting hub redevelopments and recreation plans.

Partnerships

24/7 Squash @ Tonsley

Working in partnership with Renewal SA, Squash SA has launched 24/7 Squash @ Tonsley, the world's first public access 24/7 glass squash court. Renewal SA, the Government Department overseeing the Tonsley Innovation District, were integral to the establishment of 24/7 Squash @ Tonsley.

The technology for the glass court operating system and online booking system was designed and developed by Squash SA, Sporty HQ, and Cabling & Electronics Pty Ltd. Funding from the Office for Recreation and Sport helped realise this major project.

One of the next projects that sits within 24/7 Squash @ Tonsley involves partnering with Voxon Photonics (resident of the Tonsley Innovation District) and Innovation SA. Working together we are investigating the development of 3D volumetric display and ILDA laser production to add value to the player experience on the glass court.

Squash SA and Maction have established a partnership where Squash SA's Elite Talent Squad members are testing a prehab strength and conditioning interactive device that pioneers new technologies (pictured right with Lauren Aspinall).

As a new resident of the Tonsley Innovation District, Squash SA has been able to connect with Flinders University and Tonsley TAFE to deliver 'Come and Try' sessions to metropolitan and regional schools visiting Tonsley as part of their educational curriculum (pictured below).

International exhibitions held at Tonsley such as Maker Faire Adelaide and Hybrid World present Squash SA with further opportunities to showcase 24/7 Squash @ Tonsley in partnership with event organisers to an estimated 2,000 to 3,000 visitors.

Squash SA is leading a collaboration of Flinders University and New Venture Businesses to secure funding to establish an all access gym to be housed adjacent to, and complementary with, the 24/7 Squash @ Tonsley infrastructure.





Partnerships



Club Development Officer's Network 2016-17

Squash SA's partnership with clubs continues to be successful through the Club Development Officer Network (CDON). Introduced in 2015 and managed by James Rogers (Development Manager), the CDON model supports Development Officers in clubs with mutual objectives to develop programs and grow participation rates.

A major objective for each Development Officer is to build strong partnerships with schools, local council, and other groups to promote the sport and increase participation.

Some key highlights this year from CDON include:

- Over 50 sessions with Sacred Heart Middle School classes held at South Adelaide Squash Centre
- Partnerships with local Scout groups and schools through promotion of 24/7 Squash @ Tonsley
- Partnership between Ingle Farm Squash Club and City of Salisbury resulting in squash included in Growing for Gold Multi-Sport Program (40,000 flyers to primary schools, libraries and Recreation Centres)
- 80 players registered in Ingle Farm junior programs
- An awareness campaign delivered by Campbelltown Squash Club to local primary school teachers to educate them about the benefits of squash
- Faith Lutheran School (Barossa) continues to include squash as part of their PE program
- At least one junior and senior tournament successfully held by each CDON during the year.

Looking towards 2018, partnerships with schools will continue to be a priority as will the provision of tournaments. Other future initiatives include:

- Partner with other sport clubs located at the ARC to develop a school holiday multi-sports program
- Extension of the CDON role of Justin Beard to include Uni SA Mawson Lakes. The aim will be to secure the
 club's affiliation, service their 20 current members, and grow squash at the University's 3 courts to become a
 thriving recreational activity.

Achievements

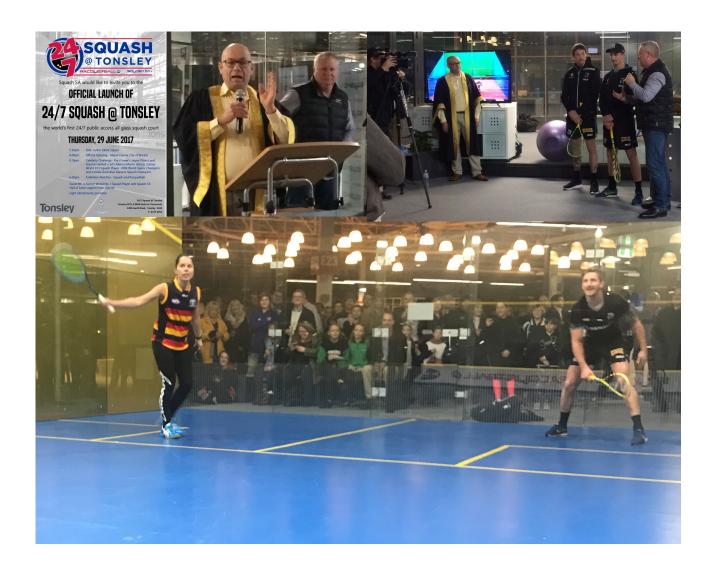
Official Launch of 24/7 Squash @ Tonsley

The launch of 24/7 Squash @ Tonsley proved to be a great success. Approximately 150 people turned out to see the court in action and celebrate the realisation of a project more than 2 years in the making.

An aim of the launch was to create awareness of the new court and showcase the innovative nature of the new facility. In attendance were members of the squash and racquetball community, residents of the Tonsley Innovation District, and local and State Government representatives. Several media releases were distributed prior to the launch and the evening was documented by Channel 44.

Exhibition and celebrity matches were a highlight. Melissa Martin (Vacca) challenged Port Power's Jasper Pittard and Hamish Hartlett in entertaining celebrity matches. The SA State Junior Team exhibited their skills to the crowd, and Mayor Hanna (City of Marion) challenged Council's CEO, Adrian Skull to a match, complete in his mayoral robes! Keeping up the squash action, Wayne Keoghan (Sponsor Anvers Wines and Ramelec) tried his hand against Melissa Martin, and to showcase racquetball, Players of the Year, Dean Cross and Corrine Yallup-Cross took to the court for a 'friendly' match.

Squash SA especially thank Chris Dittmar as MC, Mayor Hanna for officially opening the 24/7 Squash @ Tonsley, and Philipp Dautel (Renewal SA) for welcoming Squash SA to the Tonsley Innovation District.



Achievements

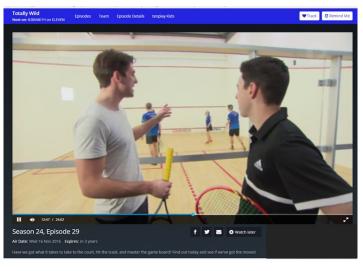
Squash in the Media

Squash in South Australia has attracted greater media exposure during the past 12 months. Media coverage has included television, newspaper, radio and social media.

Highlights for the year include:

- Channel 11's Totally Wild
- 5 appearances on Channel 44's SA Sports Show
- 3 articles published in local Messenger newspapers
- 7 paid Facebook advertising campaigns
- SA Open livestreamed to Facebook
- Premier League Grand Finals livestreamed to Facebook
- Social media and print promotion through Renewal SA, Office for Recreation and Sport, Australasian Leisure Magazine, Recreation SA, and Sport SA.







Achievements - Volunteer of the Year, Kaye Reeves

Squash SA Life Member Kaye Reeves was the honoured recipient of the 2016 Squash Australia Volunteer of the Year Award.

Kaye has been an advocate for inclusive squash and contributed significantly to juniors at a national, state, and grass roots level. From National Selector, Tournament Director, National Events and Development Committees, State Team Manager, and Board Member, Kaye is committed and dedicated to squash at a local, state and national level.

The award is well deserved and recognises the hard work and long standing contribution that Kaye has offered to the sports for over 20 years. Congratulations on your Award achievement Kaye!



10 minutes with Lauren Aspinall and Alex Haydon

What do you feel were your major successes during the year?

Lauren - One of my biggest successes, I think, is the way in which I have transitioned from juniors to seniors. With the help of others (like James and my sponsor), I have been able to finish my junior career and begin my senior career, not only achieving, but surpassing the goals I set at the start of the year for both events.

Alex - Definitely representing Australia at my first World Junior Championships (WJC) in Poland. It was a great experience and I'm striving to build on each of my WJC results in coming years. Also having a 10min segment on the SA Sports Show was a great experience, and winning my 4th consecutive National Title at the Australian Junior Championships was even better.

What have been the major improvements in your game?

Lauren - My mental strength and focus has been a major focus for me in the last 12 months and I have definitely noticed an improvement in the way I play and hold myself both on and off the court. My ability to focus on the right things has allowed me to become more determined and have a stronger presence on the court.

Alex - I believe my court coverage and retrieval continues to improve which makes a huge difference and adds pressure to my opponents. Also getting stronger physically and a having a bigger range of how hard I can hit the ball has tied in well with increasing my tempo and playing at a higher intensity.

What National Teams have you been selected in, and how did you place?

Lauren - The major highlight of my year was definitely the teams event at the World Junior Championships; getting to compete against the best in the world is always such an awesome learning experience and you can never get enough of it.

The other national events I have competed in this year are:

- 2nd U19 Australian Junior Championships
- 7th U19 Australian Junior Open
- 7th Australian Closed Championships PSA
- 10th U19 Canadian Junior Championships
- Quarter-Finals Kalgoorlie Open PSA
- First Round SA Open PSA
- First Round Vic Open PSA
- Top 50 World Junior Championships

Alex - World Junior Team, Poland 2016

- 1st U17 Australian Junior Championships, Sydney 2016
- 4th U19 Australian Junior Open, Darwin 2017
- 2nd U19 Oceania Junior Championships, New Zealand 2017 & Trans-Tasman Team



What are your upcoming tournaments and goals?

Lauren - Over the next few months I will be continuing to play the Australian PSA Circuit, potentially including the North Coast Open, NSW Open, Brisbane Open, Queensland Open, Cairns Open and the Australian Open. My goals over these events is to make two quarter finals and hopefully obtain a world ranking within the top 100.

Alex - My next upcoming tournament will be the Australian Junior Championships in Sept/Oct where I aspire to win my 5th consecutive National title and represent South Australia with pride in the teams event! Then in January I'll be playing in the Australian Junior Open and Oceania Junior Championships where I plan to win some titles and also represent Australia in the Trans-Tasman event.

Which coaches have you enjoyed working with over the past 12 months?

Lauren - It's always really helpful to get on court with other coaches and get some new opinions on where I can improve, and I've been fortunate enough to train with a few different coaches this year. I have enjoyed each session, but particularly gained a lot of knowledge from getting to train with Paul Price at various points throughout the year, as I get to focus on various aspects of my game such as the mental side.

Alex - I have extremely enjoyed working with some of the world's best coaches such as Dan Jenson, Rodney Martin, Paul Price and Sarah Fitz-Gerald. My squash has improved so much from working with each and every one of these squash legends. I couldn't be any more thankful to my coach James for giving me these opportunities!

Events and Promotions



Rankings



RACQ

Mens (as at 30 June 2017)

- Jason Mudge
- 2 Alex Oswald
- 3 Lucas Norman
- 4 Ross Hewitt
- Anthony Iandiorio

Womens (as at 30 June 2017)

- Alex Haydon 1
- 2 Stephanie Wighton
- 3 Rebecca Bergamin
- Lauren Aspinall Alison Skinner

4

Mens (as at 30 June 2017)

- 1 Jordan Andrew
- 2 **Dean Cross**
- 3 Michael Haythorpe
- 4 **Perry Timmins**
- Sam Abishara

Womens (as at 30 June 2017)

- 1 Karin Gaard
- 2 Corinne Yallup-Cross
- 3 Leonie Johnston
- 4 Jenny Jablonski
 - Rose Pahl





Our Junior's National U19 Boys (as at 24 April 2017) **Rankings**

as at 1 July 2017

Under 19 Boys

4 Sam Haydon 17 Jayson Bartolo 19 Aaron Kress 31 Harrison Attwood 32 **David Pomeroy**

Under 19 Girls

1	Lauren Aspinall
24	Cherie Surman
26	Skye Venables
29	Sarah Salter

Under 17 Boys

21 Ciaran Shouksmith Teng Chi Leung 28 Jaeden Lee

Under 17 Girls

1	Alex Haydon
12	Kate Winters
16	Maddison Jude
20	Nimsari Weerasinghe

Under 15 Boys

17 **Nathaniel Chang**

Under 15 Girls

31 Jemma Sanders 35 Laura Wildman

Under 13 Boys

23 Joel Haydon Malachy Pawelski 26 35 **Toby Sanders**

Under 13 Girls

Aimee Treloar 12 25 Samantha Millar

Under 11 Boys

Aryan Madan 1 Jonathan Wildman 8 9 Aiden Finlay-Mulligan

Under 11 Girls

22 **Charlotte Evans** 24 Holly Millar 25 Vidi Parikh

1	Sam Haydon	South Adelaide
2	Jayson Bartolo	Sacred Heart
3	Aaron Kress	South Adelaide
4	Harrison Attwood	Naracoorte
5	David Pomeroy	Barossa Valley

Club

Club

U17 Boys (as at 24 April 2017)

	Name	Club
1	Harry Ashwell	South Adelaide
2	Ramith Waragoda	Norwood
3	Stephen Ottanelli	PAC
4	Philip Shouksmith	Naracoorte
5	Ciaran Shouksmith	Naracoorte

U15 Boys (as at 24 April 2017)

Name

1	Braeden Ashworth	Ingle Farm
2	Nathaniel Chang	Ingle Farm
3	Jasper Stokoe	Barossa
4	Antonio Lo Iacono	Ingle Farm
5	Nathan Marshall	Adelaide Malibu

U13 Boys (as at 24 April 2017)

	Name	Club
1	Toby Sanders	South Adelaide
2	Felix Stokoe	Barossa
3	Jordon Ashworth	Karadinga
4	Anthony Gouws	Karadinga
5	Lucas Hernandez	Ingle Farm

U11 Boys (as at 24 April 2017)

	Name	Club
1	Aryan Madan	Naracoorte
2	Jonathan Wildman	Ingle Farm
3	Nam Le	Ingle Farm
4	Damon Ashworth	Karadinga
5	Zach Boston	Naracoorte

U19 Girls (as at 24 April 2017)

	Name	Club
1	Lauren Aspinall	Campbelltown
2	Cherie Surman	Karadinga
3	Sarah Salter	Clare
4	Caitlin Pink	Clare
5	Ashley Smith	Clare

U17 Girls (as at 24 April 2017)

	Name	Club
1	Alex Haydon	Largs Bay
2	Nimsari Weerasinghe	Norwood
3	Maddie Jude	Naracoorte
4	Kate Winters	South Adelaide
5	Chelsea Ryan	South Adelaide

U15 Girls (as at 24 April 2017)

	Name	Club
1	Jemma Sanders	South Adelaide
2	Alice Pratt	Millicent
3	Ellis Attwood	Naracoorte

U13 Girls (as at 24 April 2017)

	Name	Club
1	Aimee Treloar	Clare
2	Samantha Millar	Next Generation
3	Laura Wildman	Ingle Farm

U11 Girls (as at 24 April 2017)

	Name	Club
1	Charlotte Evans	Ingle Farm
2	Holly Millar	Next Generation

State Tournaments

2017 South Australian Squash Open

The ARC Campbelltown, 4-8 July

Mens Event

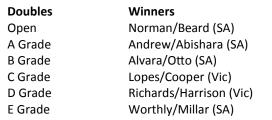
(3) Harinder Pal Singh Sandhu d (4) Rhys Dowling (AUS) 11-8, 12-10, 11-4 **Womens Event**

(5) Christine Nunn (AUS) d (2) Lisa Camilleri (AUS) 11-4, 11-6, 11-2



The ARC Campbelltown, 11-12 March

Singles Event Men's Open Women's Open A Grade B Grade C Grade	Winner Jason Mudge (SA) Stephanie Wighton (SA) Dean Cross (SA) Lewi Ash (SA) Antonio Lo Iacono (SA)	Runner-Up Justin Beard (SA) Judy Wright (Vic) Chris Rollauer (Vic) Emerson Ciccarello (SA) Matthew Costello (Tas)
	Antonio Lo Iacono (SA)	Matthew Costello (Tas)
D Grade E Grade	Mitchell Harrison (Vic) Brayden Webber (Vic)	Elisha Mitchell (Vic) Kym Haythorpe (SA)

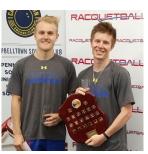


Runners-Up

French/Pederson (Vic) Cross/Cross (SA) Whan/Riley (SA) Gerontzos/Gerontzos (Vic) Morgan/Morgan (Vic) Ward/Brake (SA)







2017 South Australian Junior Championships

The ARC Campbelltown, 10-11 June

Under 11 Winner - Aryan Madan, Naracoorte Under 11 R/Up - Jonathan Wildman, Ingle Farm Under 13 Winner - Justin Chu, Victoria Under 13 R/Up - Joel Haydon, Ingle Farm Under 15 Winner - Josh Penfold, Queensland Under 15 R/Up - Mitchell Black, NSW Under 17 Winner - Alex Baines, Victoria Under 17 R/Up - Josh Penfold, Queensland Under 19 Winner - Sam Haydon, South Adelaide

Under 19 R/Up - Tyler Blanchard, Victoria

Under 13 Winner- Janaii Sukenesan, Victoria Under 13 R/Up - Gabrielle Baines, Victoria Under 15 Winner - Ella Burge, Queensland Under 15 R/Up - Eishaanii Sukunesan, Victoria Under 17 Winner - Ella Burge, Queensland Under 17 R/Up - Nimsari Weerasinghe, Norwood Under 19 Winner - Alex Haydon, Largs Bay Under 19 R/Up - Jessica Osborne, Northern Territory

Under 11's Winner and Runner-Up



Under 13's Runner-Up



Under 17's Runner-Up



Under 19's Winners

South Australian Winners and Runners-Up



Pennant Winners





2016 Premier League Squash Player of the Year Jason Mudge

2016 State Grade Squash Player of the Year Brad Sing

2016 Divisional Squash Player of the Year – Male George Katsimaglis

2016 Squash Female Player of the Year Sue Trigg

2017 Adrian Bainbridge
Memorial Shield (awarded to

2017 Autumn Pennant Minor Squash Premiers) Ingle Farm



2016 Spring Pennant Squash Premiers Premier League Ingle Farm Lucas Norman

Anthony landiorio Nathaniel Wolff Shaun Bennetts Sean Drechsler

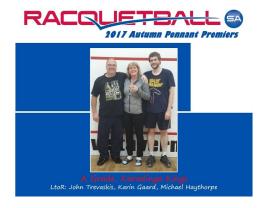
2017 Autumn Pennant Squash Premiers Premier League Ingle Farm Lucas Norman Anthony Iandiorio Nathaniel Wolff

Shaun Bennetts









2016 Racquetball Player of the Year – Male Dean Cross

2016 Racquetball Player of the Year – Female Corinne Yallup-Cross

2016 B Grade Racquetball Player of the Year Andrew Jablonski

2015 C Grade Racquetball
Player of the Year
Wendy Campbell

2016 Spring Pennant Racquetball Premiers A Grade Christies Our Club P51 Dean Cross Corinne Yallup-Cross Brian Kerr

2017 Autumn Pennant Racquetball Premiers A Grade Karadinga Kings Michael Haythorpe John Trevaskis Karin Gaard

Financials

STATEMENT OF FINANCIAL POSITION

as at 30 June 2017

	2017 \$	201 6 \$
Current assets		
Cash and cash equivalents	176,798	206,611
Trade and other receivables	26,271	30,747
Inventories	15,317	22,991
Total current assets	218,386	260,349
Non-current assets		
Trade and other receivables	4,000	11,000
Property, plant and equipment	3,208,237	3,188,664
Intangible assets	124,241	148,241
Total non-current assets	3,336,478	3,347,905
Total assets	3,554,864	3,608,254
Current liabilities		
Trade and other payables	189,343	238,551
Borrowings	171,073	94,353
Short-term provisions	58,959	60,193
Total current liabilities	419,375	393,057
Non-current liabilities		
Borrowings	0	165,320
Total non-current liabilities	0	165,320
Total liabilities	419,375	558,377
Net assets	3,135,489	3,049,877
Equity		
Members funds	3,049,877	2,943,836
Profit / (loss) for the year	11,625	106,041
Prior year land tax refund	33,987	0
Capital insurance recovery	40,000	0
Total equity	3,135,489	3,049,877

Financials

INCOME STATEMENT

for the year ended 30 June 2017

	2017 \$	2016 \$
The Southern:		
Administration	(894,808)	(1,000,582)
Bar trading	302,178	323,873
Bistro trading	42,894	29,921
Gaming	1,048,967	1,205,379
Sponsorships	(9,522)	(4,822)
	489,709	553,769
Squash SA:		
Administration	(274,332)	(286,893)
Competitions	(22,020)	(2,804)
Pathways	(169,459)	(155,589)
Tournaments	(12,273	(2,442)
	(478,084)	(447,728)
Profit / (loss) for the year	11,625	106,041

Finance Report

The Association recorded a profit for the year ended 30 June 2017 of \$11,625 compared to a profit in 2016 of \$106,041.

Capital expenditure net of sale proceeds for the year amounted to \$117,346 which was paid from general cash flow.

The Association paid down \$163,600 of bank borrowings during the year.

The Association's cash flow was given a boost during the year with a \$40,000 insurance payout, a \$33,987 land tax refund and a \$75,000 deposit on the future sale of the Association's half interest in the South Adelaide Squash Centre.

The budget for the year ended 30 June 2018 has been set with an expected loss for the year of \$41,605, with a positive cash flow of \$32,395 after capital expenditure of \$50,000.

Note: the Income Statement and Statement of Financial Position should be read in conjunction with the 2017 audited Annual Financial Report which is available on the Association's website or a hard copy is available on request.

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