

# 2016 annual report



**SQUASH SA.**  
**RACQUETBALL** SA

**the southern**  
BAR GAMING BISTRO

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# the year in review

## message from the president and ceo

During the year the Board have continued to work towards achieving the 2014-16 Strategic Plan through quarterly monitoring and evaluating of the organisation's Integrated Business Plan. Our skills based Board structure, underpinned by the expert advice received from our sub-committees, has enabled us to address a number of challenges throughout the year.

During the last 12 months we have welcomed new members to the Board – Ross Wait (Senior Youth Programs Manager – Port Adelaide Football Club), Matt Schmidt (Executive Director, Australian Council for Health, Physical Education and Recreation), Tom Melingakos (Learning Technologies Consultant, Catholic Education Office), Matt Naisby (Manager, Tax & Accounting – 360Private Financial Services) and Eleni Chrisakis (Solicitor, Bachelor Law and Legal Practice). These appointments have added considerable knowledge and experience which will prove invaluable over the coming period.

Strategically the Board have been challenged by the Government's decision to extend the South Road Darlington Corridor Upgrade, which will have a significant negative impact on the financial operations of our licensed venue, The Southern. To ensure the Association is well placed in the future, the Board have lobbied extensively with Members of Parliament to:

- ⇒ Address the issue of access to The Southern
- ⇒ Determine the viability of alternative site options
- ⇒ Investigate the transfer of The Southern's Liquor and Gaming Licence to an alternate site
- ⇒ Progress options to develop a State Squash Facility
- ⇒ Seek Government compensation

In terms of progressing new facilities, the Board continue to work in partnership with Local and State Government to ensure squash courts are included in the development of future sporting hubs. 2016 saw the opening of the Aquatic Recreation Centre Campbelltown (5 courts, 2 doubles courts) and confirmation of 3 new courts to be built in Port Pirie. The Copper Coast Council, Port Lincoln Council and the City of Playford are each looking to incorporate squash courts in future facility re-developments. The creation of new courts throughout South Australia continues to be a major focus for the Board. We have also continued to work closely with our existing centres by supporting them with our Court Maintenance Program and the Club Development Officer Network, which has seen a steady growth in junior participation numbers.

The Board is very excited to launch '24/7 Squash Space' in early 2017 and as such has recently finalised an agreement to house the Squash SA Office and Glass Promotional Court at Tonsley Park. The initiative will showcase the sport to the public, in particular tertiary students, and pilot a range of digital technologies such as on-line booking and key card entry systems.

The challenge for the Board will be to develop new programs that provide for better access to the sport and respond to diversity, market forces and changing lifestyles. Board planning is underway to develop the next 3 year Strategic Plan - *Pillars of Success that Challenge the Status Quo*.

In closing, the Board and Finance Committee have been prudent in the financial management of the Association. Despite tougher market conditions for licensed venues in South Australia, we were able to finish the year with a profit of \$106k, an improvement of \$147k from last year. This was mainly due to significant increases in bar and bistro trading and improved revenue from gaming. Total revenue to the Association continues to improve with \$3.3m in 2016 compared to \$2.85m in 2015 and \$2.58 in 2014. The Association's future financial strategy will focus on building cash reserves to enable future developments.

Much of the success is due to the hard work of the staff at Squash SA and The Southern and the large number of volunteer staff who continue to offer their free time for the ongoing success of squash and racquetball in SA.



Sam Abishara  
SRASA President



Phil Sinnott  
SRASA CEO



## Squash Rackets Association of SA Inc Governance

### Squash SA

Chief Executive Officer	Mr Phil Sinnott
Member Communications	Mrs Michelle Sterry
Development Manager	Mr James Rogers
Country Coordinator	Mr Grant Norman
Competitions Coordinator	Mrs Tanya Virgens
Finance Manager	Mr Grant Norman
Finance Officer	Mrs Michelle Sterry
Administrative Support	Mrs Madeleine Wakefield

### Volunteer Honorarium Positions

Daytime South Coordinator	Mr Des Whelan
Racquetball Coordinator	Mrs Leonie Johnston

### Auditor

Mr Rod Shearing (FIPA)

### Board of Directors

President	Mr Sam Abishara
Directors	Ms Eleni Chrisakis
	Mr Bill Cochrane
	Mr George DeVizio
	Mrs Helen Martin
	Mr Tom Melingakos
	Ms Kim Murray
	Mr Matt Naisby
	Mr Matt Schmidt
	Mr Patrick Stevens
	Mr Ross Wait
	Mr Dave Whan

### The Southern

Chief Executive Officer	Mr Phil Sinnott
Club Operations Mgr	Ms Nyssa Bushby
Assistant Club Ops Mgr	Mr Matt Glaetzer
Finance Manager	Mr Grant Norman
Finance Officer	Mrs Michelle Sterry
Venue Staff	Ms Tayla Bowie
	Ms Carly Bravington
	Ms Natasha Bromley
	Ms Mandy Gebhardt
	Ms Casey Green
	Ms Ashlee Jolley
	Ms Jennifer Jones
	Mr Nathan Leak
	Mr Philip Lihou
	Ms Susan Merchant
	Mr Sam Morris
	Ms Emily Principe
	Mr John Skinner
	Ms Cindy Treloar
	Ms Charlotte Vince
	Ms Emily Wardle
	Ms Susan Wendelborn

### Life Members

Mr Len Atkins (OAM)
Mr Metze Bradey
Mr Grant Donovan
Ms Judy Feltrin
Mr Harry McMaster
Ms Kaye Reeves
Mr William Spear (OAM)
Dr Bruce Walker

### Hall of Fame Members

Mrs Vicki Cardwell (Legend)
Mr Chris Dittmar (Legend)
Mr Doug Stephensen (Athlete)
Mr Ron Thomas (Athlete)
Mrs Marlene Tierney (Athlete)

### Player Honour Role

Mr Len Atkins (OAM)
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# organisational excellence

## 2016 office for recreation and sport stakeholder feedback survey

The Stakeholder Feedback Survey conducted with the Office for Recreation and Sport (ORS) was sent to a variety of stakeholders to capture opinions across the multiple groups who use the services provided by Squash SA, including:

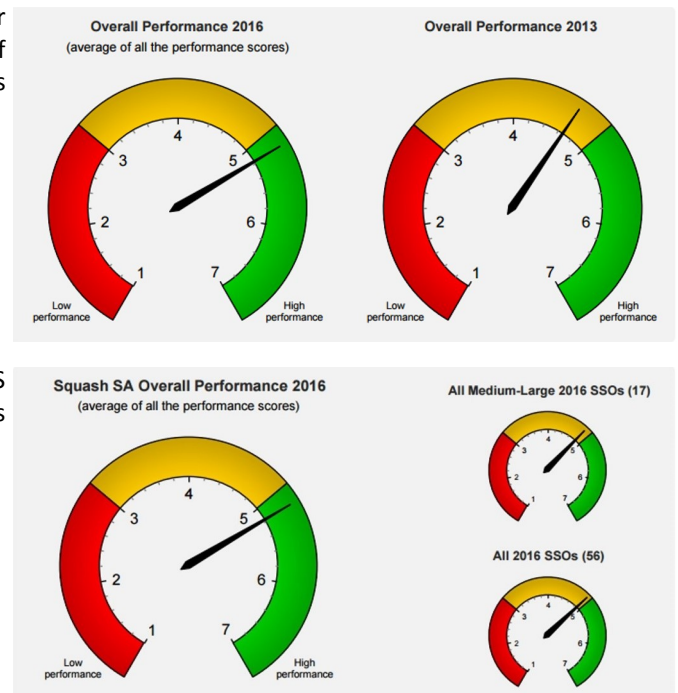
- ⇒ Club/venue administrator
- ⇒ Facility provider
- ⇒ Club committee member
- ⇒ Funder/commercial partner
- ⇒ Athlete/player
- ⇒ Parent
- ⇒ Coach
- ⇒ Official
- ⇒ Other

The survey was last conducted in 2013 and forms a part of ORS funding requirements. The survey covers four key business areas including:

- ⇒ Leadership
- ⇒ Relationship and Communication
- ⇒ Services and Support
- ⇒ Policies

### Comparison to State Sporting Organisations (SSO's)

Comparison with the results from the 2013 survey shows an improvement within each area resulting in an overall improvement. Squash SA's performance score is also higher than the average for groups 'medium-large SSOs' and 'all SSOs'.



Each survey question shows a result for actual performance and expected performance. The highest performing areas identified by the survey relate to relationship and communication where 6 out of 7 questions had a near equal result for performance and expectation. Other areas where performance and expectations received close results include:

- ⇒ Appropriate code of conduct
- ⇒ Effectively managed governance and finance
- ⇒ Well managed competitions
- ⇒ Elite pathways, talent identification, and team selection
- ⇒ Fee structure
- ⇒ Safe work environments and hot weather policy
- ⇒ Well trained coaches

The areas where performance is not as closely meeting expectations include:

- ⇒ Disability discrimination
- ⇒ Club guidance
- ⇒ Promotion of squash to the community
- ⇒ Direction of sport
- ⇒ Advocacy for infrastructure and facilities

The feedback will be considered when preparing the 2016-2018 Strategic and Integrated Business Plans.



### board skillsets

To meet the objectives of the Strategic Plan within the focus area of Organisational Excellence, The Board committed to ensuring best practice, governance and management, systems and structures.

The Board determined that part of this strategy was to work towards a skill based Board to cover a wide selection of professional profiles. The profiles should complement the dealings of the SRASA and provide a complete skill range to ensure decisions can be reached with the appropriate level of knowledge and understanding.

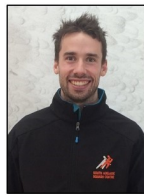
The SRASA is well positioned with a skills based Board which is further enhanced by the skill sets within the underpinning committees of Risk and Finance, Squash and Racquetball, and The Southern.

# club and venue development

## club development officers network

The Board and Squash SA introduced a new development model titled Club Development Officer Network (CDON).

This model replaces the former full time Squash SA Metro Development Officer position. The program targets clubs with mutual participation objectives. Under the model, seven clubs are provided with start up funding aimed to assist to develop participation programs. The Club Development Officers are responsible to drive participation and marketing within their club under a structure that links them to the Squash SA Development Manager. Support and guidance is provided by Squash SA, and the group also share ideas with each other via regular communication and network meetings.



Dave Harris



Dale Walsh



Lucas Norman



Grant Norman



Justin Beard



Paul Ashworth



Clive Naylor



Will Gray



The success of the structure is continuing to be evaluated, however early indications show an overall growth in junior participation, increased availability of private coaching, and the introduction of new participation programs such as shift worker programs.

## Club Development Officer Network



Squash SA introduced a Maintenance Program in 2016 to help support sustainable venues. The aim of the program is to improve playing areas at affiliated competition venues. Under the program, venues are requested to provide materials, with Squash SA contributing the labour through an independent contractor. The program initially targeted venues that were not receiving support through the Club Development Officer Network. So far, the program has seen improvement works occur that include:

- 

July 2016 was the official opening of the new Aquatic Recreation Centre (ARC) Campbelltown. The facility features five brand new squash courts with movable walls that can be made into two doubles courts. The club also has an office and proshop, and access to a new function and clubroom area. Also within the multi-purpose facility are a swim centre, a five court multi-sport stadium and fully equipped gym, fitness and dance studios.

6



# participation

## whyalla junior program

Junior Program success in country centres has been given a boost by Whyalla Squash which has worked hard to re-establish a junior program in the area.

A junior program has basically been non-existent until now with a very limited interest from local juniors. The club recognised that in order to cement the longevity of the sport in the area, regular junior numbers were critical. Coaches, Jim Watson, and Nicholas Norman, along with club volunteers, started a junior recruitment drive that has seen the introduction of school sessions and a regular junior program.

The club has so far seen a significant increase with 130 students participating through the school program, flowing through to 22 kids signing up for ongoing lessons in the junior program. Interest is growing as more kids within the community are exposed to squash through the Club or their friends and find that it is a fun, competitive sport.



## squash camps

Squash training camps are a great way to encourage young players to stay active and keep up their enthusiasm for squash during the school holidays. The first camp held in January targeted junior club players of varying ages and abilities. A second camp held in April was an invitation only camp for potential Development Squad juniors.

The Development Squad Camp provided an opportunity for both country and metropolitan players to train together and form team bonds. From a coaching perspective, the ability to work more intensively with the squad as a complete group is good preparation for upcoming tournaments. We were extremely fortunate in April 2016 to hold the Development Squad Training Camp at the Anvers Wines vineyard, Kangarilla. Wayne Keoghan treated players to a gourmet dinner prepared by his two chefs, and organised a personal development seminar for the squad. Players stayed at the Anvers farmhouse and trained on the grounds, as well as at indoor sessions hosted by Our Club, Christies Beach.





## 2015 high school championships

The 2015 High School Championships saw the highest entries in over 10 years, with 73 entrants playing at West Adelaide Squash Centre on 19 August.

Students representing Naracoorte High School, Cabra College, Temple Christian College, Clare High School, Henley Beach High School, Pembroke High School, Sacred Heart College, Marryatville High School, St Ignatius College, Banksia Park High School and Nuriootpa High School competed in front of teachers, coaches, and parents.

Congratulations to:

- 1st** Temple Christian College
- 2nd** Naracoorte High School
- 3rd** Sacred Heart College
- 4th** Tie between Cabra College and Henley Beach High School

### Open Boys

Winner - Alex Oswald, Temple Christian College  
Runner-up - Sam Haydon, Henley Beach High School

### Open Girls

Winner - Maddie Jude, Naracoorte High School  
Runner-up - Courtney Pedlar, Cabra College

### Under 15 Boys

Winner - Gerard Brandt, Temple Christian College  
Runner-up - Darcy Burns, Sacred Heart Middle School



Alex Oswald



Gerard Brandt



Courtney Pedlar &  
Maddie Jude



## coaching courses

Squash SA held two Club Development Coaching Courses during the past financial year. Instructed by Squash SA's Development Manager, 12 coaches aged between 14 and 68 years were educated on how to conduct private coaching, club programs and school group sessions.

Coaches attended from both metropolitan and country clubs and left with the enthusiasm to put into practice the new skills they had gained. Coach education assists with keeping knowledge and methods fresh and provides an opportunity for Club Coaches to network and discuss ideas and experiences.

## squash sa pennant grand finals

As a result of player feedback, the Squash and Racquetball Committee proposed to trial a change to the Pennant Grand Final format for the 2016 Autumn Pennant. To help increase Grand Final atmosphere (where possible) all matches scheduled per night were held at the same venue. A Squash SA representative was present to take team photos (prior to play), and to present prizes at the completion of matches. This replaced the traditional team photo function at The Southern. Squash SA also contributed towards supper on the night. Feedback from players on this change was very positive, and the Committee will continue this format into the 2016 Spring Pennant.

**SQUASH SA**  
2016 AUTUMN PENNANT PREMIERS

Photo: Phil & Alison, Campbelltown  
LtoR: David Lipschitz, Ben Percell, Dale Walsh, Nathan Tichy, Frank Alot

**SQUASH SA**  
2016 AUTUMN PENNANT PREMIERS

Photo: Sue & Tim, South Adelaide  
LtoR: Sue Trigg, Alison Paterson, Kate Winters, Sharon Atkinson, Georgie Wright, Ben Fong

**SQUASH SA**  
2016 AUTUMN PENNANT PREMIERS

Photo: Phil & Alison, South Adelaide  
LtoR: Phil Remy, Brendan Turner, Daniel Myndhart, Grant Laidlaw, Ben Boucher

**RACQUETBALL SA**  
2016 Autumn Pennant Premiers

LtoR: Nick Kiriakakis, Chris Timmins, George Kambas

Uphold the highest professional standards and ethics

## state junior development squad

The State Junior Development Squad undergo a variety of training that includes physical, tactical, technical and physiological training sessions. To enhance the training experience for these players, the squad was fortunate in 2015/16 to experience sessions with independent professional coaches in addition to their regular program.

A session especially for the Development Squad girls was held at Viva Fitness with five times World Champion, Sarah Fitz-Gerald. This session was a great chance for the girls to train with an accomplished female athlete and benefit from her skills, achievements and confidence.

Paul Price (former world no. 4) joined the squad for a weekend in January at the Summer Development Squad Camp. The squad was exposed to his creative shot play advice and strong mental approach to training and tournaments.



The Elite Talent Squad players travelled to Melbourne for the 2015 Australian Open with sponsor, Wayne Keoghan, from Anvers Wines. During the 3 day tour the squad had three sessions with former AIS Coach and World Champion Rodney Martin. Rodney's attention to detail and pressure drills have proved a valuable addition to the players weekly training regime. While they were in Melbourne, the Squad also met one of Australia's squash greats, Cameron Pilley.





## our junior's national rankings

as at 1 May 2016

### Under 19 Boys

- 2 Alexander Oswald
- 5 Sam Haydon

### Under 19 Girls

- 1 Lauren Aspinall

### Under 17 Boys

- 8 David Pomeroy
- 11 Ramith Waragoda
- 12 Maaz Khatri
- 21 Matt Reuter
- 23 Harry Ashwell

### Under 17 Girls

- 8 Cherie Surman

### Under 15 Boys

- 12 Braeden Ashworth
- 15 Saad Khatri

### Under 15 Girls

- 1 Alexandra Haydon
- 10 Kate Winters
- 12 Nimsari Weerasinghe

### Under 13 Boys

- 6 Jack Lo Iacono
- 23 Nathan Marshall

### Under 13 Girls

- 7 Jemma Hartmann
- 26 Alexandra Thompson
- 28 Samantha Millar

### Under 11 Boys

- 2 Aryan Madan
- 3 Felix Stokoe
- 7 Toby Hartmann
- 15 Lochie Ryan
- 16 Daniel Hernandez

### Under 11 Girls

- 15 Aimee Treloar

## kate's pathway to ajc 2016

"I first started playing squash when I was about 9. The first sessions were at South Adelaide for after school coaching. I continued playing for the next two years, hitting with my brother, mum and other juniors. I then stopped playing for 6 months until James (the State Coach) encouraged me to come back to squash and play in the State Junior Development Squad. After 6 months of coaching I got chosen to play at the 2014 Australian Junior Squash Championships. After playing in Perth for four days I ended up 3<sup>rd</sup> in Australia for Under 13 girls. Next I had the teams event and finished 2<sup>nd</sup> alongside Nimsari Weerasinghe. I then received the Most Improved Junior of the Year Award.

After another year of training I got chosen to play in the State team in Cairns. I ended up 13<sup>th</sup> (under 15) for individuals and 1<sup>st</sup> for the teams event alongside Alex Haydon and Nimsari.

I then started training with Dani Rogers. She helped me massively to develop my skills and general game in a short period of time. I then placed 3<sup>rd</sup> at the Victorian Juniors in June.

I have also played in the Pennant competition which has allowed me to play against many different styles of squash and meet interesting people. My team came first in Division 2 Women's in 2015.

My next major tournament is in Sydney, September/October. I will be going along with the rest of the State team for 10 days for the 2016 Australian Junior Championships. I am looking forward to playing other girls from around Australia and spending time with my squash friends!

I am currently training six days per week with James Rogers, Dani Rogers and other development squad players.

It's great to meet new friends within the development squad. Going to both local and interstate tournaments with other SA juniors provide us all with a great positive environment. I would definitely suggest to any upcoming junior player to join the development squad for both the great coaching and the social fun times we have.

After experiencing all of these great moments I have learnt so much about squash and other related topics. I am so thankful I have been given all of these amazing opportunities. All of this would not have been possible without James. He has provided so much help for myself, teaching me how to play squash and how to develop my skills to a higher standard. The coaching sessions with Dani has improved my squash so much, I could not have gotten this far without her amazing coaching and guidance. A massive thank you to Squash SA for all of the help with squash, the development squad and state team.

Also a big thank you to my parents for providing me with all of their amazing support and guidance. All of the other junior players have also provided extra support, motivation, help and been such great, reliable and cheerful friends.

In the future I hope to continue developing my squash skills further."

By Kate Winters



# competitions and events

## 2016 south australian racquetball open

Over 70 entrants from SA, Victoria and Tasmania took part in the 2016 SA Racquetball Open held at Karadinga Sports Club over the 2016 March long weekend.

Both the Men's and Women's Open events comprised very strong fields with some of the best squash and racquetball players from SA and interstate. An U13 junior grade provided younger players the chance to build their tournament experiences through fair competition.

The tournament concluded with doubles matches, where 42 players competed across 5 grades. There were some very close matches, keeping spectators entertained throughout the tournament.

### Singles Event

Men's Open  
Women's Open  
A Grade  
B Grade  
C Grade  
D Grade  
E Grade  
U/13 Juniors

### Winner

Jason Mudge (SA)  
Stephanie Wighton (SA)  
Dean Cross (SA)  
Michael Haythorpe (SA)  
Steve Broughton (SA)  
Ben Bell (Vic)  
Claire Yallup-Cross (SA)  
Anthony Gouws (SA)

### Runner-Up

Mike Corren (SA)  
Kristel Proctor (Vic)  
Sam Abishara (SA)  
Darren Cossens (SA)  
Tom Lloyd (SA)  
Wendy Campbell (SA)  
Kym Haythorpe (SA)  
Jackson Lander-Mitchell (Vic)

### Doubles

Open  
A Grade  
B Grade  
C Grade  
D Grade

### Winners

Norman/Beard (SA)  
Cross/Marshall (SA)  
Cossens/Gaard (SA)  
Campbell/Ruddock (SA)  
Yallup-Cross/Yallup-Cross (SA)

### Runners-Up

French/Pederson (Vic)  
Haythorpe/Otto (SA)  
Thomas/Broughton (SA)  
Johnston/Jablonski (SA)  
Lander-Mitchell/Bell (Vic)





## 2016 south australian squash open

The ARC Campbelltown, 12—16 July

### Mens Event

(Q) Vincent Driesbeke (FRA) d (2) Ko Youngjo (KOR) 9-11, 11-6, 10-12, 11-2, 11-4 (53m)

### Womens Event

Tamika Saxby (AUS) d (2) Tong Tsz-Wing (HKG) 12-10, 10-12, 11-7, 12-10 (45m)



## 2016 south australian junior championships

The ARC Campbelltown, 16—17 July

### Boys

Under 11 Winner - Aryan Madan  
Under 11 R/Up - Lucas Hernandez  
Under 13 Winner - Andre Lynn  
Under 13 R/Up - Jack Lo Iacono  
Under 15 Winner - Zac Shaw  
Under 15 R/Up - Antonio Lo Iacono  
Under 17 Winner - Ben Ratcliffe  
Under 17 R/Up - Tyler Blanchard  
Under 19 Winner - Alex Oswald  
Under 19 R/Up - Sam Haydon

### Girls

Under 11 Winner - Courtney Scholtz  
Under 11 R/Up - Aimee Treloar  
Under 13 Winner - Ella Burge  
Under 13 R/Up - Jemma Hartmann  
Under 15 Winner - Nimsari Weerasinghe  
Under 15 R/Up - Kate Davies  
Under 17 Winner - Alex Haydon  
Under 17 R/Up - Taylor Jones  
Under 19 Winner - Jessica Graham  
Under 19 R/Up - Apple Cheng

#### Under 11's



#### Under 15's



#### Under 19's



# 44.7%

increase in  
entries to squash  
tournaments statewide

# 8950

attendances at High  
School Programs

# 1063

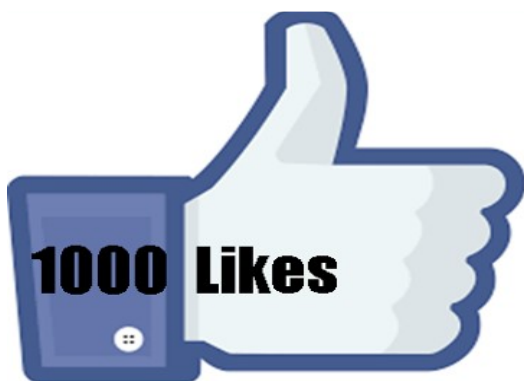
pennant players statewide

# 2089

squash balls used in  
Squash SA Competitions  
and Events



# facebook



**Highest Reach 4460**



**Most watched video 1131**



- 12 E-newsletters
- 10 Just for Clubs
- 7 Newsflashes
- 8 SA Sport Star Publications

**16.8%**

increase in e-newsletter subscribers

**4416**

Junior Club attendances

**83** player referee attendees

**168**

squash courts statewide



33,759 Hours of Trade



26,600 Kitchen Covers

9,009 Coffees



32,058 Pints Poured

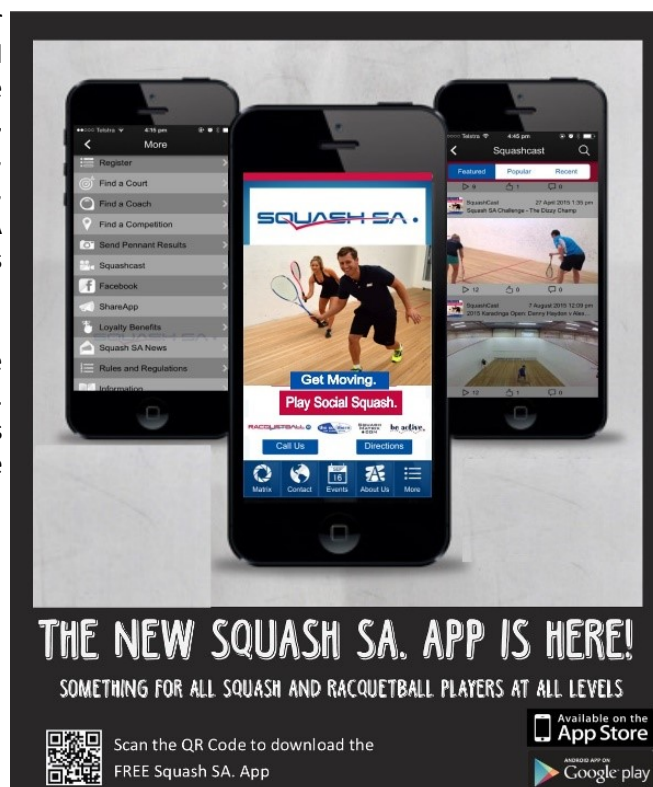


# communication

Communication to the squash community and our stakeholders is vital. The Office for Recreation and Sport Stakeholder Feedback Survey focuses an entire business area on Relationship and Communication, covering aspects such as provision of information, problem resolution, meeting expectations, resources, and effective use of communication tools. Squash SA achieved its best results in this area with high scores that were near equal to respondent's expectations.

Developments in the area of communication have included the launch of the Squash Smart Phone App. The Smart Phone App is free to download and allows the user to access information easily via their mobile phone or tablet, such as:

- ⇒ Send scorecards direct to Squash SA
- ⇒ Access Squash Matrix
- ⇒ Look for a player for a social/practice hit
- ⇒ Quickly link to Facebook, Squashcast and more
- ⇒ Access the Squash SA website
- ⇒ Find a coach



Squash and Racquetball became a regular contributor to the newly established SA Sports Star Magazine. The magazine is published monthly by 'Stralia Sports' and aims to provide media coverage for sports that are not regularly featured in mainstream media. Squash SA contributed 27 pages over 8 magazines. The magazine was available via Squash SA communication tools as well as on the SA Sports Star website.





Squash SA newsletters continue to be sent monthly and anyone is able to subscribe via the Squash SA website. In addition to regular newsletters, clubs receive important information via the 'Just for Clubs' e-news. Clubs are encouraged to read this publication as it is the primary communication tool to provide information regarding policies, funding opportunities, guidance for clubs, training, legislation and more.

Facebook and social media form a significant source of communication. Squash SA utilise Facebook to advertise events, recognise achievements, and engage the community with posts such as Facebook Challenges. In order to further understand the impact of social media, an industry expert was invited to attend an SRASA Board meeting and speak to Directors and staff. Learnings from professional development forums are passed on to clubs via the Just for Clubs e-news to enhance their practices and guide club development.

# the southern bar gaming bistro

Industry trends revealed tougher market conditions for licensed venues in South Australia. Despite this, The Southern finished the year with a profit attributed to increases in bar and bistro trading and improved revenue from gaming.

A new management structure operated through the year with the introduction of the Club Operations Manager and Assistant Club Operations Manager. These positions were filled by Nyssa Bushby and Matthew Glaetzer respectively for a contract period of 12 months.

Some highlights for the venue in 2015/16 include:

- ⇒ Number of members increasing to 2009
- ⇒ Increase in bar trade due to introduction of Karaoke
- ⇒ Diversification of patron demographic through new relationships with Woods Panthers netball club and Kenilworth Football club
- ⇒ Introduction of new look menu
- ⇒ Improved promotional signage
- ⇒ Introduction of regular Poker competition
- ⇒ Introduction of Fox Sports at the venue
- ⇒ Marketing through Messenger advertising

The coming 12 months will produce a challenge due to the Government's plans to extend the South Road Darlington Corridor Upgrade. The resulting roadworks will negatively impact access to the venue, and a downturn in financial operations is predicted if action is not taken. The Board has and will continue to lobby with Members of Parliament to address the access issues and investigate options such as the transfer of the Liquor and Gaming Licence. In the meantime, promotional campaigns and new marketing tactics are being introduced to secure patronage and increase community awareness of the venue.

## Our Values

### **Customer Focused**

Convey a passion for the customer and consistently deliver the best service experience.

### **Dependable**

Deliver on commitments, be resilient and trustworthy.  
Take personal accountability, be decisive, use good judgment and common sense.  
Be supportive of our team mates, we are collectively responsible for success.

### **Respectful**

Maintain professionalism Listen. Be inclusive.  
Treat others fairly and value their opinions.

### **Motivated**

Be positive. Inspire by our actions and attitudes.  
Achieve our best each day.

### **Efficient**

Focus on activities that create value and achieve the organisation's goals. Be performance driven.

### **Honest**

Build trust amongst peers by acting with honesty and integrity.  
Communicate openly and transparently.





**the southern**  
BAR GAMING BISTRO



**\$10 MEAL SPECIALS**  
LUNCH & DINNER

12-2pm & 6-8pm

1303 South Rd, St Marys  
opposite Tonsley Park

**the southern**  
BAR GAMING BISTRO

**SUN - THURS**  
**\$10 LUNCH & DINNER MEALS**

**\$10** SOFT DRINK JUGS ALL OF AUGUST

**FRIDAY NIGHTS** FROM 8PM  
**\$5** ENTRY

**KARAOKE COMPETITION**  
GRAND FINAL 2ND SEPT  
ALL MUSICAL ACTS  
WELCOME **CASH PRIZES!**  
DRINK SPECIALS

**888** POKER LEAGUE WEDNESDAY  
**\$25 ENTRY**  
REGISTRATIONS FROM 6:30pm

**I ♥ Bingo**  
THURSDAY & SUNDAY  
Games from **\$1** **CASH PRIZES!**

**THURSDAY** 9:30am & 3:00pm  
**SUNDAY** 3:00pm

**PLATINUM MEMBERSHIP**  
Membership starts from \$13  
Receive 10% off Purchases\*  
Birthday Meal Vouchers  
Entry into Member draws Wed & Fri  
\*conditions apply

**the southern**  
BAR GAMING BISTRO

**AFL**

**NRL**  
TELSTRA PREMIERSHIP

**GRAND FINAL WEEKEND**

**AFL SATURDAY 1ST OCTOBER**  
**NRL SUNDAY 2ND OCTOBER**

**\$5 BURRITOS**

**DRINK SPECIALS**  
\$5 PINTS  
\$6 TOP SHELF SPIRITS  
DURING BOTH FINAL GAMES

**\$5** MARGINS TIPPING COMPETITION  
**WINNER TAKES ALL!**





# your squash and racquetball community



## **Macarena Zambrano**

Macarena first started playing squash 2 years ago. Within 6 months she joined a pennant team and now plays for Norwood Div 1 ladies (where she has won a premiership) and Div 2 Monday Open, as well as training with Adelaide Uni, playing in the Walkerville in-house competition and attending coaching sessions once a week.

In addition to her squash commitments, Macarena is an accomplished pianist, spending 4 to 6 hours a day practicing the piano. She is currently finishing a Masters in Performance and works part time as a piano teacher and performer. Macarena says squash gives her the right balance to her life as it gives her exercise and the mental break she needs in her day.



## **Greg Siegele**

Greg is a State 3 player at Norwood where he also trains three times a week. He says the workout is incredibly intense but you don't feel it because it's so much fun. Greg started playing squash when he was at school and continued into University. After a large break (20 years), Greg was invited out for a social hit and was hooked again! Greg also enjoys playing tournaments as the format allows for a few really competitive matches in a short time.

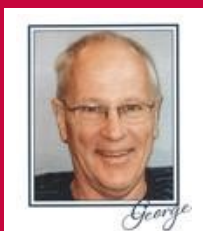
When not playing squash, or working, Greg is on a pinball machine! He was ranked 38th in the world after competing at this year's World Championship in Sweden. Greg reports pinball is on the rise, he has a large collection of pinball machines and holds local and international tournaments regularly.



## **David Harris**

David Harris is new to squash, but by playing for Flinders Uni and coaching junior programs, he is building up his experience quickly. David's introduction to squash was as a spectator at the Australian Open in Melbourne. Wanting to try something new, David was keen to give squash a go. He not only enjoys playing, but the intensity of short, sharp movements has increased his agility for touch football (his first love).

David is currently studying Sports Management and is working as part of Squash SA's Club Development Officer Network for South Adelaide Squash Centre and Our Club at Christies Beach. David is gaining valuable industry experience to complement his studies. He finds the Club Development Officer Network a valuable resource to share ideas and learn from the experience of other coaches and clubs.



## **In Memoriam George Searle**

The squash community was saddened by the passing of long-time player and Adelaide Malibu member, George Searle. Aged 62, George passed away after playing a squash final at South Adelaide Squash Centre on 25 November 2015.

George was farewelled by his family and many friends at a service on 4 December. The members at Adelaide Malibu also held a special wake in George's honour. George was an active and highly valued member of the Club as a player and committee member. George is remembered fondly by the many people who's lives he touched with his friendly and generous personality.





### **Alec Morris**

Alec is proud to be the oldest person playing regularly in the Masters competition. At age 75, he says he may not have the pace anymore but he is a firm believer in "if you don't use it, you lose it". Alec did not start playing squash until he was 40 at which time he joined the pennant competition until moving to Masters where he plays 3 times a week. He has won quite a number of premierships over the years, and is looking forward to more.

More people are continuing the sport into older age brackets than perhaps was previously the norm. Alec is not the only player competing into his 70's, a big change from the days when it was unusual to see people playing much past their 60's. Alec would recommend squash to older people of all shapes and sizes. He says 'It is a great sport for exercise and socialising, and the geometry and intellect required when the pace decreases keeps it interesting'.



### **Adrian Uren**

Adrian is new to Australia, having left his home in London to start a new job as Principal French Horn of the Adelaide Symphony Orchestra. One of the first things Adrian wanted to do when he settled in Adelaide was continue with his 'squash life', and Next Generation's State 1 team fit the bill.

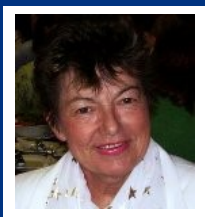
Adrian describes himself as quite a competitive person (having an identical twin in the same sport can do that). He loves fast paced racquet sports and tries to keep very fit, so considers squash to be the perfect sport for him. Adrian also enjoys hiking, photography and wildlife. He is getting involved with groups such as Reptile SA and is looking forward to exploring more of Australia.



### **Clive Naylor**

Clive has been playing squash since he was 12 years old, and began coaching at age 18. As a junior and senior player for the Northern Territory State Team, Clive was fortunate to be able to travel and play squash. Grateful for these opportunities, and having decided that coaching was the direction he wanted to take his career, Clive obtained his Level 2 Coaching Certificate. Now in Adelaide, Clive has taken a Club Development Officer role in the Barossa.

Clive is very proud of the players he has coached. His dedication has created not only skilled players but a life-long love for squash. Clive has been awarded Squash Australia's Coach of the Year (2 times), PCAA Coach of the Year and the Australian Sports Medal. In the Barossa, Clive is aiming to increase junior and senior participation, developing juniors to compete in local pennant and tournaments, working with schools, and private coaching.



### **In Memoriam Heidi Tugend**

Long time Karadinga racquetball player, Heidi Tugend, tragically passed away on Tuesday 11 November 2015 following an unprecedented accident on court.

Family and friends paid tribute to Heidi at a funeral on 18 November, followed by a wake at the Karadinga Sports Club. Heidi was a highly active person, who dedicated time to the people she cared for, her work at her bakery, and to racquetball. She is greatly missed by all who had the privilege to know her.

# sa junior success

The 2015 Australian Junior Championships were held in Cairns. Squash SA took 18 determined players to the nine day tournament.

Alex Haydon did extremely well, winning the U15 girls championship and Alex Oswald finished second in the U19 boys championship. Alex Oswald entered the tournament with a no.5 seeding, and faced some tough matches including the number 1 seed in the semi final, and ultimately a five-game marathon final against the number 2 seed and doubles Youth Commonwealth Games silver medallist. Meanwhile, Alex Haydon showed her no.1 seeding was well deserved, never faltering throughout the tournament.

After such an amazing effort for the tournament, it was justifying to see Alex Oswald awarded the M.C. Hazell Medal as Australia's best and fairest junior player.

South Australia came away with a fourth place finish (equal to their seeding) thanks to some great team results including 1st place U15 girls team, 2nd place U19 boys team, 2nd place U19 girls team, 2nd place U19 overall team.



Lauren Aspinall, Alex Haydon and Alex Oswald all did South Australia proud for another year running when they were selected in the National Talent Squad, Australian Oceania Test Match Team and World Junior Championship team.



# state rankings



## Mens (as at 30 June 2016)

- 1 Jason Mudge
- 2 Alex Oswald
- 3 Ross Hewitt
- 4 Lucas Norman
- 5 David Lowden

## Womens (as at 30 June 2016)

- 1 Stephanie Wighton
- 2 Rebecca Bergamin
- 3 Alex Haydon
- 4 Tanya Marlor
- 5 Lauren Aspinall

## Mens (as at 30 June 2016)

- 1 Sam Abishara
- 2 Dean Cross
- 3 Perry Timmins
- 4 Michael Haythorpe
- 5 Anton Marshall

## Womens (as at 30 June 2016)

- 1 Corinne Yallup-Cross
- 2 Karin Gaard
- 3 Leonie Johnston
- 4 Jenny Jablonski
- 5 Rose Pahl



## U19 Boys (as at 15 May 2016)

Name	Club
1 Alex Oswald	South Adelaide
2 Sam Haydon	South Adelaide
3 Jack Currie	Naracoorte
4 Aaron Kress	South Adelaide
5 Gianni Giurstante	Millicent

## U19 Girls (as at 15 May 2016)

Name	Club
1 Lauren Aspinall	Campbelltown
2 Teagan Slenics	Ingle Farm
3 Shantelle Kelm	Millicent
4 Lucinda Paech	Ingle Farm

## U17 Boys (as at 15 May 2016)

Name	Club
1 David Pomeroy	Barossa Valley
2 Ramith Waragoda	Norwood
3 Maaz Khatri	Norwood
4 Matthew Reuter	Naracoorte
5 Harry Ashwell	South Adelaide

## U17 Girls (as at 15 May 2016)

Name	Club
1 Cherie Surman	Karadinga
2 Lauren McInerney	Somerton
3 Maddie Jude	Naracoorte
4 Courtney Pedlar	Cabra College
5 Annabel Norton	Naracoorte

## U15 Boys (as at 15 May 2016)

Name	Club
1 Braeden Ashworth	Ingle Farm
2 Saad Khatri	Norwood
3 Jeffrey Stewart	Naracoorte
4 Ciaran Shouksmith	Naracoorte
5 Jasper Stokoe	Barossa

## U15 Girls (as at 15 May 2016)

Name	Club
1 Alex Haydon	Clare
2 Kate Winters	South Adelaide
3 Nimsari Weerasinghe	Norwood
4 Chelsea Ryan	South Adelaide
5 Alice Pratt	Millicent

## U13 Boys (as at 15 May 2016)

Name	Club
1 Jack Lo Iacono	Ingle Farm
2 Nathan Marshall	Adelaide Malibu
3 Jordon Ashworth	Karadinga
4 Anthony Gouws	Karadinga
5 Chamith Waragoda	Norwood

## U13 Girls (as at 15 May 2016)

Name	Club
1 Jemma Hartmann	Clare
2 Alexandra Thompson	Ingle Farm
3 Samantha Miller	Next Generation
4 Annalise Abbott	Ingle Farm
5 Claire Yallup-Cross	Our Club

## U11 Boys (as at 15 May 2016)

Name	Club
1 Aryan Madan	Naracoorte
2 Felix Stokoe	Barossa Valley
3 Toby Hartmann	Clare
4 Lochie Ryan	South Adelaide
5 Daniel Hernandez	Ingle Farm

## U11 Girls (as at 15 May 2016)

Name	Club
1 Aimee Treloar	Clare



# pennant winners

**SQUASH SA**

**RACQUETBALL SA**

**2015 Premier League Squash  
Player of the Year**  
Jason Mudge

**2015 State Grade Squash  
Player of the Year**  
Sean Drechsler

**2015 Divisional Squash  
Player of the Year – Male**  
John Ricciotti

**2015 Squash Female  
Player of the Year**  
Cherie Surman

**2016 Adrian Bainbridge  
Memorial Shield**  
(awarded  
to 2016 Autumn  
Pennant  
Minor Squash  
Premiers)  
Next Generation Beavers



**2015 Spring Pennant  
Squash Premiers  
Premier League**  
**South Adelaide Black**  
Ross Hewitt  
Andrew Edwards  
David Lowden  
Andrew Wise  
Barry Hewitt

**2016 Autumn Pennant  
Squash Premiers  
Premier League**  
**Next Generation Beavers**  
Jason Mudge  
Brett Murphy  
Sean Millar  
Adam Mossenson

**SQUASH SA**  
2015 SPRING PENNANT PREMIERS



*Premier League, South Adelaide Black  
LtoR: Andrew Edwards, Barry Hewitt, Andrew Wise,  
David Lowden, Ross Hewitt*

**RACQUETBALL SA**  
2015 SPRING PENNANT PREMIERS



*A Grade, South Adelaide Cobras  
LtoR: Carl Ramsden, Michael Haythorpe, Shaun Niehus*

**SQUASH SA**  
2016 AUTUMN PENNANT PREMIERS



*Premier League, Next Generation Beavers  
LtoR: Jason Mudge, Sean Millar, Brett Murphy, Adam Mossenson*

**RACQUETBALL SA**  
2016 Autumn Pennant Premiers



*A Grade, South Adelaide Cobras  
LtoR: Darren Faust, Shaun Niehus, Michael Haythorpe*

**2015 Racquetball  
Player of the Year – Male**  
Perry Timmins

**2015 Racquetball  
Player of the Year – Female**  
Corinne Yallup-Cross

**2015 B Grade Racquetball  
Player of the Year**  
Sam Staltari

**2015 C Grade Racquetball  
Player of the Year**  
Sonja Brown

**2015 Spring Pennant  
Racquetball Premiers**  
**A Grade**  
**South Adelaide Cobras**  
Shaun Niehus  
Michael Haythorpe  
Bela Toeroek

**2016 Autumn Pennant  
Racquetball Premiers**  
**A Grade**  
**South Adelaide Cobras**  
Shaun Niehus  
Michael Haythorpe  
Darren Faust

## STATEMENT OF FINANCIAL POSITION

as at 30 June 2016

	2016 \$	2015 \$
<b>Current assets</b>		
Cash and cash equivalents	206,611	120,888
Trade and other receivables	30,747	40,054
Inventories	22,991	15,954
<b>Total current assets</b>	<b>260,349</b>	<b>176,896</b>
<b>Non-current assets</b>		
Trade and other receivables	11,000	11,000
Property, plant and equipment	3,188,644	3,258,273
Intangible assets	148,241	172,241
<b>Total non-current assets</b>	<b>3,347,905</b>	<b>3,441,514</b>
<b>Total assets</b>	<b>3,608,254</b>	<b>3,618,410</b>
<b>Current liabilities</b>		
Trade and other payables	238,511	289,651
Borrowings	94,353	10,038
Short-term provisions	60,193	50,045
<b>Total current liabilities</b>	<b>393,057</b>	<b>349,734</b>
<b>Non-current liabilities</b>		
Borrowings	165,320	324,840
<b>Total non-current liabilities</b>	<b>165,320</b>	<b>324,840</b>
<b>Total liabilities</b>	<b>558,377</b>	<b>374,574</b>
<b>Net assets</b>	<b>3,049,877</b>	<b>2,943,836</b>
<b>Equity</b>		
Members funds	2,943,836	3,029,556
Profit / (loss) for the year	106,041	(40,958)
Prior years adjustment – land tax	0	(44,762)
<b>Total equity</b>	<b>3,049,877</b>	<b>2,943,836</b>

## INCOME STATEMENT

for the year ended 30 June 2016

	2016 \$	2015 \$
<b>The Southern:</b>		
Administration	(1,000,582)	(923,054)
Bar trading	323,873	243,724
Bistro trading	29,921	(370)
Gaming	1,205,379	1,121,828
Sponsorships	(4,822)	(12,714)
	<b>553,769</b>	<b>429,414</b>
<b>Squash SA:</b>		
Administration	(286,893)	(281,894)
Competitions	(2,804)	(6,176)
Pathways	(155,589)	(172,579)
Tournaments	(2,442)	(9,723)
	<b>(447,728)</b>	<b>(470,372)</b>
<b>Profit / (loss) for the year</b>	<b>106,041</b>	<b>(40,958)</b>

### finance report

The Association recorded a profit for the year ended 30 June 2016 of \$106,041 compared to a loss in 2015 of \$40,958. This was as a result of keeping Squash's expenditure in check, but more significantly, The Southern having its best financial result for several years with an operating profit of \$553,769.

Capital expenditure for the year amounted to \$39,591 which was paid for out of general cash flow.

The Association paid down \$75,205 of bank borrowings during the year as well as the last of the old land tax bill of \$69,120.

The budget for the year ended 30 June 2017 has been set with an expected profit for the year of \$162,000, with a positive cash flow of \$106,000 after capital expenditure of \$140,000 and bank loan repayments of \$90,000.

Note: the Income Statement and Statement of Financial Position should be read in conjunction with the 2016 audited Annual Financial Report which is available on the Association's website or a hard copy is available on request.



## notes

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