

ASPEN • LEADERSHIP • GROUP

MAJOR GIFT OFFICER
COLLEGE OF SCIENCE AND TECHNOLOGY
TEMPLE UNIVERSITY
Philadelphia, Pennsylvania
[http:// http://cst.temple.edu/](http://cst.temple.edu/)



The Aspen Leadership Group is proud to partner with Temple University in the search for a Major Gift Officer, College of Science and Technology.

The Major Gift Officer for the College of Science and Technology (CST) is responsible for the identification, cultivation, solicitation, and stewardship of major donor prospects (\$50,000+) to the College.

The Major Gift Officer will secure funds for CST by managing a portfolio of assigned donors, representing CST and Temple University at large, and establishing connections between donors' philanthropic interests and the priorities of the College of Science and Technology and Temple University.

Temple University is a national center of excellence in teaching and research with an international presence. Temple's talented faculty and its broad curriculum of over 300 academic programs provide superior educational opportunities for academically talented and highly motivated students without regard to their status or station in life. Temple's richly diverse student population and the dramatic growth of Temple's residential campus community of student scholars enrich the educational and extracurricular life of all Temple's people.

Temple prepares the largest body of practitioners in Pennsylvania and is among the nation's largest educators in the combined fields of medicine, dentistry, pharmacy, podiatry, and law. Temple offers more than four dozen doctoral and more than 100 master's degree programs that contribute to research and scholarship.

The College of Science and Technology, with more than 4,000 students, is one of Temple University's fastest growing schools. At CST, students work side-by-side with experienced faculty researchers in the lab, in the field and in the classroom. Since 2007, external funding for advanced research has more than doubled, creating new opportunities for CST faculty to take on today's toughest scientific challenges. CST offers more than 30 high-tech majors and a growing number of advanced degree options. The College's new Science Education and Research Center is one of the most advanced facilities of its kind on the East Coast.

REPORTING RELATIONSHIPS

The Major Gift Officer, College of Science and Technology will report to the Assistant Dean of Development and Alumni Affairs, CST.

PRINCIPAL OPPORTUNITIES

In the past one and a half years, Temple University underwent a wealth screening that resulted in the identification of over 4,500 College of Science and Technology prospects capable of making a major gift of \$50,000 or more. There is a great deal of opportunity and potential for a Major Gift Officer to hit the ground running, and the Dean and Senior Associate Dean of CST are positioned to be available to facilitate the fostering of relationships and closing of gifts.

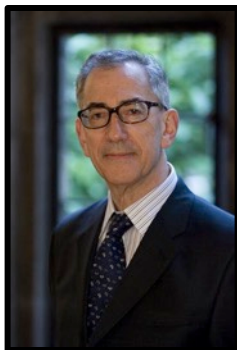
In addition to the Major Gift Officer being a member of the newly restructured CST Development and Alumni Relations team, the successful candidate will be a member of the 160-person Institutional Advancement team. There are a variety of resources available, including major gift fundraising training and 1:1 coaching with an outside partner, access to regional Major Gift Officers to leverage identification and/or relationship development, planned giving, research, and more; all of which can result in generating great success. Additionally due to the size, there are always opportunities to advance one's career at the University and participate in various projects and initiatives that contribute to a person's breadth of professional experiences.

PRIMARY RESPONSIBILITIES

The Major Gift Officer, College of Science and Technology will

- work in collaboration with the Assistant Dean, Dean, and faculty to meet or exceed CST's fundraising goals;
- cultivate, educate, and solicit major donor prospects on the various opportunities to make a philanthropic impact through financial gifting opportunities including but not limited to endowed scholarships, faculty, and programmatic support;
- cultivate and close five- and six-figure gifts;
- persuasively and motivationally communicate the mission and vision of Temple University and the College of Science and Technology;
- steward relationships with donors and provide opportunities for them to stay connected to Temple University and CST;
- through effective identification and qualification, build a pipeline of qualified prospects;
- work with prospect research staff to identify prospective donors and alumni leaders;
- work with the office of Planned Giving to market and secure planned gifts on behalf of CST; and
- serve as a key member of the Dean's staff and work closely with College departments and faculty to define funding priorities and manage or participate in College and University alumni events and fundraising activities.

KEY COLLEAGUES



Michael L. Klein, FRS

Dean and Laura H. Carnell Professor of Science

Michael L. Klein received his Ph.D. in Chemistry from the University of Bristol, UK. After holding post-doctoral positions in Italy, the UK, and the US, he joined the staff of National Research Council of Canada in 1968. In 1987 he moved to the University of Pennsylvania as Professor of Chemistry. He became Director of the Laboratory for Research on the Structure of Matter in 1993. In 2009, Professor Klein joined Temple as a Laura H. Carnell Professor of Science and the Director of the Institute for Computational Molecular Science. He was appointed Dean of the College of Science and Technology at Temple in 2013.

Professor Klein is a member of the National Academy of Sciences (2009), a Fellow of the Royal Society of London (2003), and an Honorary Fellow of Trinity College in Cambridge, UK (2013). His NAS election citation states: "Klein has advanced the frontiers of computer simulation for condensed phase molecular systems. His research has influenced the interpretation of experiments on the structural and dynamical behavior of disordered crystals, hydrogen bonded liquids, conducting fluids, supercooled liquids, self-assembled monolayers, and lipid bilayers."



Robert Levis, Ph.D.

Senior Associate Dean, College of Science and Technology

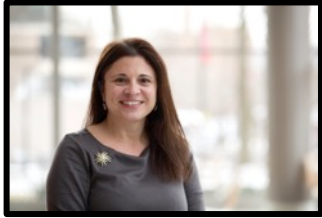
Robert J. Levis, Ph.D., a pioneer in laser-based chemistry, adaptive photonics, and biophotonics, joined the faculty at Temple University in 2002.

The Levis Laboratory focuses on understanding the photochemistry and photophysics of molecules interacting with ultrafast, ultra-intense laser pulses. The Laboratory investigates laser vaporization of condensed phase systems, laser filamentation, laser generation of nanomaterials, and the control of chemical reactions using shaped laser pulses. These efforts are leading to new ways to diagnose disease, map cellular components, detect improvised explosive devices, classify tissues and phenotype, classify explosives for forensics analysis, and to synthesize monodispersed nanomaterials.

Prior to joining Temple, Dr. Levis collaborated with Herschel Rabitz of Princeton University to develop adaptive control of chemical reactivity, one example of the new field of adaptive photonics. Among the areas in which Levis and his group have attempted to apply adaptive photonics are biological and chemical threat agent detection.

Dr. Levis is a recipient of the National Science Foundation Young Investigator Award, National Institutes of Health Research Career Development Award, Camille Dreyfus Teacher-Scholar Award and is an Alfred P. Sloan Research Fellow as well as a Fellow, American Physical Society.

Dr. Levis earned his bachelor's degree in chemistry from LaSalle University in 1984 and his doctorate in chemistry from The Pennsylvania State University in 1988.



Ashley Lomery

Assistant Vice President, Institutional Advancement

Ashley Lomery has been with Temple University since 2007. In her current role, she works on behalf of all of Temple's schools, colleges, and units to identify, qualify, cultivate, and solicit principal gift prospects nationwide.

Lomery began her career in fundraising in 1996, holding progressively responsible positions at the Autry Museum of the American West in Los Angeles, CA; Art Center College of Design in Pasadena, CA; and California College of the Arts in Oakland, CA. Ashley joined Temple as the Director of Development for the College of Public Health, and held the same title for the Klein College of Media and Communication prior to joining the central advancement team in 2011 as Executive Director of Leadership Giving. Over the course of four years, Lomery strategically built Temple's first central major gifts team. She assumed her most recent role in 2015.

Lomery holds a bachelor's degree from Ithaca College, and serves on the Board of Directors for The Clay Studio, a ceramic arts and education organization in Philadelphia, PA.



Tamika Peay

Director of Development for Regional Giving, Institutional Advancement

Tamika Peay currently serves as the Director of Development for Regional Giving. She holds a B.A. from Howard University and a Certificate in the Principals of Fundraising from Villanova University. She is highly creative and results-driven with entrepreneurial passion, drive, and vision. With more than 15 years of experience and expertise generating revenue, she has played a key role in the growth of the Regional Giving team. Throughout Peay's career, she has secured multi-million dollar gifts, cultivated relationships with donors, and played a key role in generating revenue through

sponsorships and events. She works closely with other members of the Institutional Advancement team and has formed strong working relationships, built trust, and is highly respected. As the Director of Development for Regional Giving, she is constantly on the road meeting with alumni across the South and Southeast region. She has perfected ways to re-engage alumni through volunteerism and philanthropically.



Greg Forna

Director of Communications, College of Science and Technology

Greg Forna has extensive experience developing successful publications, marketing materials, and fundraising communications strategies for universities and non-profit organizations. As Director of Communications for Temple University's College of Science and Technology, he sets the direction for CST's publications, web, email, social media, marketing, and outreach to alumni, donors, prospective students, and science leaders.

Prior to joining CST in 2011, Forna was Associate Director of Development and Alumni Communications within Temple's Institutional Advancement office. His work included producing campaign communications and fundraising solicitations, crafting remarks for then-president Ann Weaver Hart, and managing communications for the Alumni Relations group.

As an account executive with Steege Thomson Communications from 1999 to 2006, his clients included University of the Sciences in Philadelphia, Annie E. Casey Foundation, Philadelphia Zoo, Philadelphia University and Kansas City, Missouri School District. He has also been a writer and editor for Drexel University and Widener University. Forna earned a Master's in journalism from Temple University and a Bachelor's in English from Ohio Wesleyan University.

CANDIDATE QUALIFICATIONS AND QUALITIES

The successful candidate for the position of Major Gift Officer, College of Science and Technology will have

- high energy level, discipline, flexibility, and enthusiasm with a track record of closing major gifts;
- comfort working autonomously, achieving performance-related metric goals, building donor relationships, working collaboratively and strategically with colleagues;
- strong knowledge of the principles, ethics, and practices of successful fundraising;
- entrepreneurial spirit and a high motivation to achieve within an ambitious results driven environment where leadership skills are required for success;
- understanding of the mission of a complex, urban university and the ability to persuasively represent its goals to multiple constituents;
- ability to develop and sustain collaborative and supportive relationships with internal and external constituencies and maintain a positive and constructive attitude;
- demonstrated ability to manage multiple projects or assignments simultaneously;
- demonstrated ability to successfully communicate and work with high wealth individuals;
- previous success in developing and sustaining collaborative relationships with key donors, volunteer leadership, senior staff, and colleagues;
- willingness to take initiative and learn;
- excellent interpersonal and communication skills (both written and verbal) as well as demonstrated comfort in interacting with a diverse group of individuals both inside and outside of the University;
- ability to influence, lead, and inspire groups of individuals around shared goals and objectives; and
- ability to travel and work evening and weekend hours;

A Bachelor's degree is required for this position and at least five years of related experience, preferably in a higher education setting.

SALARY & BENEFITS

Temple University offers a competitive benefits package.

LOCATION

Temple University is located in Philadelphia, Pennsylvania.

DIVERSITY AND INCLUSION

Temple University is committed to building a diverse educational community founded on respect, open-mindedness, and the appreciation of others. Its policies, practices, and programs exemplify its commitment to civility, non-discrimination and pluralism, encouraging dialogue that builds meaningful and collaborative relationships throughout the University.

Its shared responsibility is to enhance the quality of life for all members of the Temple community, providing a safe, welcoming, and supportive environment in which to work, learn, and grow, thus realizing the transformational power of being a part of the Temple community.

Temple University has long been known for the distinct strength of its student body. In Philadelphia, Temple Owls have always been recognized as hardworking motivated and self-starting students from all backgrounds who make the most of every opportunity and take pride in the accomplishments they've achieved.

APPLICATION DEADLINE

All applications must be accompanied by a cover letter and résumé. Before submitting your materials, please read them over for accuracy. Review of applications will begin immediately and continue until the successful candidate has been selected.

To nominate a candidate, please contact Michael Vann: michaelvann@aspenleadershipgroup.com.

All inquiries will be held in confidence.

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