



ASSISTANT VICE PRESIDENT FOR ADVANCEMENT

GRADUATE SCHOOLS AND UNITS

EMORY UNIVERSITY

Atlanta, Georgia

[Emory University](#)



EMORY
UNIVERSITY

The Aspen Leadership Group is proud to partner with Emory University in the search for an Assistant Vice President for Advancement.

The Assistant Vice President for Advancement (AVP) will be responsible for providing leadership and strategic direction to the fundraising, alumni, and constituent engagement efforts for graduate schools and units within Advancement and Alumni Engagement. The AVP will manage a team of senior staff who perform at the highest levels with sustained success in managing individual, corporate, foundation, and planned gift activity for respective schools working in close coordination with deans, faculty, physicians, and/or program directors to identify key initiatives for private funding. The AVP will manage a portfolio of principal and major gift prospects, work with volunteer leadership groups related to major gift activity, and direct the planning for major gift functions, donor recognition, and major gift stewardship. The AVP will facilitate partnerships with other departments, schools, and units within the division and the university. The AVP will participate in the advancement strategic planning process, assist in policy making for department-wide initiatives, and may represent the division at university functions. In addition, the AVP will develop and manage budgets.

Emory University is a private, research institution recognized internationally for its outstanding liberal arts colleges, graduate and professional schools, and one of the world's leading health care systems. Emory maintains an uncommon balance for an institution of its standing: its scholars and experts generate \$734 million in research funding annually while also maintaining a traditional emphasis on teaching. From cutting-edge medical breakthroughs and scientific advancements to groundbreaking scholarship and scholarly writing that attract national headlines, Emory thrives on discovery. At Emory, discovery finds many creative pathways, from using imaging technology to reconstruct the brain architecture of an extinct tiger to research into how governments confront the challenge of contagious diseases or how hormonal changes help fathers bond with toddlers. The university is enriched by collaboration among its schools, centers, and partners as well as by the legacy and energy of Atlanta. Emory strives to advance the common good through research, teaching, and service. The extraordinary, talented community propels its work forward. Though its areas of expertise vary, Emory finds shared purpose in its mission to “create, preserve, teach, and apply knowledge in the service of humanity.”

REPORTING RELATIONSHIPS

The Assistant Vice President for Advancement will report to the Vice President for Advancement, Mary Ann Sprinkle.

PRINCIPAL OPPORTUNITIES

The Assistant Vice President for Advancement, with a focus on graduate schools and units, will join Emory as the institution launches its strategic plan and prepares for its pending campaign. This successful candidate will report directly to the Vice President for Advancement and provide strategic direction to the Advancement and Alumni Engagement team. Partnering with development and institutional leaders to ensure that priorities are defined and persuasively presented, the Assistant Vice President for Advancement has a significant role in the attainment of transformational philanthropy aimed at society's most intractable problems.

Opportunities to grow at Emory have never been greater. Fiscal year 2018 represented a record fundraising year with \$657.9 million raised in gifts and commitments.

PRIMARY RESPONSIBILITIES

The Assistant Vice President for Advancement will

- focus on graduate schools and units, plan and implement a coordinated program of fundraising activities focusing on Emory's graduate academic programs including Candler School of Theology, Laney Graduate School, Emory Law School, Rollins School of Public Health, Emory School of Medicine, Emory Center for Ethics, and Emory Global Health Institute; and
- collaborate and partner with divisional and university leadership, along with faculty and staff, to identify prospective donors, establish strategic fundraising plans, and execute cultivation/solicitation strategies.

UNIVERSITY LEADERSHIP AND KEY COLLEAGUES



Claire E. Sterk
President

Claire E. Sterk is the 20th President of Emory University and the Charles Howard Candler Professor of Public Health. She began her role as President on September 1, 2016. A pioneering public health scholar, Sterk has served for the past two decades as a social scientist, academic leader, and administrator at Emory. Prior to becoming President, she was the University's sixth Provost and Executive Vice President for Academic Affairs.

Sterk is a globally renowned thought leader who has deepened the understanding of social and health disparities; addiction and infectious diseases, specifically HIV/AIDS; community engagement; and the importance of mentoring and empowering women leaders. She has held numerous leadership positions in professional organizations. Her academic publications include three books and more than 125 peer-reviewed articles. Her work is widely cited and has received more than \$30 million in external research funding. Professor Kirk Elifson,

to whom she is married, is a key research partner; together they have lectured widely at universities around the world.

Both in her role as President and in her previous role as Provost, Sterk has emphasized the choices and responsibilities of research universities and their real-world impact. She is a strong advocate for increased access and inclusion, and she is known for championing collaboration and innovation within the academy as well as through global external engagement—including at the local level.

A native of the Netherlands, Sterk earned her PhD in sociology from Erasmus University in Rotterdam and a doctoral degree in medical anthropology from the University of Utrecht. She completed her undergraduate education at the Free University in Amsterdam.



Josh Newton

Senior Vice President for Advancement and Alumni Engagement

Joshua R. Newton assumed the post of Senior Vice President on Aug. 27, 2018.

Newton most recently served as President and CEO of the University of Connecticut Foundation, Inc. In that capacity, he presided over the five most successful fundraising years in the foundation's history, raising a total of nearly \$400 million over fiscal years 2014-2018, representing a 46 percent increase.

At Emory, his responsibilities will include the development and implementation of the university's next philanthropic campaign, building on Emory's 10-year aspiration and focus on academic eminence. As Senior Vice President, he will also play an important role in furthering Emory's relationships in the Atlanta community as well as engaging nationally and internationally on behalf of the university.

Before his move to Connecticut, Newton served for more than a decade in Emory's Development and Alumni Relations division, most recently as Vice President for University Development, a position he held until 2013. During his tenure at Emory, the university successfully completed Campaign Emory, a seven-year, \$1.69 billion effort, the largest in the university's history, with nearly 150,000 donors contributing.

A native of Hamlet, North Carolina, Newton is a graduate of Belmont Abbey College in Belmont, North Carolina. He began his career in higher education at Converse College in Spartanburg, South Carolina, where he served as Executive Director of Development, leading the school's successful \$75 million campaign to surpass its goal one year ahead of schedule.



Mary Ann Sprinkle

Vice President for Advancement

Mary Ann Sprinkle serves as the Vice President for Advancement at Emory University. In this role, Sprinkle provides leadership and strategic direction to Advancement and Alumni Engagement, developing and implementing strategies to identify, cultivate, and successfully solicit individuals, corporations and foundations for major gifts in support of Emory University schools, units, clinical, and grateful patient programs.

Prior to the appointment at Emory University, Sprinkle served as the Associate Vice President for Advancement/Chief Development Officer at the University of Miami Leonard M. Miller School of Medicine in Miami, Florida for more than a decade. In that role, she oversaw the comprehensive

teams responsible for fundraising, alumni/ae relations, grateful patient initiatives, and special events for the University of Miami Health System and the Miller School of Medicine. The Miller School of Medicine raised more than \$1 billion for *Momentum2: The Breakthrough Campaign* for the University of Miami. This campaign successfully finished with a total of \$1.6 billion in support for the University of Miami and, combined with the initial *Momentum Campaign*, raised a total of \$3 billion during the tenure of President Donna E. Shalala. Additionally, Sprinkle served as Assistant Vice President for Medical Development and Alumni Relations for the Miller School of Medicine, Director of Development for the National Parkinson Foundation, and Managing Director of Development for Florida Grand Opera. Prior to her fourteen years in Florida, Sprinkle's fundraising career was largely in the Pacific Northwest.

Among her professional affiliations, Sprinkle has been active with the Council for Advancement and Support of Education (CASE), serving in several regional and national leadership roles; the Association of American Medical Colleges (AAMC), where she has served as speaker and facilitator at national conferences. In addition to graduating *summa cum laude* from Stephens College, in Columbia, Missouri, with a BA in Psychology, Sprinkle holds an MS in Counseling from the University of Oregon in Eugene, Oregon.

ACADEMIC LEADERSHIP AND DEANS



Dwight A. McBride

Provost

Dwight A. McBride is the Provost and Executive Vice President for Academic Affairs, and Asa Griggs Candler Professor of African American Studies at Emory University. His research and teaching interests include American and African American literature, and the intersections of race, gender, and sexuality.

An award-winning author of numerous publications that examine connections between race theory, black studies, and identity politics, McBride is the editor of *James Baldwin Now* (NYU Press, 1999), and co-editor of a special issue of *Callaloo: A Journal of African-American and African Arts and Letters* entitled "Plum Nelly: New Essays in Black Queer Studies" (2000). McBride's other works include *Impossible Witnesses: Truth, Abolitionism, and Slave Testimony* (NYU Press, 2002), *Black Like Us: A Century of Lesbian, Gay and Bi-Sexual African American Fiction* (Cleis Press, 2011), and *Why I Hate Abercrombie and Fitch: Essays on Race and Sexuality* (NYU Press, 2005).

McBride is a founding editor of *James Baldwin Review* (JBR), an interdisciplinary, open access journal focusing on the life, writings, and legacies of James Baldwin.

McBride has also co-edited several collections and posthumous volumes, including *A Melvin Dixon: Critical Reader* (Mississippi University Press, 2006), *Racial Blackness and the Discontinuity of Western Modernity* (University of Illinois Press, 2013), and *The Delectable Negro: Human Consumption and Homoeroticism within U.S. Slave Culture* (NYU Press, 2014). He is currently at work on two new book manuscripts, tentatively titled, "Phillis Wheatley and Her Critics: American Cultural Politics and the Persistence of White Supremacy," and "White Lies in the Republic: Race, Sexuality, and the Law."



Jonathan S. Lewin, MD

Executive Vice President for Health Affairs, Emory University

Executive Director, Woodruff Health Sciences Center

President, CEO, and Chairman of the Board, Emory Healthcare

Jonathan Lewin, MD is currently the Executive Vice President for Health Affairs, Emory University; Executive Director, Woodruff Health Sciences Center; and the President, CEO and Chairman of the Board, Emory Healthcare. He also serves as Professor of Radiology and Imaging Sciences and Professor of Biomedical Engineering in the School of Medicine and Professor of Health Policy and Management in the Rollins School of Public Health.

Prior to his Emory appointment, Dr. Lewin served as the Martin Donner Professor and Chairman of the Russell H. Morgan Department of Radiology and Radiological Science at Johns Hopkins University and the Radiologist-in-Chief at Johns Hopkins Hospital from 2004 until 2016, with secondary appointments as Professor of Oncology, Neurosurgery, and Biomedical Engineering. From 2012-2016 he also served as Co-Chair for Strategic Planning and from 2013-2016 as Senior Vice President for Integrated Healthcare Delivery for Johns Hopkins Medicine.

Before joining the faculty of Johns Hopkins, Dr. Lewin was the Director of the Division of Magnetic Resonance Imaging at University Hospitals of Cleveland and Professor and Vice Chairman for Research and Academic Affairs in the Department of Radiology at Case Western Reserve University.

Dr. Lewin received his undergraduate degree in chemistry from Brown University in 1981 and his Doctor of Medicine from Yale University in 1985. Following his internship in pediatrics at Yale-New Haven Hospital and residency in diagnostic radiology at University Hospitals of Cleveland, he completed a magnetic resonance research fellowship in Germany, a neuroradiology fellowship at the Cleveland Clinic, and additional training in head and neck radiology at the Pittsburgh Eye and Ear Hospital.

Dr. Lewin has been a pioneer in interventional and intraoperative MR imaging and has published more than 200 peer-reviewed scientific manuscripts and 60 book chapters, reviews, commentaries and other invited papers on topics including the basic science and clinical aspects of interventional MR imaging, functional MR imaging, head and neck imaging, MR angiography, small animal imaging and the imaging of acute stroke.

Dr. Lewin is an inventor on more than 25 patents, and has been PI or co-PI on NIH and other federal and state grants with awards of more than 10 million dollars, as well as a co-investigator on a number of other grants and projects. He is a Fellow of the International Society for Magnetic Resonance in Medicine and of the American College of Radiology, and has given more than 200 invited lectures on a number of topics in magnetic resonance imaging, interventional radiology, neuroradiology, and leadership in academic medicine. He has served on numerous national committees, editorial boards and grant review groups for foundations and the NIH, and on the task force on minimally invasive cancer therapy for the National Cancer Institute.

Dr. Lewin has served as President of the Society of Chairs of Academic Radiology Departments, American Roentgen Ray Society, the Association of University Radiologists, the International Society for Strategic Studies in Radiology, and the Academy for Radiology Research.



James W. Curran
Dean, Rollins School of Public Health

Jim Curran joined the Rollins School of Public Health as Dean and Professor of Epidemiology in 1995 following twenty-five years of leadership at the Centers for Disease Control and Prevention. He is Co-Director of the Emory Center for AIDS Research and holds faculty appointments in the Emory School of Medicine and the Nell Hodgson Woodruff School of Nursing.

In 1981, Dr. Curran was tapped to lead a CDC task force charged with determining what was behind the first cases of what we now know as AIDS. A pioneer in HIV/AIDS prevention, Dr. Curran led the nation's efforts in the battle against HIV/AIDS for 15 years before joining Emory as Dean. While at the CDC, he attained the rank of the assistant surgeon general.

After graduating from the University of Notre Dame, Dr. Curran received his MD from the University of Michigan and a Master of Public Health from Harvard University. Dr. Curran is a fellow of the American Epidemiologic Society, the American College of Preventive Medicine, and the Infectious Diseases Society of America. Author or co-author of more than 270 scholarly publications, he was elected to the Institute of Medicine of the National Academy of Sciences in 1993. He was given the Surgeon General's Medal of Excellence in 1996 and received the John Snow Award from the American Public Health Association in 2003.

In 2015 Dr. Curran was elected to the American Academy of Arts and Sciences and is immediate past chair of the board on Population Health and Public Health Practice of the Institute of Medicine and serves on the Executive Committee of the Association of Schools and Programs of Public Health. In 2009, the Rollins School of Public Health Dean's position was named the James W. Curran Dean of Public Health in his honor.



James B. Hughes Jr.
Interim Dean, School of Law

James B. Hughes, Jr. received his undergraduate degree from the University of Connecticut, where he graduated with honors, and earned his law degree from Yale University.

Before joining the Emory faculty in 1992, he was a partner in the Atlanta firm of Trotter, Smith & Jacobs, where he practiced in commercial real estate finance and development and related areas of law. At Emory, he teaches courses in property, real estate sales and finance, and professional responsibility. Hughes began serving a two-year term as interim dean in September 2017.

Dean Hughes has been selected as the Most Outstanding Professor by the Emory Student Bar Association (2002) and as Professor of the Year by the Black Law Student Association (2005). In addition to serving as Associate Dean for Academic Affairs at the school (2002-2006 and 2014-2017), Hughes served as Vice Dean of Emory Law from 2006 through 2011. His extensive service to the Emory community includes serving in the University Senate, University Faculty Council, and numerous law school and university committees.

Dean Hughes served on the State Bar of Georgia's Formal Advisory Opinion Board (1999-2014) and served on the Atlanta and Fulton County Recreation Authority (member, 2007-2017; chairman of the board, 2011-2014).



Jan Love

Mary Lee Hardin Willard Dean, Chandler School of Theology

Dr. Jan Love, Dean of Chandler School of Theology at Emory University, is an internationally recognized leader in church and ecumenical arenas and a scholar of world politics, particularly issues of religion and politics, conflict transformation, and globalization. The daughter of a Methodist minister, Love was raised in parishes throughout south Alabama, where she began a lifelong commitment to denominational service. She has been a lay leader at state, national, and international levels since she was in high school, including representing The United Methodist Church (UMC) on the World Council of Churches from 1975-2006, and serving on the boards of several United Methodist agencies. From 2004-2006, Love was the Chief Executive Officer of United Methodist Women, the largest denominational women's organization, with more than 800,000 members who raise up to \$20 million annually for programs and projects related to women, children, and youth in the United States and abroad.

Love earned bachelor's, master's and PhD degrees in political science and served on the faculty of the University of South Carolina for more than two decades in the departments of religious studies and government and international studies. Known in theological education for her administrative acumen and dedicated leadership, she serves on the Board of Directors of the Association of Theological Schools, as President of the Association of United Methodist Theological Schools, as President of the Atlanta Theological Association, and as Secretary of the UMC's University Senate.



Vikas P. Sukhatme, MD, ScD

Dean, School of Medicine

Dean Sukhatme came to Emory in 2017 from Harvard Medical School, where he served for eight years as Chief Academic Officer and Harvard Faculty Dean for Academic Programs at Beth Israel Deaconess Medical Center in Boston. He has an extensive background in collaborative research and is a strong proponent of translational medicine. His focus is on removing barriers to medical innovation and finding new, meaningful ways to integrate research into education and patient care with the ultimate goal of improving health outcomes all over the world.

Dr. Sukhatme has made outstanding contributions in numerous areas of medicine in both basic science and clinical research. He has more than 200 scientific publications that have been cited more than 31,000 times. His longstanding interest in cancer currently centers around tumor metabolism and tumor immunology and on "outside-of-the-box" approaches for treating advanced cancer. He has conducted studies on genes important in kidney cancer and polycystic kidney disease. Dr. Sukhatme's laboratory played a key role in the discovery of the cause of preeclampsia, a blood vessel disorder and a major cause of morbidity in pregnant women. His research also has provided insights into how blood vessels leak in patients with severe infections, and on how new vessels form to feed growing tumors. He has elucidated mechanisms by which statins can cause muscle damage.

Dr. Sukhatme is known to be equally passionate about teaching medicine and educating communities outside of medical school. He initiated a course to bring MD/PhD students up to speed as they returned to the clinic after their graduate studies, as well as a mini-medical school series for the general public, and one for industry scientists highlighting unsolved clinical problems.

Dr. Sukhatme also is an entrepreneur, having cofounded several biotechnology companies based on discoveries from his laboratory. Along with his wife, Vidula Sukhatme, he is co-founder of a not-for-profit organization, GlobalCures, that conducts clinical trials on promising therapies for cancer not being pursued for lack of profitability.



Lisa A. Tedesco

Dean, James T. Laney School of Graduate Studies

Lisa A. Tedesco joined Emory University in May 2006 as Vice Provost for Academic Affairs—Graduate Studies and Dean of the James T. Laney School of Graduate Studies. She is a professor of Behavioral Sciences and Health Education in the Rollins School of Public Health.

Dr. Tedesco earned her doctorate in educational psychology from the University at Buffalo, State University of New York. Prior to joining Emory, she was a professor and Associate Dean in the School of Dentistry at the University of Michigan and also served as Vice-President and Secretary of the University and as Interim Provost.

Under Dean Tedesco's leadership, the Laney Graduate School, with more than 1,800 students in over 40 degree programs, is emphasizing opportunities for interdisciplinary study, professional development and career planning.

In 2009, Dr. Tedesco was elected to the Board of Directors of the Council of Graduate Schools and served as Chair of the Board in 2012. She is past chair of the GRE Board (2012-13) and most recently served as a member of the GRE European Advisory Committee (2012-14) and the Diversity, Equity, and Inclusion Committee (2011-14). Dr. Tedesco became a member of the AAU Association of Graduate Schools in 2006 and served as its president in 2013-14.

In 2011, Dr. Tedesco was also appointed to the CGS Commission on Pathways through Graduate School and into Careers to address how graduate programs can enhance student development for professional lives beyond the professoriate.

As a health psychologist, Dr. Tedesco is interested in how people think about and act to prevent illness and promote well-being. Her research has focused on cognitive behavioral enhancement of oral health status, relapse prevention, and stress, coping, and oral disease. Her teaching has been in areas related to behavioral sciences and the health professions. Dean Tedesco is a member of the American Dental Education Association and American Association of Dental Schools.

She has written and worked institutionally on matters related to curriculum change, inquiry-based learning and teaching, faculty development, and diversity. Most recently she worked on projects that address institutional organization and program arrangements that promote economic and financial vitality for the teaching, research, and clinical care mission in schools of dental medicine. She has published widely and has presented her work at national and international meetings.



Jeffrey P. Koplan, MD, MPH
Vice President for Global Health

Dr. Jeffrey P. Koplan is an internationally renowned public health leader with more than 30 years of experience. Dr. Koplan is Vice President for Global Health at Emory University, Principal Investigator for the Global Health Institute–China Tobacco Control Partnership, and Co-founder of the International Association of National Public Health Institutes (IANPHI). He founded the Emory Global Health Institute (EGHI) in 2006, served as its Director until March, 2013, and continues to be actively involved in its daily operations in his role as Vice President for Global Health. Prior to founding EGHI, Dr. Koplan was Vice President for Academic Health Affairs at Emory University.

A former Director (1998-2002) and 26-year veteran of the U.S. Centers for Disease Control and Prevention (CDC), Dr. Koplan began his public health career in the early 1970s as a member of the CDC's Epidemic Intelligence Service. He has worked on many major public health issues, including infectious diseases such as smallpox, SARS, pandemic influenza, and HIV/AIDS, environmental issues such as the Bhopal chemical disaster, and the health toll of tobacco and chronic diseases, both in the United States and around the globe. He chairs the Institute of Medicine committee on preventing childhood obesity.

From 1994 to 1998, he pursued his interest in enhancing the interactions between clinical medicine and public health by developing and leading the Prudential Center for Health Care Research.

His first collaboration with China was in 1980 as a member of the US-PRC Public Health/Health Services Research Joint Committee, on which he became Co-Chair with Professor Yang Ming Ding (Shanghai No. 1 Medical College, now Fudan) in 1981. Since then he has made more than 40 visits to China on projects for the World Bank, WHO, CDC and China's Ministry of Health. He has worked on several World Bank loan projects in China, including serving as a principal advisor on Health Loan VII, health promotion and tobacco control in seven cities. He has been awarded an Honorary Professorship at China CDC and named Honorary Advisor #001 to China CDC at its formation in 2002.

Dr. Koplan is a graduate of Yale University, the Mt. Sinai School of Medicine, and the Harvard School of Public Health. He is a Master of the American College of Physicians and was elected to membership in and service on the governing council in the Institute of Medicine. He has served on many advisory groups and consultancies in the U.S. and overseas, and has written more than 200 scientific papers. He is a trustee of the China Medical Board.



Paul Root Wolpe, Ph.D.
Director, Emory Center for Ethics

Paul Root Wolpe, Ph.D. is the Raymond F. Schinazi Distinguished Research Chair in Jewish Bioethics, a Professor in the Departments of Medicine, Pediatrics, Psychiatry, and Sociology, and the Director of the Center for Ethics at Emory University. Dr. Wolpe moved to Emory University in the summer of 2008 from the University of Pennsylvania, where he was on the faculty for over 20 years in the Departments of Psychiatry, Sociology, and Medical Ethics, and faculty in its Center for Bioethics.

Dr. Wolpe spent 15 years as Senior Bioethicist for the National Aeronautics and Space Administration (NASA), where he still serves as a bioethical consultant. He is the Editor-in-Chief

of the *American Journal of Bioethics Neuroscience*, and sits on the editorial boards of over a dozen professional journals in medicine and ethics. He is a past President of the American Society for Bioethics and Humanities; incoming President of the Association of Bioethics Program Directors; a Fellow of the College of Physicians of Philadelphia, the country's oldest medical society; a Fellow of the Hastings Center, the oldest bioethics institute in America; and served as the first National Bioethics Advisor to Planned Parenthood Federation of America.

Dr. Wolpe publishes in the fields of sociology, medicine, and bioethics, and has contributed to a variety of encyclopedias on bioethical issues. A futurist interested in social dynamics, Dr. Wolpe's work focuses on the social, religious, ethical, and ideological impact of medicine and technology on the human condition. Considered one of the founders of the field of neuroethics, which examines the ethical implications of neuroscience, he also writes about other emerging technologies. His teaching and publications range across multiple fields of bioethics and sociology, including death and dying, genetics and eugenics, sexuality and gender, mental health and illness, alternative medicine, and bioethics in extreme environments such as space. He is the co-author of the textbook *Sexuality and Gender in Society*, and editor and a key author of the end-of-life guide *Behoref Hayamim: In the Winter of Life*.

Dr. Wolpe sits on a number of national and international nonprofit organizational boards and working groups, and is a consultant to academic institutions and the biomedical industry. He has testified twice to the President's Commission on the Study of Bioethical Issues in Washington, DC. A dynamic and popular speaker internationally, Dr. Wolpe has been chosen by The Teaching Company as a "Superstar Teacher of America" and his courses are distributed internationally on audio and videotape. He has won the World Technology Network Award in Ethics, has been featured in a TED talk, was profiled in the November, 2011 Atlantic Magazine as a "Brave Thinker of 2011." Dr. Wolpe is contributor to broadcast and print media, and has been featured on 60 Minutes and with a personal profile in the *Science Times* of the *New York Times*.

CANDIDATE QUALIFICATIONS AND QUALITIES

Emory University seeks an Assistant Vice President for Advancement with a focus on graduate schools and units with

- demonstrated success in designing, implementing, and administering programs related to major gift fundraising, donor engagement and solicitation, and stewardship initiatives;
- proven ability managing senior level fundraising professionals and advising on major gift fundraising principles and best practices;
- demonstrated success with billion-dollar comprehensive campaigns, major and principal gift fundraising from individuals, corporations, and foundations including planned and deferred giving;
- strong organizational and planning skills with the ability to initiate, collaborate, evaluate, advance, and report on strategic plans that support the activities of, and contribute to, the overall goals and objectives of this unit within Advancement and Alumni Engagement; and
- outstanding leadership, management, interpersonal and communication skills, and a collaborative work style.

A bachelor's degree is required for this position as is eight years of successful fundraising or related experience, preferably in raising major gifts in an educational setting.

SALARY & BENEFITS

Emory University offers a competitive salary and benefits package.

LOCATION

Emory's main campus, selected by *The Best Colleges* as one of the top ten "most amazing college campuses," is located in the historic, suburban Atlanta neighborhood of Druid Hills. Emory's main campus covers more than 600 acres. Students, faculty, staff, and visitors enjoy a peaceful, pedestrian-friendly environment, with easy proximity to one of the nation's fastest-growing metropolitan areas. The campus features a thoughtful balance of buildings and green space. Peavine Creek, a branch of the historic Peachtree Creek, winds through maples, oaks, magnolias, pines, and dogwoods that grace the gently rolling hills. The Haygood-Hopkins Memorial Gateway marks the main entrance from Druid Hills, a gracious, park-like residential area designed by landscape architect Frederick Law Olmsted. The original campus plan is the work of Beaux-Arts architect Henry Hornbostel. Other noted architects who have designed buildings include John C. Portman and Michael Graves.

DIVERSITY AND INCLUSION

Emory University is committed to maintaining an environment that is free of unlawful harassment and discrimination. Pursuant to the university's commitment to a fair and open campus environment and in accordance with federal law, Emory cannot and will not tolerate discrimination against or harassment of any individual or group based on race, color, religion, or ethnic or national origin, gender, genetic information, age, disability, sexual orientation, gender identity, gender expression, veteran's status, or any factor that is a prohibited consideration under applicable law. Emory University welcomes and promotes an open and genuinely diverse environment.

APPLICATION INSTRUCTIONS

All applications must be accompanied by a cover letter and résumé. Before submitting your materials, please read them over for accuracy. Review of applications will begin immediately and continue until the successful candidate has been selected.

To nominate a candidate, please contact Don Hasseltine:

donhasseltine@aspenleadershipgroup.com.