

# **NSW SQUASH LIMITED**

## **2013 - 2014**

### **ANNUAL REPORT**



**NSW Squash Limited**  
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## LIFE MEMBERS

- Mr John Amer
- Mr Ted Barlow
- Mr Dick Best
- Mr John T Cameron
- Mr Dick Carter
- Mr Graham Corderoy
- Mrs Sue Donovan
- Mr Bob Dubois
- Mrs Beverly Gould
- Mrs Helen Hall
- Miss Claire Hands
- Mr Ken Hiscoe
- Mrs Kay Mansfield
- Mr Greg Middleton
- Mrs Dawn Moggach
- Mr Bill Mudford
- Mr John Picone
- Mrs Merle Pym
- Mr Peter Saxby
- Mrs Terry Spiers
- Mrs Kathy Parkins (deceased)
- Mr John Clerk (deceased)



# NSW SQUASH LIMITED ORGANISATIONAL STRUCTURE

As at 30 June 2014

## **PATRON**

Mrs Heather McKay A.M., M.B.E.

## **BOARD OF DIRECTORS**

Dawn Moggach (President)  
Chris Barnes (Vice President)  
Jason McLauchlan  
Jeff O'Donnell  
Peter Saxby  
Scott Johnson  
Tim Wyres

## **COMPANY SECRETARY**

Dawn Moggach

## **CHIEF EXECUTIVE OFFICER**

Garry Somerville

## **PENNANT ADMINISTRATION**

Jo Keegan (Pennant Administrator)  
Anne Gleeson (Sydney Junior Pennant Co-ordinator)

## **FINANCE**

Jeff Pails (Honorary Treasurer)  
Susie Perenara (Book Keeper)

## **COMPETITIONS DEVELOPMENT COMMITTEE**

Pennant Committee	Scott Johnson (Chair)
District Delegates	Carlos Franco (South/East)
	Peter Pears (West)
	Vacant (North)
Major Grade Delegates	Jason McLauchlan
	Sarah Nelson
Referees Delegate	Dawn Moggach
Tribunal Commissioner	Melanie Faithful
Tribunal Committee	John Dillon (Chair)

## **PLAYER DEVELOPMENT COMMITTEE**

Peter Saxby (Chair)  
Jason McLaughlan  
Mark Robertson  
Tim Wyres

## **SQUASH AUSTRALIA ROLES**

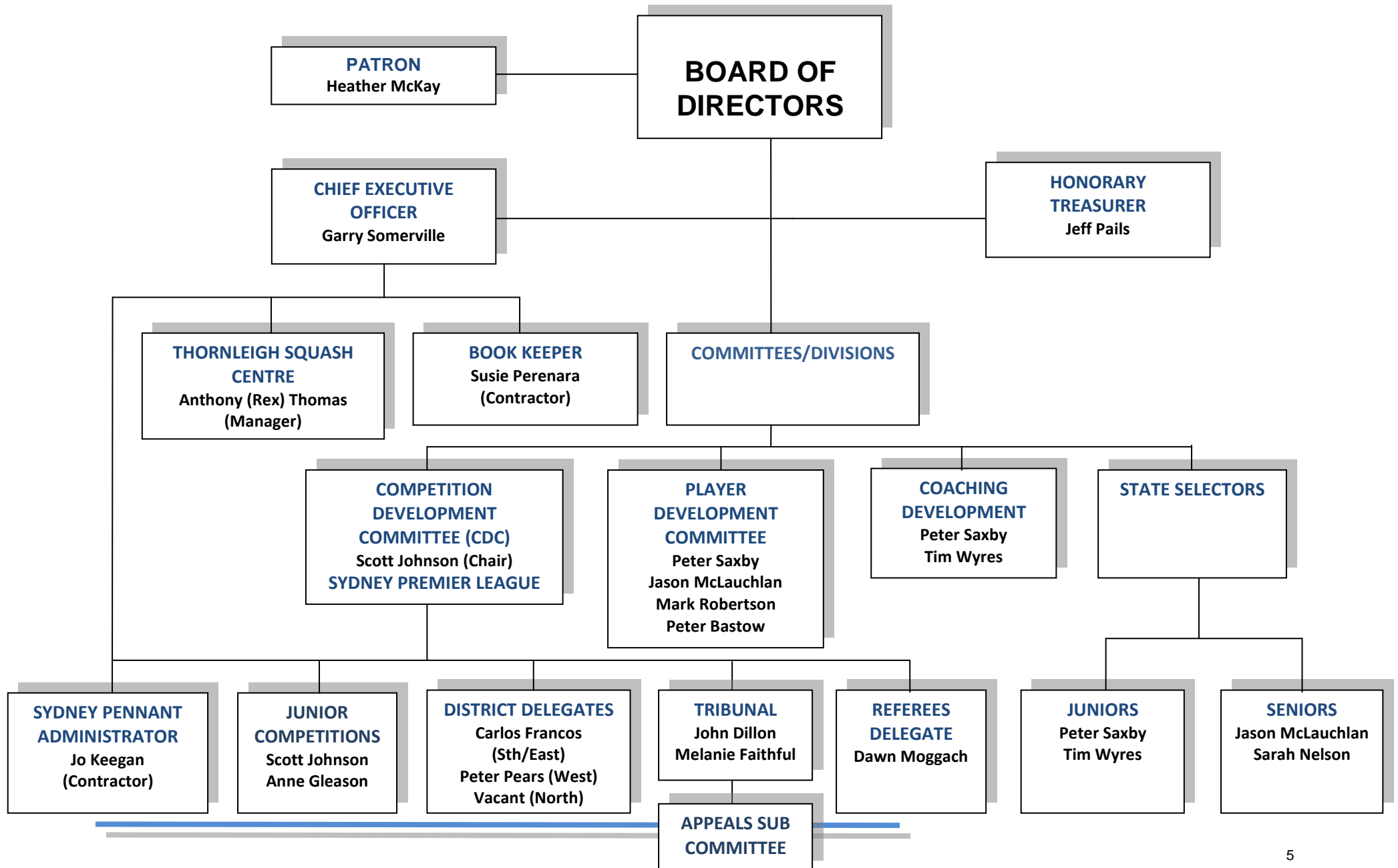
President's Council	Dawn Moggach
Executive Officer Council	Garry Somerville

## **AUDITOR**

Gruber Beckett Pty Ltd

# NSW SQUASH LIMITED ORGANISATIONAL CHART

June 2014



# DIRECTOR PORTFOLIOS

The names and portfolios of the Directors in office at the date of this report are:

## ***Dawn Moggach***

- President
- Referees Delegate



## ***Chris Barnes***

- Vice President
- Legal Officer

*(Photo not available)*

## ***Peter Saxby***

- Development
- Coaching



## ***Jeff O'Donnell***

- Thornleigh Centre
- Joint Ventures



***Jason McLauchlan***

- Events and Tournaments
- Join Ventures
- State Selector



***Scott Johnson***

- Marketing
- Communication
- Competition Development Committee
- Premier League



***Tim Wyres***

- Facilities
- Development
- Coaching



## BOARD OF DIRECTORS APPOINTMENTS

NAME	POSITION	DIRECTORS ELECTED/APPOINTED
Dawn Moggach	President	Re-elected 20 November 2013
Chris Barnes	Vice President	Elected 20 November 2013
Peter Saxby	Director	Re-elected 14 November 2012
Scott Johnson	Director	Appointed 5 December 2012
Jason McLauchlan	Director	Elected 14 November 2012
Jeff O'Donnell	Director	Appointed 5 December 2012
Tim Wyres	Director	Elected 20 November 2013
Peter Aitken	Director	Elected 30 November 2011 Resigned 20 November 2013



# MISSION STATEMENT

To promote, develop and increase active participation in squash at all levels and for all ages in the sport in NSW.

## VISION

NSW Squash's Vision is for a vital and growing sport in NSW, supported by financially successful squash centres, and the recognition nationally for outstanding player and coach development.

This vision encompasses the following strategic themes:

- Support of members and their local communities to attract new players and retain active players
- Represent centres in the promotion of the game to Government and other peak Sporting Organisations
- Represent the sport and its promotion to the Public, Media and the Corporate sector
- Promote and administer competitions in NSW
- Be the centre of excellence in developing elite junior players, senior elite players and world class events
- Advise members on technical developments of squash to coaches and players

## VALUES

In our relationship and dealings with our stakeholders and each other, we will be:

- Collaborative - bringing everyone together
- Bold - ambitious, creating the future
- Innovative - embracing change
- Clear - communicating effectively
- Ethical - ensuring a level playing field

## STRATEGIC DIRECTION

Over the next three (3) years, NSW Squash will focus its resources on the following Strategic Objectives:

- Improve Board and Committee governance, policies and practices
- Improve the management and conduct of competitions
- Identify and develop junior players for the future success of the sport
- Attract and develop senior players
- Attract and develop coaches and referees
- Continue to upgrade NSW Squash's Thornleigh Squash facility as the opportunity arises to the highest possible standard

# PRESIDENTS REPORT

The past 12 months have gone so quickly and maybe it is because we are all enjoying life playing squash. Your Board members have all been busy keeping the business on track so that NSW Squash can once again be a viable, profitable business, which will allow us to promote the game in NSW.

With all the changes at Federal Government level it has been very unsettling for the State Sporting Associations to do their budgets but finally we got the word our current funding will remain for another 12 months. This will allow our 'business' to be planned in a more structured manner. Our financial situation continues to improve, albeit slowly. We face difficult times ahead due to centres closing and our older players retiring. This situation makes it harder for the other clubs to keep their numbers up and be profitable but we continue to support them where ever possible. The future of our sport is developing more juniors and the Association has encouraged centres to introduce the Active After School Communities Program in consultation with the Australian Institute of Sport, which has seen a 153% increase in the participation numbers this financial year from the 2012-2013 period.

NSW has 7 players selected to represent Australia at the Glasgow Commonwealth Games. David Palmer, Ryan Cuskelly, Cameron Pilley, Matthew Karwalski, Kasey Brown, Donna Urquhard. I have had the privilege of managing all these players in our NSW Junior teams. I look forward to watching their performances in Glasgow.

During the past 12 months we have been negotiating with Newcastle Squash and Illawarra Squash Associations to join NSW Squash and are very close to them signing an Affiliation Agreement. We look forward to all those players and clubs in their jurisdiction coming on board and I hope their membership to NSW Squash will be a happy one.

Our affiliated clubs have remained static during the past 12 months. We are trying very hard to spread the word of the benefits to come under the umbrella of NSW Squash and are hopeful of more in the coming months joining us.

Anthony (Rex) Thomas has had a very successful first year as Manager of our Thornleigh Squash Centre. It has not been an easy task as many areas of the centre need a lot of love and attention. Urgent repairs are needed at the centre to keep this building safe and presentable. Rex has encouraged more pennant players to return to the game or join the club and has increased the number of social players by introducing new competitions. More in the Managers report. Our juniors continue to keep the NSW flag flying high. The 2013 Australian Junior Championship was held in Canberra with NSW achieving runner-up in the overall teams Championship. Other winning results were Vanessa Graham who won the Girls 15 YAG Individual Championship, Kristen Nightingale won the 17 Girls Championship, Todd Riches won the 15 Boys YAG Championship. Moana Gray won the MC Hazel Medal (Best & Fairest) for the second year. Well done Moana.

I must acknowledge the support we have had from Squash Australia during the past 12 months. I also must acknowledge the Office of Sport and Recreation in the NSW Department of Communities for their financial and administrative assistance.

During the year I attended a Directors of Sporting Association forum. I found this very informative. One thing I found out is that NSW Squash is very much on track in conforming to the guidelines of running a sporting association. Many Associations were very envious of our structure and the way we conduct our business. Well done to all our committee people, volunteers and our employees. We are very fortunate to have some of the best volunteers working in NSW Squash. Our referees, while small in number are always there to help the players understand the rules a little better.

During the Sydney Autumn pennant we conducted 18 rules presentations. Thank you to Chris Sinclair and John Small for doing these presentations. Remember we are always available to do a presentation at your Club. It is hard for me to thank Jeff Pails enough. Jeff is an accountant and our

honorary Treasurer and has been overseeing our financial affairs in a voluntary manner for some time and is always ready to help us Board members at any time. Thank you very much Jeff.

Scott Johnson replaced Lynda Cronshaw as the Chair of the Competition Development Committee (CDC) during the year. Scott has been very busy with the introduction of a new Premier League competition to begin in the Spring Pennant. This is shaping up to be something exciting for both players and spectators. The Sydney Junior Pennant (Saturday mornings) has seen an increase in both players and clubs participating. This is good news for the future of the game. Without junior players we don't get senior players!

The Coaching and Development portfolio, ably lead by Peter Saxby has seen some new faces giving their time to our juniors. Thank you all.

Jo Keegan our dedicated Pennant Administrator is a person who deserves a very big thank you. During the year, some players have given Jo a very hard time unfortunately, so please remember Jo does not make the rules but only applies them. So if you have a dispute about your results please phone Jo, be polite and she will do everything in her power to help you.

A Disciplinary Committee always wish they have nothing to do and fortunately this year there was not much for them to deliberate on. I wish to thank Melanie Faithful and John Dillon for their contribution to the smooth running of our sport in NSW.

To my fellow Board Members I thank you for your support and help. It has been a pleasure working with you.

To our CEO Garry, thank you for all your expertise and hard work. You have been a huge help to me and I thank you sincerely.

Dawn Moggach  
President/Director

## FINANCE MANAGERS REPORT

During the last financial year total squash related income increased slightly. Junior income was stable and pennant income increased, which is pleasing to see. Grant income declined slightly.

During the year the Board obtained an independent valuation of the Thornleigh Squash Centre. This valuation has been reflected in the balance sheet at 30 June 2014. Accumulated reserves have increased by approximately \$1,425,000 following this valuation.

Accumulated surplus has also increased as shown in the balance sheet as at 30 June 2014.

The Thornleigh operations were maintained separate from the income areas of NSW Squash Limited. Thornleigh Squash operations were through the wholly owned subsidiary company 'Australian Squash Management Pty Limited'. The Directors of that separate company are Mrs Dawn Moggach and Mr Christopher Barnes.

Unfortunately, the Thornleigh Squash Centre is finding trading extremely difficult as shown by the financial statements. It was necessary to provide an additional \$38,000 during the year to cover operating losses of the Centre since June 2013.

In summarising our financial position, it should be noted that at present, NSW Squash has sufficient cash reserves from its bankers to meet the day to day operating costs, although the balance sheet reflects that this may not be the case.

Jeffrey Pails  
Honorary Treasurer

# LEGAL REPORT

## Legal cases involving NSW Squash

After a challenging few years, I am pleased to report that NSW Squash has resolved all of the legal proceedings to which it was a party when I became a Director in 2011 and is not currently involved in any new legal proceedings.

## Outstanding Legal Fees

In relation to legal fees, members may recall that the costs (totalling around \$100,000) incurred following my appointment to the Board in 2011, which were paid in full prior to the 2012 AGM, but there remained a substantial debt for legal fees incurred by NSW Squash related to the period from 2009 until 2011 of approximately \$250,000.

At the time of my last legal report (prepared for the 2013 AGM), I was negotiating with the Insurance Company in relation to around \$135,000 of that debt and with the law firm engaged by NSW Squash from 2009 until early 2012 in relation to the balance of around \$115,000.

I can now report that after some argument, I was able to persuade the Insurance Company to pay all of NSW Squash's fees in relation to the discrimination proceedings (subject to a small excess), and to cover the small settlement payment.

In addition, after lengthy negotiations with the relevant law firm, I was also able to obtain agreement to a substantial concession in fees, meaning that of the \$115,000 that was owing NSW Squash only had to contribute a further \$45,000 in order to achieve finalisation of its debt for legal costs. That \$45,000 has been paid in full. At the time of my last legal report, I estimated that the figure would be more like \$80,000, but we did better than I had hoped in the negotiations and the reduction was much greater.

NSW Squash is now in the position of having paid all of its legal bills and resolved all of its legal disputes. Obviously, in comparison with the position faced by NSW Squash as at November 2011, we have made a fantastic recovery.

## Costs of the Supreme Court Proceedings

NSW Squash's costs of the Supreme Court proceedings in 2012 against Casquash (of whom Carin Clonda was the sole Director and shareholder), were around \$100,000. Casquash was ordered to pay NSW Squash's costs on a party/party basis, which usually means around 2/3rds or \$60,000 - \$70,000). Following the Court case, Casquash paid NSW Squash \$35,000 in relation to breaches of its lease.

In addition, following the Court case and the confirmation of NSW Squash's legal termination of its lease, NSW Squash acquired from Casquash stock and equipment valued at around \$40,000, the cost of which NSW Squash offset against part of Casquash's debt to NSW Squash for legal fees. No further payment has been received from Casquash.

## Carin Clonda Bankruptcy

A debtor's petition was filed by Ms Clonda on 6 November 2013 listing unpaid debts of over \$500,000, as a result of which, Ms Clonda is currently an undischarged bankrupt.

We are currently liaising with Ms Clonda's bankruptcy trustee in relation to amounts owed to NSW Squash.

Christopher Barnes  
Vice President and Legal Director

# MARKETING REPORT

This has been a year where the marketing focus has been to build on the new communications tools implemented the previous year and to empower centres and promoters to grow their member and participant numbers. The continuing effort to turn around the finances of NSW Squash meant once again there is no room for paid media.

The marketing strategy this year has continued to focus on:

- enhancing two way communication between the organization of NSW Squash, its members and players
- reinvigorating the product offering to increase participation and improve financial returns
- Educating centres and promoters on how to use communications tools to improve local promotion and player engagement.

## Enhancing Communication

With our reliance on a volunteer board member and part time administration support, we need solutions that allow member communication across NSW quickly and the ability to respond to member enquiries. The NSW Squash website is supplied by Squash Australia and is maintained by the local association. This site remains the hub of NSW Squash communications and houses key membership information, administrative forms, calendars and policies. Two key initiatives this year have been:

- populating the full calendar online to facilitate player planning of tournaments, training and to access entry forms and in some cases draws and results
- Producing local news articles to inform the squash community of key events, NSW highlights and mandatory member information.

The Facebook group is the quickest way for NSW Squash to supply the latest information to members, players and promoters and is the asset used to house the now extensive event results, photos and videos that are created and shared across the squash community. It is accessible via pcs, tablets or mobiles. The Facebook site also plays the role of a notifier for our website when important information is added. This is important as busy lifestyles and heavy reliance on mobile technology now means that our membership needs to be pushed to the website, relying more heavily on social media and email. It is extremely pleasing to see how this has been embraced State wide with short articles, event promotion and success highlights being posted from a greatly increased number of centres, individual members and promoters. At the time of writing this report the community has grown to just over 1,000 followers.

## Reinvigorating the product

Key changes were made to memberships and the Sydney Pennant Structure. This has been a year of implementation.

The Sydney Pennant structure, fees and payment terms underwent a large transformation this year in an attempt to reduce administrative costs and to cover key increases in operating costs. The move to a flat team fee and upfront payment has led to more teams, reduced administration costs and better cash flow management for both members and NSW Squash. Thank you to the Competitions Development Committee (CDC) and our administration teams for their support in implementing and executing these changes across the year.

Promoting member events has continued to build in our 3 main channels; the online squash calendar, NSW Squash website and Facebook group. Event results/reports and photos (and now some video) are submitted from an increasing pool of operators and promoters from across the State. The combination of a large increase in events and the ease of use of smartphones has provided the momentum in this area using our social media infrastructure.

## **Tools and Education**

The year has again seen a great deal of time "hands on" with centres and event promoters, helping them with their Facebook sites and photographing their events to enhance the promotion of the event and centre. Over 8,000 photos have been uploaded and shared in the past year. This has led to much greater visibility and promotion of squash across the State.

The "how to" guides available online have been adopted with even some of our smallest most remote centres utilising these tools to promote their centre activities and communicate to their members.

## **Next Year**

I am looking forward to continue the momentum and good will generated this year, acknowledging it will still be a highly constrained financial environment. The new NSW Premier League format looks promising as a new promotional tool at many levels. There is a need to focus on junior promotion and fund raising to support our development activities particularly in some key regional areas. Finally technology and communication tools continue to progress driving a need to experiment with video technology that can be implemented cost effectively across the State.

Scott Johnson  
Director  
Marketing



# COUNTRY REGIONAL REPORT

The NSW Squash Academy attracted 33 members to the Performance Pathway Program this year. Junior members participated in Academy Camps either in Sydney or Country Centres where they were skilled under the watchful eyes of the Program Coaching Panel of Adam Schreiber (head coach) Scott Butcher, Mark Robinson, Tim Wyres and Brett Hyland.

The Academy Camps have been spread to the country regions with aims of bringing awareness of the Pathways Program to junior players and parents, reducing travel times for members and offering variations for the participants at the camps. Further development programs will include the upskilling of Regional Coaches to continue delivery services within their region in the immediate future.

## Regional Services

Expansion of participation services is currently being investigated for South East Region and Riverina Regions. Negotiations are currently being examined for conducting Coaching and Skills Clinics at participating centres with coaching personnel in the southern part of the State.

## School Programs

With the imminent winding down of the Active After Schools Care Program in 2014 to make way for the Schools Sport Program to be introduced in 2015 good work continues to advance our sport through the significant involvement of a number of 14 squash centres in providing the AASC program (30 delivered programs) in both metro and country regions. With more than 700 students taking part the profile of squash has been widely spread throughout the State and more centres are recognising the benefits of these programs to bolster junior club memberships. Statistically the AASC program has grown from 2012/13 to 2013/14 by 153%.

Among those providing the AASC program are Gloucester Hunter Region, under the guidance of Belinda O'Brien as one of the longest participating centres in NSW. Other centres to take part are Bega, Willoughby, Thornleigh, Elanora, Cardiff, Coffs Harbour and Tamworth.

The School Sports Program officially commences from 1 July 2015.

## Tournaments

Tournaments conducted in NSW as part of the Squash Australia Junior Tour and Australian Tour has received mixed support. With the increasing number of non NSW Squash sanctioned events being conducted throughout the year there is evidence to suggest participation numbers are declining for events registered on the State Tournament Calendar due to multiple events being conducted on the same weekend. This is an issue that needs to be reviewed by NSW Squash for there to be growth and development of the NSW Squash circuit in 2015 and beyond.

The National Ranking System for junior participation numbers is now operational in all States. The participation numbers are updated monthly with Squash Australia for events sanctioned and approved as part of the Squash Australia Tour. There are currently more than 90 tournaments forming the Squash Australia Tour Circuit of which 36 are registered in NSW at both Senior and Junior levels.

Junior membership ages are reviewed monthly for those who meet the national ranking criteria to obtain a National Ranking. In NSW the ages of juniors are reviewed as at the last day of the Australian Age Team Championship so that juniors can compete in the correct age group to obtain a better ranking and should they be selected to represent their State. The reporting has been in operation for a number of months and relies on tournament hosts providing results to NSW Squash within 7 days of completion of their tournament.



## Australian Junior Championships (AJC) 2013

The NSW Bluetongues visited the national capital Canberra for the AJC Individual and Teams Championships. With the championships being held relatively close for many participant costs for the State Team budget were contained as the team met in Canberra and avoided the added burden of flights this year. Under the guidance of State Coaches Michelle Martin and Aaron Frankcomb, the team performed strongly with a number of outstanding performances. Congratulations to Todd Riches U/15 Boys Champion, Vanessa Graham U/15 Girls Champion, Kristen Nightingale U/17 Girls Champion. Moana Gray also performed exceptional well in the U/19 Girls Championships finishing 3rd and was awarded the MC Hazel Award as the Outstanding Female Player. The NSW State Team finished second to Queensland again this year.

## NSW Age Championships 2013

Thornleigh conducted the 2013 championships with 102 entries. Players from the ACT and Tasmania joined a strong NSW contingent with the NSW Bluetongues State Team being announced at completion of the championships. Congratulations to the following players for winning their respective age groups, Brad Williams U/19 Boys, Rohan Toole U/17 Boys, Todd Riches U/15 Boys, Haani Qureshi U/11 Boys, Ellen Benacquista U/19 Girls, Vanessa Graham U/15 Girls and Laura Moloney U/11 Girls.



## NSW Country Championships 2014

Cardiff Squash Centre conducted the Country Championships for the first time. Under new ownership, Anthony Croxford and his staff worked tirelessly to put on a great event. A special thank you to Tanya Bailey for her match organisation during the event. With nearly 50 entries, players provided some quality matches throughout the weekend.

Winners were Tanai O'Brien, Gloucester U/11 Girls, Laura Moloney, Coutts Crossing U/13 Girls, Sarah Moloney Coutts Crossing U/15 Girls, Tiana Saxby Goulburn U/17 Girls, Ellen Benacquista Raymond Terrace U/19 Girls. Jordan Ghattas, Wyong Boys U/11, Ethan Bird, Gloucester U/13 Boys, Jacob Ford, Coffs Harbour U/15, Todd Riches, Forster U/17 and Rohan Toole, Canowindra U/19.



This was the first occasion the event has been held at the Cardiff Centre and the facilities were spacious and in top condition to conduct the championships. A special mention of the enthusiasm being generated by the Newcastle Squash Association under new President Anthony Hancock, which is very encouraging for junior development and growth in the region.

### **NSW Academy Travelling Squad**

This year NSW didn't travel interstate to attend State Championships as part of the Squash Circuit. However, a number of NSW Junior players were selected in the Australian Junior Team to contest a series of Test Matches against New Zealand and Malaysia this year. Under the guidance of Rod Eyles, National Development Coach Australia were successful against New Zealand at Geelong Victoria after the Australian Junior Open in Tests against NZ but found the opposition in Malaysia a more challenging outfit and despite some good performances were unable to wrest the crown from the Malaysian Juniors. Congratulations to NSW representatives Rohan Toole U/19 Boys, Tiana Saxby U/17 Girls, Todd Riches U/17 Boys, Vanessa Graham U/15 Girls on their inclusion in the Australian Squads.

### **NSW Squash Calendar 2013**

The NSW Tournament Calendar was distributed to all centres at the commencement of January 2014 with events to be hosted by affiliated centres in the State. The calendar is also available on the NSW website for anyone wishing to check upcoming events on the NSW and Squash Australia Tour Calendar. With an increasing number of programs including tournaments, camps and clinics at both senior and junior levels some duplication of events is happening, which is not intended by any party but a reality of saturation of the tournament circuit. These issues affecting players and their ability to participate including travel and finance are causing concern to tournament promoters in attempting to stem the decline in player numbers, especially at country events.

### **Coaching Services**

Coaching within NSW is currently undergoing changes to conform to the new structure set by the Australian Sports Commission and Squash Australia. Currently there are 92 registered coaches within the State however, all active coaches need to attend a transition course and convert to the new structure as Community Coach Club Development Coach (formerly Level 1 Coach) or Talent Development Coach (formerly Level 2 Coach). A number of these 36 coaches have already completed the transition course and more transition courses are to be undertaken as a priority. Coaching Courses for new coaches at Foundation and Club level will be progressively undertaken once the transition phase is complete in 2014/2015. The Coach Education Co-ordinators for NSW are Grant Gough (Country) and Tim Wyres (Metro). Active coaches will be contacted in relation to the transition process during the coming months.

### **Special Acknowledgements**

A special mention is made to the following people for their untiring support in delivering services and support during the year:

- Scott Johnson – Website promotion
- Adam Schreiber – NSW State Academy
- Anthony Thomas – Thornleigh Squash Centre

Peter Saxby  
Director  
Coaching and Development





# Australian Junior Squash Championships Canberra - 2013



## New South Wales

Back Row: Sarah Moloney, Zoe Collins, Nicholas Greenland, Geoffrey Salmon, Todd Riches, Kelly Moloney, Tia Dougherty, Tiana Saxby  
Middle Row: Michael Keegan (Assistant), Ryan Marshall, Kristen Nightingale, Michael Badenhorst,  
Rohan Toole, Brad Williams, Jesse Keegan, Liam Ferreira, Aaron Frankcomb (Asst Coach)  
Front Row: Michelle Martin (Coach), Jacob Ford, Moana Gray, Ryan Bushe-Keegan,  
James Johnson, Gabrielle Lane, Laura Moloney, Kylie-Rae Keegan (Manager)



# THORNLEIGH SQUASH CENTRE REPORT

## Overview

Thornleigh Squash has undergone a major facelift in terms of its business operations and focus over the past financial year. We have appealed to our demographic of families in the Hornsby area to encourage an increase in young parents looking to find sun safe, time efficient activities for their children. Squash ticks all the boxes and we are aiming to target these audiences.

We have had a successful year with breaking through the \$200,000 mark in total revenue after generating an increase of \$120,000 on the previous year. We are now aiming to keep the momentum going with the amalgamation of Thornleigh Squash and Briars Greenlees Sporting club. We now have a Briars at Thornleigh Squash Committee and a sponsorship fund to help with the promotion of the sport in which we have raised \$20,000 from our sponsors thus far.

We have successfully made a "Squash is" commercial that can be viewed by visiting: [https://www.youtube.com/watch?v=2W\\_bkb6gOOQ](https://www.youtube.com/watch?v=2W_bkb6gOOQ) We are currently working on a corporate video that we can approach businesses with the view to start new business competitions and get new sponsors.

The future looks bright for Thornleigh Squash centre with opportunities arising around every corner.

## Financial Summary

The main areas of our business and the money made in financial year are:

- Creation of the new Box Challenge format has made approximately \$16,800 from the 5-6 week format competitions.
- The start of a 6 week training program raised \$5,180, which is a totally new concept exclusive to Thornleigh Squash.
- Pennant Competition brought in \$19,000 this year and are currently setting up procedures with staff to help convert social members to pennant players.
- We achieved approximately \$75,500 in court hire and venue hire fees.
- Restraining is doing well making \$5,500.
- We made \$6,100 from running tournaments for the financial year.
- Introduction of Upfront Club cards and Gift vouchers made \$16,500.
- Sponsorship money received a total of \$2,445.
- We sold \$43,886 dollars' worth of products.

As there appears that no financial records kept before my time it is hard to have anything to compare it against previously. This gives us a solid foundation to work with and will help with future goal setting. If we can increase business in all these areas we will see a tremendous growth in the club.

## Tournaments and Competitions

NSW open 2013

- 140 plus entries with PSA and WSA participation
- Huge international interest in the tournament from south africa
- Briars at Thornleigh will be coming on board for the NSW Open 2014 as a sponsor

David palmer clinic and exhibition

- 60 people attended exhibition
- 15 juniors and 12 adults for training clinic

#### 6 week training program

- 15 people signed up
- Making approximately \$4,000

#### Box challenge

- Averaging 60 people per a challenge of 6 weeks at \$70 per an entry
- Fantastic feedback from members about the structure

#### External services

- The camp is set up and paying \$400 per month for hire of the facilities
- Your health, sport and spine will start their first instalment in November 2013
- Still waiting on the self-defense classes to see when they will kick off. (complimentary sessions brought 60 people over 3 sessions)

#### Junior training and competition

- We have 5 teams from Thornleigh for the junior pennant
- We have roughly 15 to 20 kids coming on Tuesday's and Thursday's for training.

#### Thornleigh masters tournament

- 80 entries for the masters tournament
- Great feedback from masters stating that they will be happy to return next year

### **Thornleigh Future**

The Briars at Thornleigh Squash Committee is working hard to come up with ideas to promote the sport in our local area. We have a little bit of funding that we are trying to find the best ways to maximize the power of every dollar by:

- Working to make the NSW Open the biggest event of the year aiming for over 150 entries.
- Looking at getting new signage for outside the Centre to attract drive by traffic and show that we are not a tin shed.
- Expand the business to different demographics and activities to show we are more than just a squash centre but a community centre delivering social events, competitions and fitness programs.
- A target of getting two more schools involved with a squash program.
- Use the inflatable squash courts to promote our game in the local community.
- Increase junior development plans and pathways.
- Continue to increase social internal competitions.
- Create a new unique business competition (eg Car Dealership Cup).
- Build a greater web presence with the use of the commercials and paid advertising.

Anthony Rex Thomas  
Manager Thornleigh Squash

The above report has been compiled by Anthony "Rex" Thomas and as you can see in the report the financial year 2013-14 has been a rebuilding process for Thornleigh. Rex is a keen squash player who is young, eager to learn and committed to growing the centre. Just the type of person we need at Thornleigh!

I would like to congratulate Rex on his efforts to date and we look forward to seeing ongoing growth at the centre. I have received nothing but positive feedback from Thornleigh players about Rex and I am confident that in the coming year Rex will grow the centre and generate a financial return for NSW Squash that can be re-invested into our sport.

Jeff O'Donnell  
Director

# REFEREES REPORT

2013-14 has seen a decline in referee numbers in NSW and there are many factors causing this to happen. Busy lifestyles, player behaviour, more paperwork involved in becoming an accredited referee are just a few.

The written examination for the first level is now online and consists of 100 questions with multiple choice answers. Hopefully this will allow those who do not have time to attend a face to face referee accreditation course to become involved.

Those who are still accredited have been busy at junior and senior tournaments. Unfortunately, it is only national and above referees who are mainly sent interstate to referee now. This has meant that fewer State level referees are gaining experience.

Referees attended the Catholic Schools Squash Championships at Willoughby Squash Centre and what a wonderful afternoon it is with over 60 junior players having a wonderful time. At times it was very loud and it became hard for the players to hear what the marker and referee were saying but that is all part of the fun of a team sport.

Our International and Regional referees were very busy travelling the world while the rest of us travelled around Australia. All are a credit to the sport and NSW Squash thanks them for their dedication and hard work.

During the Sydney Autumn Pennant 18 rules presentations were delivered. The new Powerpoint Presentation produced by the National Referees Committee was used and was very well received. Any club wishing to have a rules presentation held at their club would you please contact me and I will arrange it for you.

We thank NSW Squash for their continued financial support and hopefully during the next 12 months we will have more names on our list of accredited referees.

Dawn Moggach  
Referees Co-ordinator

# **PENNANT ADMINISTRATOR REPORT**

## **Spring Pennant**

2013 Spring Pennant had a total of 1855 players registered across the five districts with the North District continuing to have the largest number of players with 590. The West had 350, South/East 327, East 241, South 212 and Major Grade players of 134.

## **Autumn Pennant**

2014 Autumn Pennant had a total of 1788 players with the North District having 561 players, West 344, South/East 317, East 243, South 202 and Major Grade players of 121.

The registration of less players in the Autumn Pennant compared to the Spring Pennant resulted in the number of teams registered in the North, South and West Districts with all losing one division. However, the Major Grades, East and South/East remained the same.

Clubs such as Wentworthville Leagues Squash Club in the West consistently register the largest number of teams throughout the year with 22 teams while Willoughby in the North had 17 and Bondi Waverley in the East and South/East had 12 teams.

Tournament participation continues to grow with a total number of 521 players, while in-house tournaments, such as Baulkham Hills, Elanora and Willoughby are at 237. In-House Pennant competitions has remained consistent with Baulkham Hills, Bondi and North Shore Lane Cove having a total of 253 players.

## **Junior Pennant**

The Junior Pennant has also seen an increase in numbers over the two pennants with the Winter pennant having 180 players and the Summer Pennant having 192 players. There are also more juniors requesting matrix access log-ins with some now playing in the senior pennant.

I wish to thank everyone for their on-going support and look forward to 2015.

Jo Keegan  
Pennant Administrator

# **SYDNEY JUNIOR PENNANT REPORT**

The junior pennant competition has two seasons per year and is becoming more and more popular with increased participants and teams from Knox Grammar School, Barker College, BodyCourt Squash, Willoughby Squash and Thornleigh Squash clubs.

## **Summer Pennant 2013-2014**

The competition started in October 2013 and went to March 2014. This competition had 15 Divisions with great success. The Grand Finals were held at Knox Grammar School and a great day was had by all players with some great squash being played.

Knox Grammar boys who play in this competition come from Korea, China, Russia, Germany, Indonesia and regional NSW areas.

During the Summer Pennant, Knox Grammar hosted visiting schools from Russia and they ran squads for a One Day Tournament to finish of their visit. We thank Knox for hosting this event.

## **Winter Pennant 2014**

The competition started in May 2014 and went to August 2014. This competition had 19 Divisions with teams from Knox Grammar School, Barker College, BodyCourt Squash, Willoughby Squash and Thornleigh Squash clubs. Thornleigh Squash comprised of players from various schools including Mount Saint Benedict, Saint Leos, Normanhurst Boys, Pennant Hills High School, Saint Pius, Redlands College and Saint Agnes School.

Term 3 saw visits by some Japanese schools and again we had a Learn to Play Clinic and a One Day Tournament. Pupils were boarded by the Barker College students.

The Grand Finals were played at the NSW courts at Thornleigh on 23 August 2014. Congratulations to the winning teams and to all the players who have participated in this pennant.

Once again it was time to farewell all the Year 12 players and I wish them all well with their examinations and future endeavours. An invitation was extended to them to join a senior club and to continue playing squash in the next senior pennant.

Annie Gleason  
Junior Pennant Co-ordinator



# NSW JUNIOR RANKINGS AS AT 1 AUGUST 2014

11 GIRLS			11 BOYS		
#	Name	Club	#	Name	Club
1	Jemma Besant	Rylstone	1	Tom Lacey	Willoughby
2	Tanai O'Brien	Gloucester	2	Ken Lamb	Willoughby
3	Maggi Goodman	Willoughby	3	Jordan Ghattas	Wyong
4	Sydney Johnson	Willoughby			
5	Kimberley Johnson	Willoughby			
6	Ashleigh Head	Willoughby			
7	Simone Forbes	Willoughby			
8	Tamika McKay	Coffs Harbour			
9	Adele Adebahr-Armstrong	Coffs Harbour			

13 GIRLS			13 BOYS		
#	Name	Club	#	Name	Club
1	Lee Sze Yu	Northmead	1	Haani Qureshi	Baulkham Hills
2	Kacey Nightingale	Parkes	2	Ethan Bird	Gloucester
3	Laura Moloney	Coutts Crossing	3	Elliott Inman	Northmead
4	Georgie Lane	Dunedoo	4	Mitchell Black	Thornleigh
5	Tasneem Soliman-Ford	Engadine	5	Luke Fitzgerald	Nambucca Heads
6	Kiara Garrard-Williams	Northmead	6	Aidan Cahill	Waterview Heights
7	Leah Garrard-Williams	Northmead	7	Jaden Herring	Coffs Harbour
			8	Jakson Greenaway	Coffs Harbour
			9	Zac Shaw	Cardiff

15 GIRLS			15 BOYS		
#	Name	Club	#	Name	Club
1	Elle Lane	Dunedoo	1	Jacob Ford	Coffs Harbour
2	Claire Flannery	Tomaree	2	Ryan Bushell-Keegan	Orange
3	Skye Loach	Dapto	3	Jacob Bird	Gloucester
4	Caitlin Carter	Coutts Crossing	4	James Johnson	Willoughby
5	Leonie Forbes	Willoughby	5	Tom Hampson	Willoughby
6	Jordyn Mears	Coffs Harbour	6	Jeremy Brown	Thornleigh
			7	Jake Lacey	Willoughby
			8	Zackery Zammit	Engadine
			9	Ryan Lange	Willoughby
			10	Alexander Kuzela	Smeaton Grange
			11	James Appleton	Willoughby

## NSW JUNIOR RANKINGS AS AT 1 AUGUST 2014

17 GIRLS			17 BOYS		
#	Name	Club	#	Name	Club
1	Vanessa Graham	Smeaton Grange	1	Todd Riches	Forster
2	Shehana Vithana	Next Generation	2	Ryan Marshall	Coffs Harbour
3	Georgia Moore	Dapto	3	Bradley Harrison	Coffs Harbour
4	Tia Dougherty	Gloucester	4	Luke Bain	Coffs Harbour
5	Kelly Moloney	Coutts Crossing	5	Patrick Hart	Baulkham Hills
6	Hannah Bulie	Willoughby	6	Jakob Dillon	Coffs Harbour
7	Rachel Wark	Wyang	7	Liam Bruno	Moree
			8	Darcy Evans	Lismore
			9	Andrew Ritchie	Coffs Harbour
			10	Morgan Mahlo	Dubbo
			11	Lance Loach	Dapto
			12	Jake Jerogin	Maash
			13	Connor Herring	Coffs Harbour
			14	Joshua Fitzgerald	Nambucca Heads

19 GIRLS			19 BOYS		
#	Name	Club	#	Name	Club
1	Rachael Gibson	Bankstown Sports	1	Rohan Toole	Canowindra
2	Ellen Benacquista	Raymond Terrace	2	Jesse Keegan	Orange
3	Tiana Saxby	Goulburn	3	Dominique Ratcliffe	Willoughby
4	Jessica Gibson	Bankstown Sports	4	Keelan Birch	Coffs Harbour
5	Kailey Tonini	Cooma	5	Nicholas Greenland	Maclean
6	Isabelle Cowhan	Forbes	6	Dan Lane	Dunedoo
7	Shanna Nock	Parkes	7	Nicholas Harris	Big River
8	Melanie Cowhan	Forbes	8	Nathan Bruno	Moree
9	Rachel Wade	Waterview Heights	9	Aden Smith	Coffs Harbour
			10	Saxon Ward	Willoughby

## NSW SENIOR RANKINGS AS AT 30 JUNE 2014

FEMALE		
#	Name	Club
1	Kasey Brown	Tyabb Redhill
2	Donna Urquhart	Yamba
3	Tamika Saxby	Coffs Harbour
4	Michelle Martin	North Manly
5	Shannon McNamara	Bulldogs
6	Stacey Sephton	Dapto Leagues
7	Nisha Casey	Roselands
8	Sarah Nelson	Bulldogs
9	Moanna Gray	Willoughby
10	Annette Green	Springwood
11	Lauren Cook	Willoughby
12	Katie Redmond	Wyong
13	Tanya Nash	Lakeside
14	Rachel Donald	Willoughby
15	Kerry Sellers	Bel-Air
16	Bonny Wu	Newcastle

MALE		
#	Name	Club
1	Cameron Pilley	Yamba
2	Ryan Cuskully	MAASH
3	Matt Karwalski	Newcastle
4	Aaron Francomb	Willoughby
5	Simon Carruthers	Bulldogs
6	Josh Larkin	Willoughby
7	Jeff Bond	Milperra
8	Brett Hyland	Dgen
9	Eb Swan	Lane Cove
10	Craig Brann	Northmead
11	Michael Bolton	Milperra
12	Anthony Thomas	Thornleigh
13	Jason McLauchlan	Lane Cove
14	Darcy Evans	Willoughby
15	Matt Bridle	Thornleigh
16	Paul Peters	Illawarra

**NSW SQUASH PROUDLY SUPPORTED BY**



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