

MONEY, MONEY, MONEY

INCOME

3 office space:

24 clients/day=120 clients/week
=\$36,000/month

BONUS: have 8 clients scheduled Saturday and Sunday (1 office used at 8 hours per day)
=\$37,600/month

5 office space:

40 clients/day=600 clients/week
=\$60,000/month

BONUS: have 16 clients scheduled Saturday and Sunday (2 offices used at 8 hours per day)
=\$63,200/month

7 office space:

56 clients/day=840 clients/week
=\$84,000/month

BONUS: 24 clients on Saturday and Sunday (3 offices used at 8 hours a day)
=\$88,800/month

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EXPENSES

- Rent
- Electricity
- Gas
- Phone, internet, fax ink, paper, stamps
- IRS (7.65%), Department of *Revenue (3.75%),
- Unemployment (.55%)-Unemployment will vary person to person. But these rates are based off of total payroll.
- Water (for office)
- Shredding box
- Payroll
- Accounting-increases the more your business makes
- EHR
- Workers Comp (usually between .23-.35/\$100 of income your clinicians make)
- G-Suite for Work & Virtru (HIPAA compliant email)
- Psychology Today
- Marketing
- Malpractice insurance

These investments are not needed for all practices, but are things to think about.

As you can see, there is a lot to be made financially even in a 3 office practice. I think practice owners get caught up in the day to day and don't notice ways to fill the gaps/openings in the office. I am so glad you have joined me on this journey. If you enjoyed the series, or have suggestions, I'd love to hear about it. Send me an email and let me know if and how this series helped you. If you are wanting additional, more customized help, I'd love to work with you! Send me a message!