

FOLLOW-UP QUESTIONS

Sometimes, interviewers will ask you why did you choose your undergraduate major, or they might ask you about some significant academic experience or even a very behavioral question such as “what was your favorite class in college?”

Stanford, Harvard, MIT like to ask about decisions you made in your career that you wish you could do differently or about what challenges do you think you will have as you progress in your career.

Time is short; you have 45 minutes for this interview. You need to always be giving new information about who you are or what your motivations are in every answer you give.

- What is your dream job? What would be your dream job if money weren't an issue?

You need to know how to answer these questions and be careful with what you say, because if nothing you are doing is either your dream job or related to it, it can raise a red flag as to why would you want an MBA. If money weren't an issue, your dream job should be community work. You want to make an impact on society; you want to change the world.

- Why did you choose the companies that you chose? You need to know why you chose a specific company.
- Describe your common day.
- What would you change in the company you work for? Try not to complain or be negative about it.
- With all of your experience, why would you need this MBA? Think about your gaps; reiterate the gaps you've mentioned before and how you'll be able to fill them.
- Would you be able to achieve your future goals without an MBA? Show that you would be able to, but wouldn't be as efficient. More mistakes would be

made and an MBA would help to learn how to cope with those mistakes when they happen.

- What is going on in your market today? You need to know some current events!
- What will be your greatest challenge when adjusting to life at school? How well do you adapt to challenges? You can restate how much you enjoy challenges and how you are looking forward to them.
- What would you do if you were not accepted? The underlying question here is: what would you do if something doesn't go as planned? What is your contingency plan? Do you have a plan B? Don't be overconfident. State that you have a plan B. Show that you are really committed to the experience of an MBA and explain how you would go about reapplying if necessary, how you would reevaluate your application and what would you do differently in order to be suitable for the school.
- You can also explain that, at this point in your career, you do need to address these gaps and you will consider a different school you have applied to, because waiting another year is not an option for you right now.
 - o You need to be able to show your tenacity and determination.
- Don't ask the interviewer what he thinks of your candidacy so far or how the interview is going!
 - o What you can ask is how can you go about getting some feedback in case I don't get in.
- Always try to give more information about yourself during the interview, but be consistent throughout it. Everything you state needs to be aligned. Don't contradict yourself.
- What other schools have you applied to? This is an unethical question, but some schools do ask it. There are two ways you can respond:
 - o You may choose not to answer this question.

In case you decide to answer, name two or three other schools that are in similar ranking with the school (or lower) and have similar cultures; but state the reasons why the school is your top priority.