

## The "Haves" and the "Have-Nots"

## The differences between large and midsize contract workforce programs

The size and spend of a contract workforce program make notable impacts on their overall function and feel. In general, programs with a \$50m+ spend come with a set of advantages that set them apart from midsize programs, which has created a very clear picture of industry "haves" and "have-nots".

## **Haves**



Robust support structure



Vendor eagerness to receive business



Strong buy-in from leadership and a well-defined strategy



Managed services to handle administrative minutiae

## **Haves Nots**



Similar complexity to a large program, comparatively limited resources

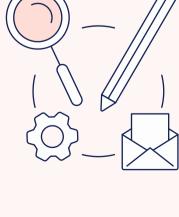


Vendor friction and difficulty engaging



a lot of slack, and are nascent

Support teams don't have



be very adaptive to multiple responsibilities

Management teams must

Managing a midsize program doesn't have to be difficult. HireArt is the

first solution that gives companies all the tools they need to manage

their midsize contract workforce programs by embedding EOR, direct sourcing, vendor management, and compliance into a single, unified platform.

Learn more at HireArt.com